



TREASURER REPORT

**Fiscal Year to Date
As of March 31, 2018**

(Preliminary & Unaudited)

Issue Date: May 9, 2018

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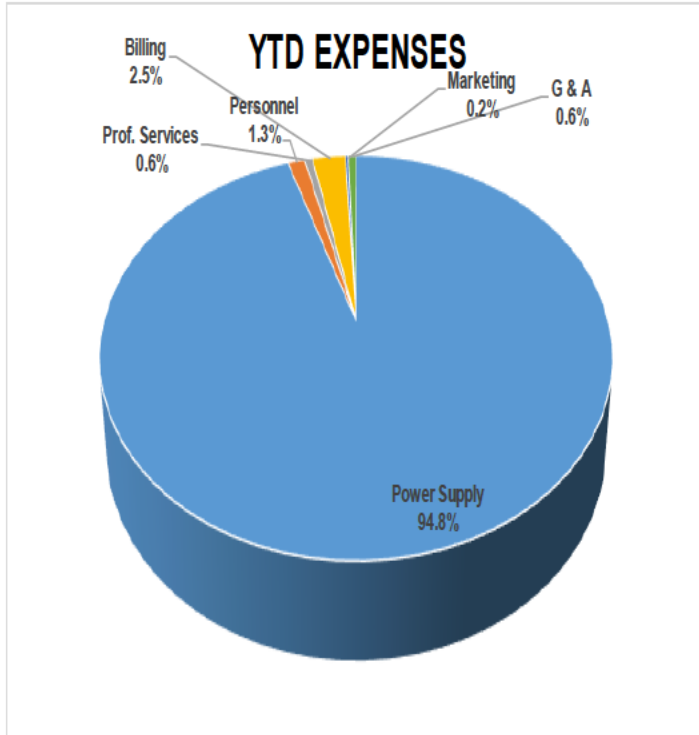
SILICON VALLEY CLEAN ENERGY AUTHORITY
Financial Statement Highlights (\$ in 000's)

Financial Highlights for the month of March 2018:

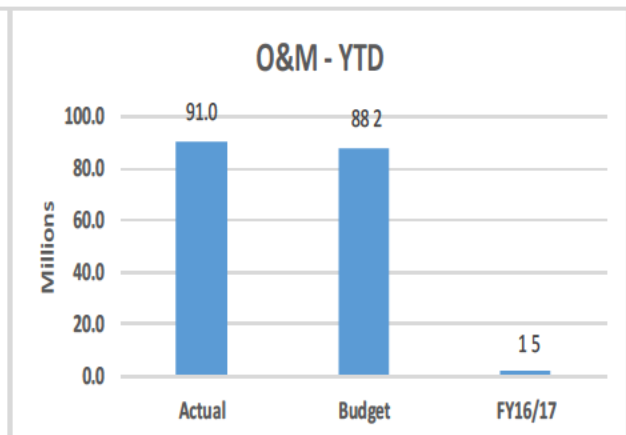
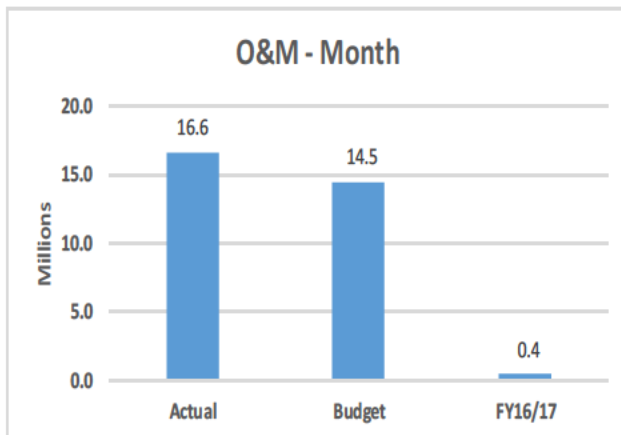
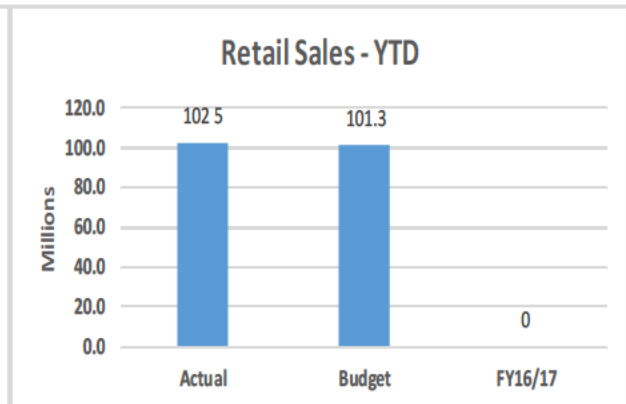
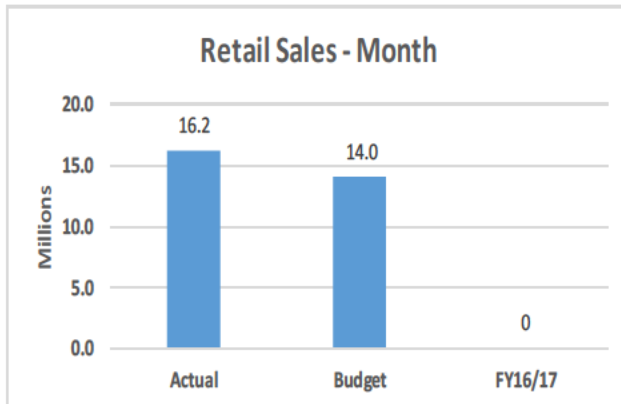
Changes to the Organizational Chart were approved by the Board in April 2018. The Personnel Report will reflect those changes next month. The Customer Account charts have been updated. Previous months data included a reporting error for Commercial & Industrial Accounts. This has been corrected moving forward.

- > SVCE operations resulted in net loss for the month of \$0.4 million and year-to-date positive change in net position of \$11.7 million.
 - o March revenue of \$15.0 million accounted for 282 GWh in net retail consumption; well above budget.
 - o Despite a strong revenue month, margin was negatively impacted due to large REC purchases.
 - o Year-to-date contribution margin is \$14.0 million.
- > Retail GWh sales has a favorable year-to-date variance to budget of 0.7%.
 - o Results for the month came significantly above plan (+26 GWh) more than offsetting last month's shortfall.
 - o Budget through January was adjusted to match actuals performance. Forecasted GWh sales for the fiscal year is 3,600.
- > Power Supply
 - o Large REC purchases are reflected in March that impacted net margin.
 - o Incremental power supply needs due to serving Milpitas has been secured.
- > Programs/Capital
 - o Year-to-date programs activity includes GHG accounting services.
 - o A Customer Program Advisory Group was initiated in January 2018. Recommendations are expected at the June 2018 Board of Directors meeting.
- > Investing/Financing
 - o Money market investment was executed near the end of March 2018 with a return of 1.26%
 - o SVCE is debt free at the end of January 2018.

Change in Net Position	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Amended Budget
Actual	6,742	1,818	578	2,847	94	(416)							11,663	55,903
Power Supply Costs														
Energy & REC's	13,251	12,727	14,439	13,620	14,992	14,302							83,331	
Capacity	275	743	657	724	742	643							3,784	
CAISO Charges	1,034	534	2,813	882	1,292	453							7,008	
NEM Expense	44	(19)	(47)	(63)	(4)	26							(63)	
Charge/Credit (IST/Net Rev)	591	(1,127)	(1,828)	(2,934)	(2,789)	285							(7,802)	
Net Power Costs	15,195	12,859	16,034	12,228	14,233	15,708	-	-	-	-	-	-	86,258	182,561
Other														
Capital Expenditures	-	-	9	2	-	10							21	50
Energy Programs	-	-	-	14	-	-							14	4,780
Load Statistics - GWh														
Retail Sales Actual	285	266	295	278	254	282							1,660	
Retail Sales Budget	285	266	295	278	269	256							1,649	3,542



Other Statistics and Ratios	
Working Capital	\$39,522,280
Current Ratio	2.3
Contribution Margin	\$13,956,937
Expense Coverage Days	65
Return on Equity	29%
Long-Term Debt	\$0
Total Accounts	245,429
Opt-Out Accounts	7,944
Opt-Up Accounts	2,419



SILICON VALLEY CLEAN ENERGY AUTHORITY

STATEMENT OF NET POSITION

As of March 31, 2018

ASSETS

Current Assets

Cash & Cash Equivalents	\$ 41,405,441
Accounts Receivable, net of allowance	12,487,241
Accrued Revenue	10,299,825
Other Receivables	247,030
Prepaid Expenses	688,516
Deposits	2,442,770
Restricted cash - lockbox	2,500,000

Total Current Assets **70,070,823**

Noncurrent assets

Capital assets, net of depreciation	169,254
Deposits	129,360

Total Noncurrent Assets **298,614**

Total Assets **70,369,437**

LIABILITIES

Current Liabilities

Accounts Payable	942,947
Accrued Cost of Electricity	27,412,437
Accrued Payroll & Benefits	155,153
Other Accrued Liabilities	100,000
User Taxes and Energy Surcharges due to other gov'ts	753,006
Supplier Security Deposits	1,185,000

Total Current Liabilities **30,548,543**

NET POSITION

Net investment in capital assets	169,254
Unrestricted (deficit)	39,651,340
Total Net Position	\$ 39,820,594

SILICON VALLEY CLEAN ENERGY AUTHORITY

**STATEMENT OF REVENUES, EXPENSES
AND CHANGES IN NET POSITION**

October 1, 2017 through March 31, 2018

OPERATING REVENUES

Electricity Sales, Net	\$ 102,091,695
GreenPrime electricity premium	342,880
Other income	65,310

TOTAL OPERATING REVENUES **102,499,885**

OPERATING EXPENSES

Cost of Electricity	86,258,529
Staff Compensation and benefits	1,162,150
Data Management	1,675,721
Service Fees - PG&E	608,698
Consultants and Other Professional Fees	396,965
Legal	158,253
Communications & Noticing	181,264
General & Administrative	523,199
Depreciation	17,795

TOTAL OPERATING EXPENSES **90,982,574**

OPERATING INCOME(LOSS) **11,517,311**

NONOPERATING REVENUES (EXPENSES)

Interest Income	3,452
Interest and related expenses	(15,666)

TOTAL NONOPERATING EXPENSES **(12,214)**

CHANGE IN NET POSITION 11,505,097

Net Position at beginning of period 28,315,497

Net Position at end of period **\$ 39,820,594**

SILICON VALLEY CLEAN ENERGY AUTHORITY

STATEMENT OF CASH FLOWS
October 1, 2017 through March 31, 2018

CASH FLOWS FROM OPERATING ACTIVITIES

Receipts from electricity sales	\$ 115,914,534
Receipts from other income	30,750
Receipts from supplier security deposits	1,185,000
Tax and surcharge receipts from customers	2,489,249
Energy settlements received	5,313,288
Desposits and collateral received	2,200,300
Payments to purchase electricity	(86,573,109)
Payments for staff compensation and benefits	(1,091,792)
Payments for data manager fees	(1,660,901)
Payments for PG&E service fees	(508,426)
Payments for consultants and other professional services	(425,563)
Payments for legal fees	(161,661)
Payments for communications and noticing	(99,803)
Payments for general and administrative	(568,959)
Energy settlements paid	(3,889,652)
Payments of deposits and collateral	(1,405,770)
Tax and surcharge payments to other governments	(2,421,922)
Net cash provided (used) by operating activities	<u>28,325,563</u>

CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES

Principal payments on loan	(5,630,000)
Interest and related expense payments	(22,892)
Net cash provided (used) by non-capital financing activities	<u>(5,652,892)</u>

CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES

Acquisition of capital assets	<u>(14,279)</u>
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CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES

Interest income received	<u>3,452</u>
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Net change in cash and cash equivalents	22,661,844
Cash and cash equivalents at beginning of year	<u>21,243,597</u>
Cash and cash equivalents at end of period	<u>\$ 43,905,441</u>

SILICON VALLEY CLEAN ENERGY AUTHORITY

STATEMENT OF CASH FLOWS (Continued)

October 1, 2017 through March 31, 2018

**RECONCILIATION OF OPERATING INCOME (LOSS) TO NET
CASH PROVIDED (USED) BY OPERATING ACTIVITIES**

Operating Income (loss)	\$ 11,517,311
Adjustments to reconcile operating income to net cash provided (used) by operating activities	
Depreciation expense	17,794
Revenue reduced for uncollectible accounts	516,905
(Increase) decrease in net accounts receivable	8,416,204
(Increase) decrease in energy settlements receivable	266,328
(Increase) decrease in other receivables	(47,030)
(Increase) decrease in accrued revenue	4,676,497
(Increase) decrease in prepaid expenses	(616,674)
(Increase) decrease in current deposits	794,530
Increase (decrease) in accounts payable	87,462
Increase (decrease) in accrued payroll & benefits	70,130
Increase (decrease) in energy settlements payable	363,697
Increase (decrease) in supplier security deposits	1,185,000
Increase (decrease) in accrued cost of electricity	1,060,629
Increase (decrease) in accrued liabilities	79,100
Increase (decrease) taxes and surcharges due to other governments	(62,320)
Net cash provided (used) by operating activities	<u>\$ 28,325,563</u>

**SILICON VALLEY CLEAN ENERGY
BUDGETARY COMPARISON SCHEDULE
October 1, 2017 through March 31, 2018**

	FYTD <u>Actual</u>	FYTD <u>Amended Budget</u>	FYTD <u>Variance</u>	FY 2017-18 <u>Amended Budget</u>	FY 2017-18 <u>% Budget Spent</u>
REVENUES & OTHER SOURCES					
Energy Sales	\$ 102,091,695	\$ 100,972,336	\$ 1,119,359	\$ 253,508,101	1%
Green Prime Premium	342,880	313,033	29,847	609,889	10%
Other Income	65,310	35,750	29,560	50,750	83%
Investment Income	3,452	-	3,452	100,000	0%
TOTAL REVENUES & OTHER SOURCES	<u>102,503,337</u>	<u>101,321,119</u>	<u>1,182,218</u>	<u>254,268,741</u>	<u>1%</u>
EXPENDITURES & OTHER USES					
CURRENT EXPENDITURES					
Power Supply	86,258,529	83,152,418	(3,106,111)	182,561,000	47%
Data Management	1,675,721	1,643,802	(31,919)	3,276,512	51%
PG&E Fees	608,698	575,213	(33,485)	886,912	69%
Salaries & Benefits	1,162,150	1,431,744	269,594	3,555,301	33%
Professional Services	541,380	662,500	121,120	1,325,000	41%
Marketing & Promotions	160,664	275,000	114,336	550,000	29%
Notifications	20,600	15,000	(5,600)	125,000	16%
Lease	161,017	167,288	6,271	334,650	48%
General & Administrative	362,182	298,950	(63,232)	597,900	61%
TOTAL CURRENT EXPENDITURES	<u>90,950,941</u>	<u>88,221,914</u>	<u>(2,729,027)</u>	<u>193,212,276</u>	<u>47%</u>
OTHER USES					
Customer Programs	13,838	1,277,879	1,264,041	5,070,000	0%
Office Equipment	19,543	20,498	955	50,000	39%
TOTAL OTHER USES	<u>33,381</u>	<u>1,298,377</u>	<u>1,264,996</u>	<u>5,120,000</u>	<u>1%</u>
DEBT SERVICE					
Interest	15,666	15,666	-	15,666	100%
Principal	5,630,000	5,630,000	-	5,630,000	100%
TOTAL DEBT SERVICE	<u>5,645,666</u>	<u>5,645,666</u>	<u>-</u>	<u>5,645,666</u>	<u>100%</u>
Total Expenditures, Other Uses & Debt Service	<u>96,629,988</u>	<u>95,165,956</u>	<u>(1,464,032)</u>	<u>203,977,942</u>	<u>47%</u>
Net Increase(Decrease) in Available Fund Balance	<u>\$ 5,873,349</u>	<u>\$ 6,155,162</u>	<u>\$ (281,813)</u>	<u>\$ 50,290,799</u>	<u>-5%</u>

SILICON VALLEY CLEAN ENERGY AUTHORITY

**BUDGET RECONCILIATION TO STATEMENT OF
REVENUES, EXPENSES AND CHANGES IN NET POSITION**

Net Increase (decrease) in available fund balance per budgetary comparison schedule	\$ 5,873,349
Adjustments needed to reconcile to the changes in net position in the Statement of Revenues, Expenses and Changes in Net Position	
Subtract depreciation expense	(17,795)
Add back capital asset acquisitions	19,543
Add back principal payments on debt	<u>5,630,000</u>
Change in Net Position	<u>11,505,097</u>

**SILICON VALLEY CLEAN ENERGY AUTHORITY
STATEMENT OF REVENUES, EXPENSES
AND CHANGES IN NET POSITION
October 1, 2017 through February 28, 2018**

	October	November	December	January	February	March	April	May	June	July	August	September	YTD
OPERATING REVENUES													
Electricity sales, net	\$22,523,034	\$15,426,854	\$17,324,129	\$15,778,435	\$14,921,265	\$16,117,978	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$102,091,695
Green electricity premium	32,946	63,341	61,848	62,605	57,222	64,918							342,880
Other income	-	-	24,450	6,300	-	34,560							65,310
Total operating revenues	22,555,980	15,490,195	17,410,427	15,847,340	14,978,487	16,217,456	-	-	-	-	-	-	102,499,885
OPERATING EXPENSES													
Cost of electricity	15,195,616	12,859,048	16,034,462	12,228,493	14,232,977	15,707,933							86,258,529
Staff compensation and benefits	196,743	168,026	197,149	161,974	209,855	228,403							1,162,150
Data manager	276,838	277,564	277,114	281,602	275,000	287,603							1,675,721
Service fees - PG&E	920	200,000	104,290	120,027	101,645	81,816							608,698
Consultants and other professional fees	78,816	90,373	106,105	141,733	1,900	159,302							578,229
General and administration	55,285	66,571	110,236	62,956	59,744	168,407							523,199
Depreciation	2,762	2,762	3,001	3,059	3,058	3,153							17,795
Total operating expenses	15,806,980	13,664,344	16,832,357	12,999,844	14,884,179	16,636,617	-	-	-	-	-	-	90,824,321
Operating income (loss)	6,749,000	1,825,851	578,070	2,847,496	94,308	(419,161)	-	-	-	-	-	-	11,675,564
NONOPERATING REVENUES (EXPENSES)													
Interest income	-	-	-	-	-	3,452							3,452
Interest and related expense	(7,442)	(8,224)	-	-	-	-	-	-	-	-	-	-	(15,666)
Total nonoperating revenues (expenses)	(7,442)	(8,224)	-	-	-	3,452	-	-	-	-	-	-	(12,214)
CHANGE IN NET POSITION													
	\$ 6,741,558	\$ 1,817,627	\$ 578,070	\$ 2,847,496	\$ 94,308	\$ (415,709)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11,663,350

PERSONNEL REPORT FOR MARCH 2018

HEADCOUNT				
<u>Position</u>	<u>Budget</u>	<u>Actual</u>	<u>Variance</u>	
Chief Executive Officer	1	1	0	
Account Representative I	1	1	0	
Account Representative II	1	1	0	
Account Services Manager	1	1	0	
Administrative Analyst	3	2	1	
Administrative Assistant	1	1	0	
Board Clerk/Executive Assistant	1	1	0	
Finance Manager	1	0	1	
Community Outreach Manager	1	1	0	
Community Outreach Specialist	1	1	0	
Director of Administration & Finance	1	1	0	
Director of Marketing & Public Affairs	1	1	0	
Director of Power Resources	1	1	0	
Power Contracts & Compliance Manager	1	0	1	
Power Resource Planning & Programs Analyst	2	1	1	
General Counsel & Director of Governmental Affairs	1	0	1	
Manager of Regulatory & Legislative Affairs	1	1	0	
Associate Regulatory Analyst	<u>1</u>	<u>0</u>	<u>1</u>	
Total	<u>21</u>	<u>15</u>	<u>6</u>	

CONTINGENT POSITIONS				
<u>Position</u>	<u>Positions</u>		<u>Variance</u>	
	<u>FY2017-18 Budget</u>	<u>FY2017-18 Actual</u>		
Climate Fellows / Temporary	4	4	-	

SILICON VALLEY CLEAN ENERGY AUTHORITY INVESTMENTS SUMMARY

March 31, 2018

	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	YTD
Return on Investments	\$0	\$0	\$0	\$0	\$0	\$3,452							<u>Total</u>
Money Market	\$0	\$0	\$0	\$0	\$0	\$3,452							<u>\$3,452</u>

Portfolio Invested

Average daily portfolio available to invest

\$36,750,070

Average daily portfolio invested

\$20,003,452

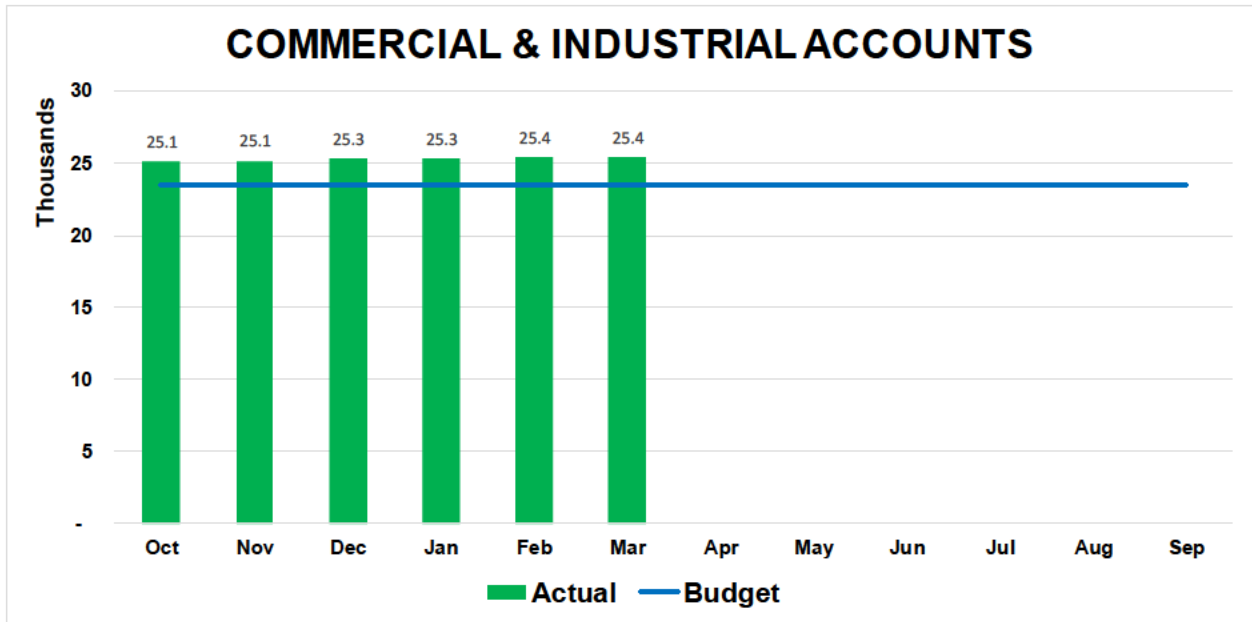
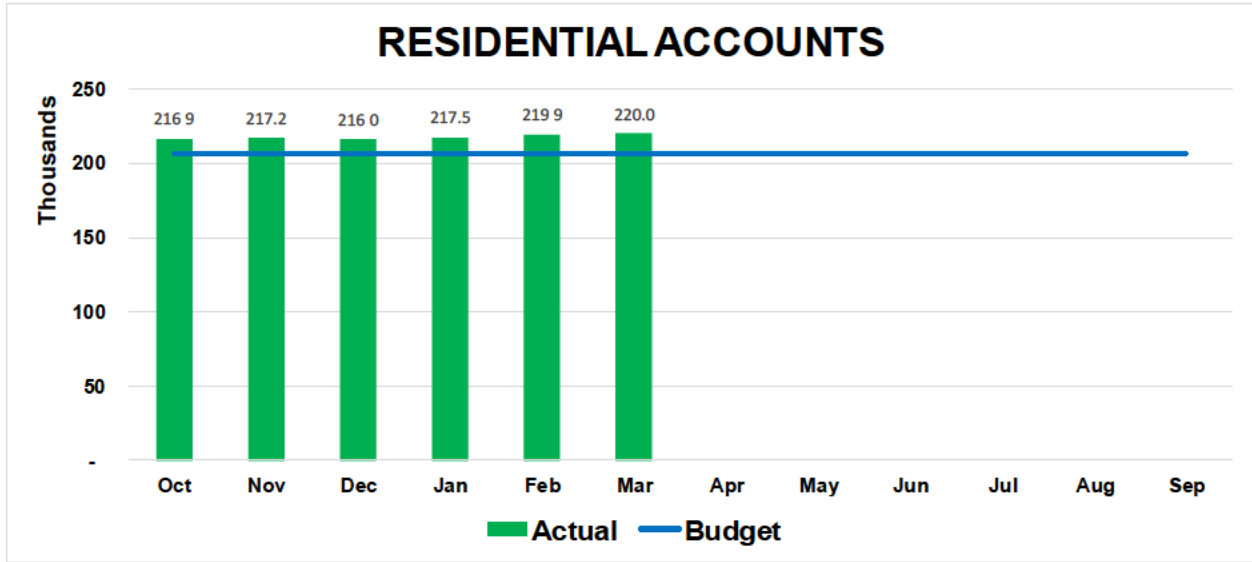
% of average daily portfolio invested

54.4%

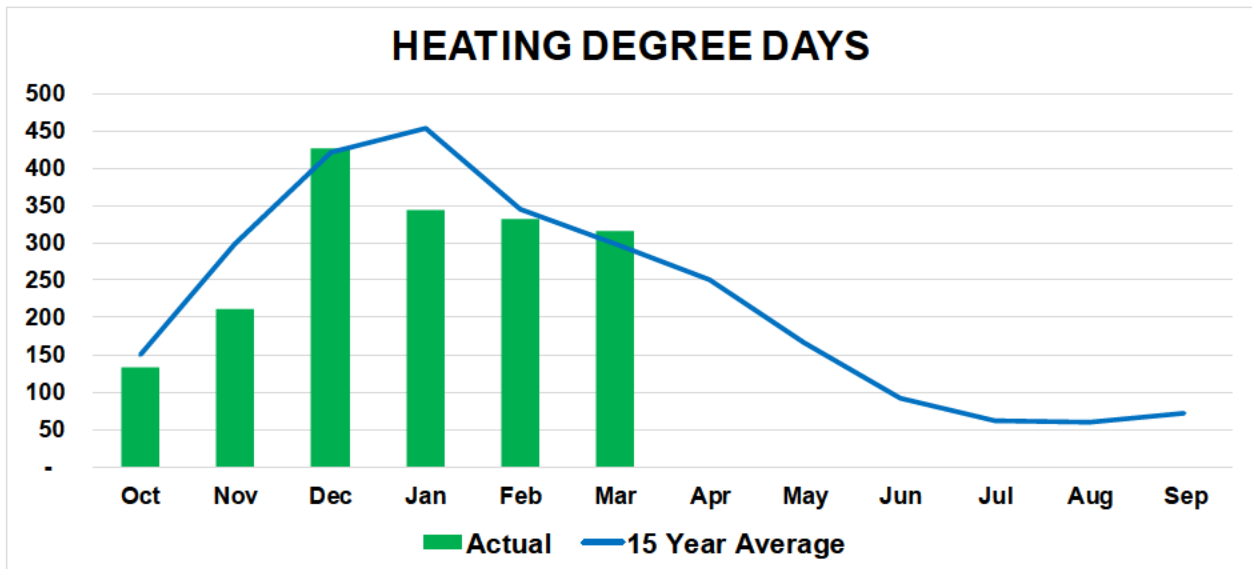
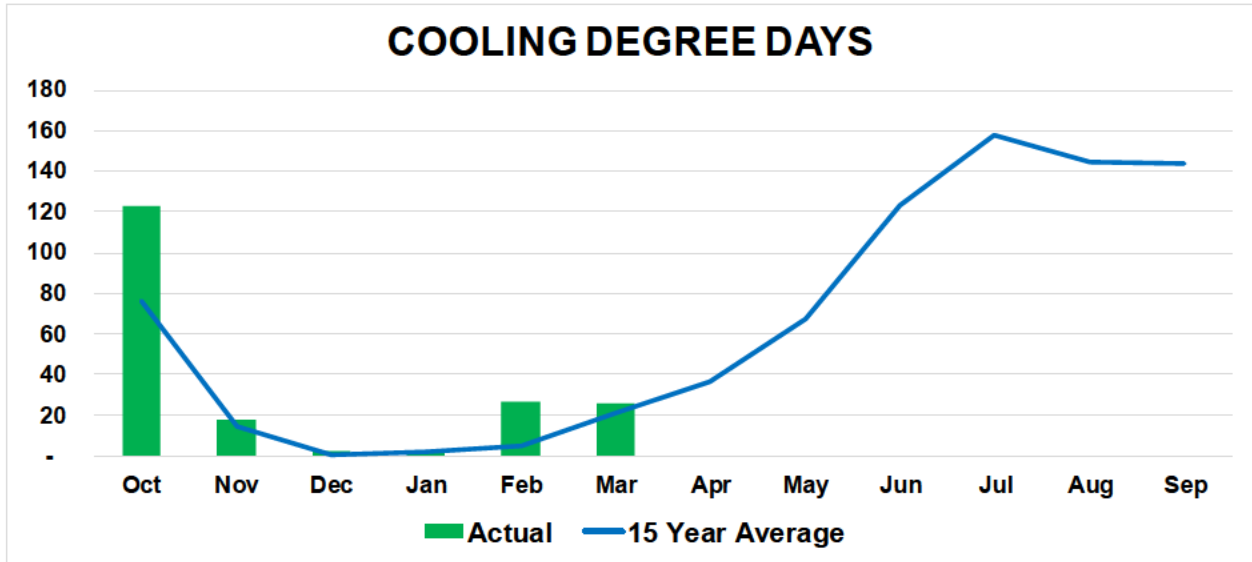
Detail of Portfolio

	<u>Purchased</u>	<u>Maturity</u>	<u>Carrying</u>
	Rate %	Rate %	Value
Money Market - River City Bank	1.26%	1.26%	\$20,003,452

CUSTOMER ACCOUNTS



WEATHER STATISTICS



**SILICON VALLEY CLEAN ENERGY AUTHORITY
ACCOUNTS RECEIVABLE AGING REPORT**

	Total	Days				
		0-30	31-60	61-90	90-120	Over 120
Accounts Receivable	\$14,404,583	\$12,963,227	\$579,415	\$338,592	\$153,862	\$369,488
Period %	100%	90.0%	4.0%	2.4%	1.1%	2.6%