

### ACCOUNTANTS' COMPILATION REPORT

Board of Directors Silicon Valley Clean Energy Authority

Management is responsible for the accompanying financial statements of Silicon Valley Clean Energy Authority (a California Joint Powers Authority) which comprise the statement of net position as of November 30, 2019, and the related statement of revenues, expenses, and changes in net position, and the statement of cash flows for the period then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the accompanying statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, conclusion, nor provide any assurance on these financial statements.

Management has elected to omit substantially all of the note disclosures required by accounting principles generally accepted in the United States of America in these interim financial statements. Silicon Valley Clean Energy Authority's annual audited financial statements include the note disclosures omitted from these interim statements. If the omitted disclosures were included in these financial statements, they might influence the user's conclusions about the Authority's financial position, results of operations, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to the Authority because we performed certain accounting services that impaired our independence.

Maher Accountancy

San Rafael, CA January 15, 2020



### TREASURER REPORT

Fiscal Year to Date As of November 30, 2019

(Preliminary & Unaudited)

Issue Date: February 12, 2020

#### **Table of Contents**

	<u>Page</u>
Statement of Net Position	2
Statement of Revenues, Expenses & Changes in Net Position	3
Statement of Cash Flows	4-5
Actuals to Budget Report	6-7
Personnel Report	8
Investments Report	9
Customer Accounts	10
Weather Statistics	11
Accounts Receivable Aging Report	12

# STATEMENT OF NET POSITION As of November 30, 2019

### **ASSETS**

Total Net Position	\$	163,159,023
Unrestricted (deficit)		158,014,117
Restricted for security collateral		5,000,000
Net investment in capital assets		144,906
NET POSITION		
Total Current Liabilities		30,898,320
Supplier Security Deposits		28,320
User Taxes and Energy Surcharges due to other gov'ts		998,697
Other accrued liabilities		44,000
Accrued Payroll & Benefits		338,216
Accrued Cost of Electricity		28,681,356
Accounts Payable		807,731
Current Liabilities		
LIABILITIES		
Total Assets		194,057,343
		273,966
Deposits Total Noncurrent Assets		129,060
Capital assets, net of depreciation		144,906
Noncurrent assets		
Total Current Assets		193,783,377
Restricted cash		5,000,000
Deposits		2,264,830
Prepaid Expenses		2,476,991
Other Receivables		55,213
Accounts Receivable, het of allowance Accrued Revenue		15,340,756
Cash & Cash Equivalents Accounts Receivable, net of allowance	\$	146,676,417 21,969,170
Current Assets	Φ	440.070.447

# STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

### October 1, 2019 through November 30, 2019

OPERATING REVENUES		
Electricity Sales, Net	\$	52,579,855
GreenPrime electricity premium		215,097
Other Income		93,294
TOTAL OPERATING REVENUES	_	52,888,246
OPERATING EXPENSES		
Cost of Electricity		30,597,864
Contract services		1,315,944
Staff compensation and benefits		684,113
General & Administrative		338,989
Depreciation		8,750
TOTAL OPERATING EXPENSES		32,945,660
OPERATING INCOME(LOSS)		19,942,586
NONOPERATING REVENUES (EXPENSES)		
Interest Income		365,901
Financing costs		(144,419)
TOTAL NONOPERATING EXPENSES		221,482
CHANGE IN NET POSITION		20,164,068
Net Position at beginning of period		142,994,957
Net Position at end of period	\$	163,159,025

# STATEMENT OF CASH FLOWS October 1, 2019 through November 30, 2019

CASH FLOWS FROM OPERATING ACTIVITIES	
Receipts from customers	\$ 66,398,384
Other operating receipts	283,508
Payments to suppliers for electricity	(35,492,196)
Payments for other goods and services	(1,790,251)
Payments for staff compensation and benefits	(701,089)
Tax and surcharge payments to other governments	(1,304,738)
Net cash provided (used) by operating activities	 27,393,618
CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES	
Finance costs paid	(125,788)
Net cash provided (used) by non-capital financing activities	 (125,788)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES	
Acquisition of capital assets	 (5,620)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES	
Interest income received	 365,901
Net change in cash and cash equivalents	27,628,111
Cash and cash equivalents at beginning of year	124,048,306
Cash and cash equivalents at end of period	\$ 151,676,417

### STATEMENT OF CASH FLOWS (Continued) October 1, 2019 through November 30, 2019

# RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES

Operating Income (loss) \$ 19,942,586

# Adjustments to reconcile operating income to net cash provided (used) by operating activities

provided (deed, by operating detrined	
Depreciation expense	8,750
Revenue reduced for uncollectible accounts	212,028
(Increase) decrease in net accounts receivable	8,095,616
(Increase) decrease in energy settlements receivable	166,657
(Increase) decrease in other receivables	(37,313)
(Increase) decrease in accrued revenue	4,231,344
(Increase) decrease in prepaid expenses	(1,161,707)
(Increase) decrease in current deposits	(4,274)
Increase (decrease) in accounts payable	(138,316)
Increase (decrease) in accrued payroll & benefits	(16,976)
Increase (decrease) in energy settlements payable	115,260
Increase (decrease) in accrued cost of electricity	(3,566,213)
Increase (decrease) in accrued liabilities	(213,530)
Increase (decrease) in taxes and surcharges due to other governments	(240,294)
Net cash provided (used) by operating activities	\$ 27,393,618

#### BUDGETARY COMPARISON SCHEDULE October 1, 2019 through November 30, 2019

	FYTD	FYTD	<u>Variance</u>		FY 2019-20	FY 2019-20
OPERATING REVENUES	<u>Actual</u>	<u>Budget</u>	<u>\$</u>	<u>%</u>	<u>Budget</u>	Remaining Budget
Energy Sales	\$52,579,855	\$51,427,016	\$1,152,839	2%	\$317,230,000	\$264,650,145
Green Prime Premium	215,097	154,344	60,753	39%	940,000	724,903
Other Income	93,294	8,333	84,961	1020%	50,000	(43,294)
TOTAL OPERATING REVENUES	52,888,246	51,589,694	1,298,552	3%	318,220,000	265,331,754
ENERGY EXPENSES						
Power Supply	30,597,864	39,324,126	(8,726,262)	-22%	245,340,000	214,742,136
Operating Margin	22,290,382	12,265,567	10,024,815	82%	72,880,000	, ,
OPERATING EXPENSES						
Data Management	582,209	587,585	(5,376)	-1%	3,530,000	2,947,791
PG&E Fees	191,947	224,351	(32,404)	-14%	1,350,000	1,158,053
Salaries & Benefits	684,113	915,560	(231,447)	-25%	5,490,000	4,805,887
Professional Services	377,615	605,071	(227,456)	-38%	3,710,000	3,332,385
Marketing & Promotions	119,927	187,955	(68,028)	-36%	960,000	840,073
Notifications	18,856	23,500	(4,644)	-20%	160,000	141,144
Lease	54,862	100,000	(45,138)	-45%	600,000	545,138
General & Administrative	157,274	170,000	(12,726)	-7%	1,150,000	992,726
TOTAL OPERATING EXPENSES	2,186,803	2,814,021	(627,218)	-22%	16,950,000	14,763,197
OPERATING INCOME/(LOSS)	20,103,579	9,451,546	10,652,033	113%	55,930,000	
NON-OPERATING REVENUES						
Investment Income	365,901	244,917	120,984	49%	1,470,000	1,104,099
Grant Income	· •	27,083	(27,083)	-100%	160,000	160,000
TOTAL NON-OPERATING REVENUES	365,901	272,000	93,901	35%	1,630,000	1,264,099
NON-OPERATING EXPENSES						
Financing	144,419	102,965	41,454	40%	180,000	35,581
CAPITAL EXPENDITURES, TRANSFERS,						
& OTHER						
Capital Outlay	5,617	33,333	(27,716)	-83%	400,000	394,383
Refund of Bond (Cash Inflow)	-	-	-	0%	(100,000)	(100,000)
Financial Security Requirement	-	-	-	0%	147,000	147,000
Transfer to Program Fund	6,360,000	6,360,000	-	0%	6,360,000	-
TOTAL OTHER USES	6,365,617	6,393,333	(27,716)	0%	6,807,000	441,383
NET INCREASE(DECREASE) IN AVAILABLE						
FUND BALANCE	\$13,959,444	\$3,227,248	\$10,732,196	333%	\$50,573,000	

#### PROGRAM FUND BUDGETARY COMPARISON SCHEDULE October 1, 2019 through November 30, 2019

REVENUE & OTHER SOURCES: Tranfer from Operating Fund	<b>BUDGET</b> \$6,360,000	ACTUAL \$6,360,000	BUDGET REMAINING \$0	ACTUAL/ BUDGET 100%
EXPENDITURES & OTHER USES: Program expenditures	6,360,000	152,243	6,207,757	2.4%
Net increase (decrease) in fund balance Fund balance at beginning of period Fund balance at end of period	<b>\$0</b>	<b>\$6,207,757</b> - \$6,207,757		

# BUDGET RECONCILIATION TO STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

Net Increase (decrease) in available fund balance per budgetary comparison schedule	\$ 13,959,444
Adjustments needed to reconcile to the changes in net position in the Statement of Revenues, Expenses and Changes in Net Position	
Subtract depreciation expense	(8,750)
Subract program expense not in operating budget	(152,243)
Add back transfer to Program fund	6,360,000
Add back capital asset acquisition	5,617
Change in Net Position	20,164,068

## PERSONNEL REPORT FOR NOVEMBER 2019

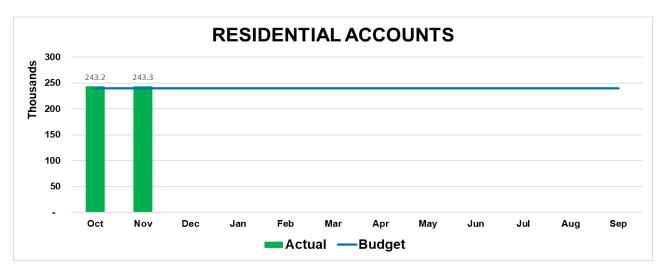
HEADCO	DUNT		
<b>Position</b> Director of Account Services and Community Relations	Budget 1	<b>Actual</b> 1	<b>Variance</b> 0
Account Services Manager	1	1	0
Energy Consultant	2	1	1
Energy Associate	2	1	1
Communications Manager	1	1	0
Community Outreach Specialist	1	1	0
Communications Specialist	1	1	0
Board Clerk/Executive Assistant	1	1	0
Chief Executive Officer	1	1	0
Director of Finance and Administration	1	1	0
Administrative Services Manager	1	0	1
Rates Manager	1	0	1
Management Analyst	1	1	0
Administrative Analyst	1	1	0
Administrative Assistant	1	1	0
Director of Power Resources	1	1	0
Power Resources Manager	1	1	0
Power Resources Planner	1	0	1
Power Settlements & Compliance Analyst	1	1	0
Manager of Regulatory and Legislative Affairs	1	1	0
Senior Regulatory Analyst	1	1	0
Director of Decarboniation and Grid Innovation	1	1	0
Data Analyst	1	1	0
Analyst	2	1	1
Total	27	21	6

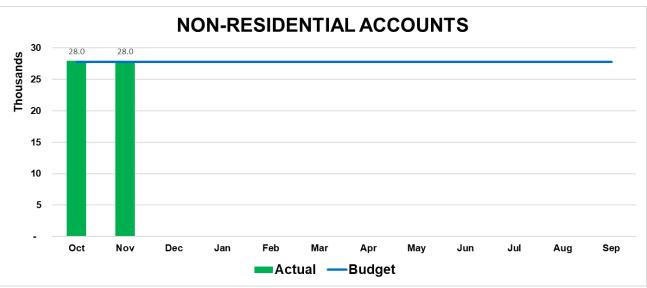
## INVESTMENTS SUMMARY October 1, 2019 through November 30, 2019

Return on Investments Money Market	<u>Oct</u> \$178,701	<u>Nov</u> \$187,200	<u>Dec</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	Aug	<u>Sep</u>	YTD <u>Total</u> <u>\$365,901</u>
Portfolio Invested Average daily portfolio available to invest*	114,832,942	124,956,925											
Average daily portfolio invested	102,127,452	120,538,388											
% of average daily portfolio invested	88.9%	96.5%											
Detail of Portfolio													
Money Market - River City Bank	Opening Rate 1.26%	_	November Rate 1.68%		Carrying Value \$130,709,119								

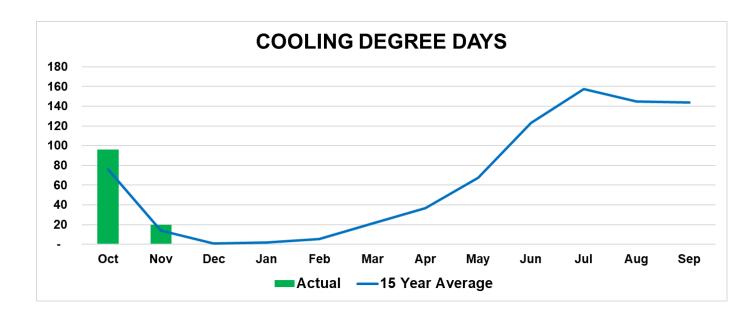
<sup>\*</sup> Note: Balance available to invest does not lockbox or debt serve reserve funds.

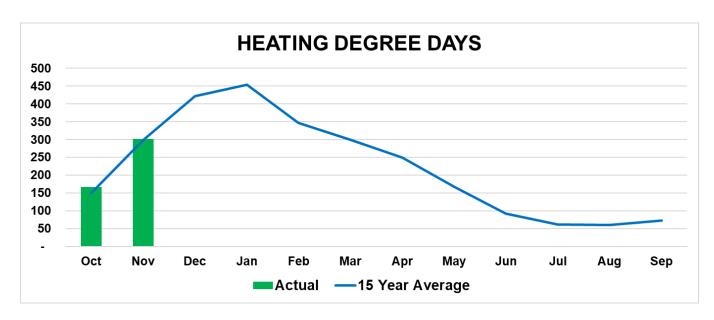
## **CUSTOMER ACCOUNTS**





### **WEATHER STATISTICS**





### **ACCOUNTS RECEIVABLE AGING REPORT**

				Days		
	Total	0-30	31-60	61-90	90-120*	Over 120*
Accounts Receivable	\$30,962,325	\$27,328,535	\$1,801,401	\$402,914	\$200,647	\$1,228,828
Period %	100%	88.3%	5.8%	1.3%	0.6%	4.0%

<sup>\*</sup>Note: A portion of accounts that are greater than 90 days old have been sent back to PG&E, however the receivable remains outstanding until PG&E writes the account off.