

TREASURER REPORT

Fiscal Year to Date As of May 31, 2018

(Preliminary & Unaudited)

Issue Date: July 11, 2018

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SILICON VALLEY CLEAN ENERGY AUTHORITY Financial Statement Highlights (\$ in 000's)

Financial Highlights for the month of May 2018:

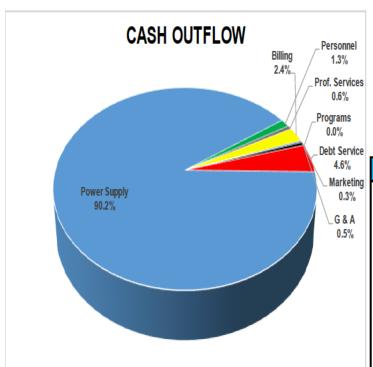
With the start of the cooling season, SVCE is on target both for revenues and expenses and has acheived stable liquidity.

SVCE will begin serving the City of Milpitas on June 1, 2018.

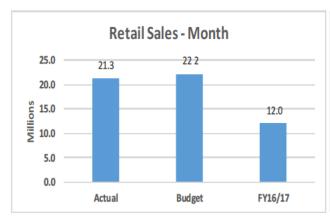
- > SVCE operations resulted in positive change in net position for the month of \$8.9 million and year-to-date positive change in net position of \$21.7 million.
 - o May's revenue of \$21.2 million accounted for 267 GWh in net retail consumption.
 - Results for the month came in \$1.1 million below plan likely due to the summer rate transition. Expect to see a catch-up in June.
 - Year-to-date contribution margin is \$28.1 million with a current ratio of 2.7.
- Retail GWh sales are on target.
 - o Since the mid-year budget adjustment, volume has been a combined 6 GWh's ahead of the amended budget.
 - Energy load was re-forecasted for February though September in the mid-year budget. Forecasted GWh sales for the fiscal year is 3,542.
- Power Supply
 - o Power supply costs for the month were lower than previous months as REC purchases slowed and energy settled at the CAISO provided a large credit.
 - o Incremental power supply needs, due to serving Milpitas, has been secured.
- Programs/Capital
 - Year-to-date programs activity includes GHG accounting services.
 - o A Customer Program Advisory Group was initiated in January 2018. Recommendations are expected at the June 2018 Board of Directors meeting.
- Investing/Financing
 - o SVCE posted collateral for Resource Adequacy for MBCP of \$2.4 million. The loan is expected to be paid in August 2018.
 - SVCE is debt free at the end of January 2018.

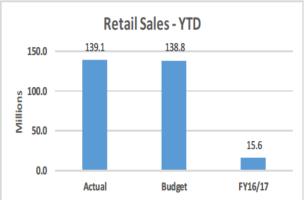
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Change in Net Position	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget
Actual	6,742	1,818	578	2,847	94	(416)	1,155	8,908					21,726	55,896
														Amended
Power Supply Costs	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget
Energy & REC's	13,251	12,727	14,439	13,620	14,992	14,302	12,992	11,700					108,023	
Capacity	275	743	657	724	742	643	714	800					5,297	
CAISO Charges	1,034	534	2,813	882	1,292	453	325	297					7,631	
NEM Expense	44	(19)	(47)	(63)	(4)	26	38	265					240	
Charge/Credit (IST/Net Rev)	591	(1,127)	(1,828)	(2,934)	(2,789)	285	(943)	(1,528)					(10,273)	
Net Power Costs	15,195	12,859	16,034	12,228	14,233	15,708	13,127	11,534	-	1-		-	110,918	182,561
											•	12		
														Amdended
Other	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget
Capital Expenditures	7 -	-	9	2	-	10	-	2				-	23	50
Energy Programs				1.1								1	14	4 790

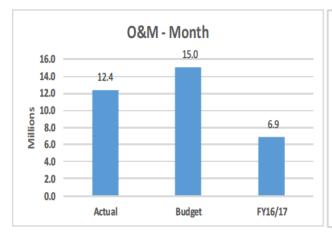
Load Statistics - GWh	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Amended Budget
Retail Sales Actual	285	266	295	278	254	282	255	267					2,182	
Retail Sales Budget	285	266	295	278	269	256	261	266					2,176	3,542

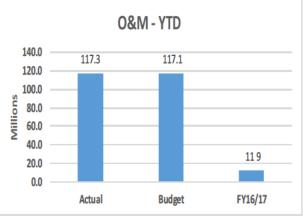


Other Statistics and Ratios								
Working Capital	\$46,744,165							
Current Ratio	2.7							
Contribution Margin	\$28,095,125							
Expense Coverage Days	56							
Return on Assets	28%							
Long-Term Debt	\$ 0							
Total Accounts	246,652							
Opt-Out Accounts	8,736							
Opt-Up Accounts	2,457							









STATEMENT OF NET POSITION As of May 31, 2018

ASSETS

Current Assets	
Cash & Cash Equivalents	\$ 36,769,018
Accounts Receivable, net of allowance	14,082,626
Energy Settlements Receivable	-
Accrued Revenue	13,737,297
Other Receivables	239,594
Prepaid Expenses	5,032,466
Deposits	2,442,770
Restricted cash - lockbox	 2,500,000
Total Current Assets	74,803,771
Noncurrent assets	
Capital assets, net of depreciation	168,398
Deposits	3,129,060
Total Noncurrent Assets	 3,297,458
Total Assets	78,101,229
LIABILITIES	
Current Liabilities	
Accounts Payable	995,936
Accrued Cost of Electricity	24,986,854
Accrued Payroll & Benefits	197,577
Other Accrued Liabilities	20,000
User Taxes and Energy Surcharges due to other gov'ts	674,239
Supplier Security Deposits	1,185,000
Total Current Liabilities	28,059,606
NET POSITION	
Net investment in capital assets	168,398
Unrestricted (deficit)	49,873,225
Total Net Position	\$ 50,041,623

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION October 1, 2017 through May 31, 2018

OPERATING REVENUES Electricity Sales, Net GreenPrime electricity premium Other income	\$138,430,376 466,944 116,060
TOTAL OPERATING REVENUES	139,013,380
OPERATING EXPENSES	
Cost of Electricity	110,918,255
Staff Compensation and benefits	1,605,788
Data Management	2,226,399
Service Fees - PG&E	781,584
Consultants and Other Professional Fees	523,089
Legal	234,316
Communications & Noticing General & Administrative	352,355
	652,363
Depreciation TOTAL OPERATING EXPENSES	24,458
TOTAL OPERATING EXPENSES	117,318,607
OPERATING INCOME(LOSS)	21,694,773
NONOPERATING REVENUES (EXPENSES)	
Interest Income	47,019
Interest and related expenses	(15,666)
TOTAL NONOPERATING EXPENSES	31,353
CHANGE IN NET POSITION	21,726,126
Net Position at beginning of period	28,315,497
Net Position at end of period	\$ 50,041,623

STATEMENT OF CASH FLOWS October 1, 2017 through May 31, 2018

CASH FLOWS FROM OPERATING ACTIVITIES	
Receipts from electricity sales	\$147,351,711
Receipts from other income	88,060
Receipts from supplier security deposits	1,185,000
Tax and surcharge receipts from customers	3,203,861
Energy settlements received	7,465,092
Desposits and collateral received	2,200,300
Payments to purchase electricity	(119,581,656)
Payments for staff compensation and benefits	(1,492,934)
Payments for data manager fees	(2,223,504)
Payments for PG&E service fees	(715,886)
Payments for consultants and other professional services	(534,293)
Payments for legal fees	(212,489)
Payments for communications and noticing	(298,602)
Payments for general and administrative	(726,139)
Energy settlements paid	(4,423,516)
Payments of deposits and collateral	(4,405,770)
Tax and surcharge payments to other governments	(3,222,591)
Net cash provided (used) by operating activities	23,656,644
CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES	
Principal payments on loan	(5,630,000)
Interest and related expense payments	(22,892)
Net cash provided (used) by non-capital financing activities	(5,652,892)
CASH FLOWS FROM CAPITAL AND RELATED	
FINANCING ACTIVITIES	
Acquisition of capital assets	(25,350)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES	
Interest income received	47,019
	
Net change in cash and cash equivalents	18,025,421
Cash and cash equivalents at beginning of year	21,243,597
Cash and cash equivalents at end of period	<u>\$ 39,269,018</u>

STATEMENT OF CASH FLOWS (Continued) October 1, 2017 through May 31, 2018

RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES

Operating Income (loss)	\$ 21,694,773
Adjustments to reconcile operating income to net cash	
provided (used) by operating activities	
Depreciation expense	24,458
Revenue reduced for uncollectible accounts	700,134
(Increase) decrease in net accounts receivable	6,637,590
(Increase) decrease in energy settlements receivable	266,328
(Increase) decrease in othe receivables	(39,594)
(Increase) decrease in accrued revenue	1,239,025
(Increase) decrease in prepaid expenses	(4,960,624)
(Increase) decrease in current deposits	(2,205,470)
Increase (decrease) in accounts payable	145,714
Increase (decrease) in accrued payroll & benefits	112,554
Increase (decrease) in energy settlements payable	132,595
Increase (decrease) in supplier security deposits	1,185,000
Increase (decrease) in accrued cost of electricity	(1,133,852)
Increase (decrease) in accrued liabilities	(900)
Increase (decrease) taxes and surcharges due to other governments	(141,087)
Net cash provided (used) by operating activities	\$ 23,656,644

SILICON VALLEY CLEAN ENERGY BUDGETARY COMPARISON SCHEDULE October 1, 2017 through May 31, 2018

	FYTD	FYTD		<u>Variance</u>		FY 2017-18	% Budget
REVENUES & OTHER SOURCES	<u>Actual</u>	Amended Budget		<u>\$</u>	<u>%</u>	Amended Budget	<u>Spent</u>
Energy Sales	\$ 138,430,376	\$ 138,299,721	\$	130,655	0%	\$ 253,508,101	
Green Prime Premium	466,944	405,326		61,618	15%	609,889	
Other Income	116,060	40,750		75,310	185%	50,750	
Investment Income	47,019	33,333		13,68 <u>6</u>	<u>0%</u>	100,000	
TOTAL REVENUES & OTHER SOURCES	<u>139,060,399</u>	<u>138,779,130</u>		<u>281,269</u>	<u>0%</u>	<u>254,268,741</u>	
EXPENDITURES & OTHER USES							
CURRENT EXPENDITURES							
Power Supply	110,918,255	110,246,622		(671,633)	-1%	182,561,000	61%
Data Management	2,226,399	2,151,412		(74,987)	-3%	3,276,512	68%
PG&E Fees	781,584	672,120		(109,464)	-16%	886,912	88%
Salaries & Benefits	1,605,788	2,139,596		533,808	25%	3,555,301	45%
Professional Services	743,567	883,333		139,766	16%	1,325,000	56%
Marketing & Promotions	270,894	366,667		95,773	26%	550,000	49%
Notifications	81,461	45,000		(36,461)	-81%	125,000	65%
Lease	214,043	223,075		9,032	4%	334,650	64%
General & Administrative	438,320	398,600		(39,720)	<u>-10%</u>	597,900	<u>73%</u>
TOTAL CURRENT EXPENDITURES	117,280,311	117,126,426		(153,885)	<u>0%</u>	193,212,276	<u>61%</u>
OTHER USES							
Customer Programs	13.838	2,541,919		2.528.081	0%	5,070,000	0%
Office Equipment	23,144	30,332	-	7,188	24%	50,000	46%
TOTAL OTHER USES	36,982	2,572,251		2,535,269	99%	5,120,000	<u>1%</u>
DEDT SERVICE							
DEBT SERVICE	45.000	45.000			00/	45.000	4000/
Interest	15,666	15,666		-	0%	15,666	100%
Principal	5,630,000	5,630,000		-	0%	5,630,000	100%
TOTAL DEBT SERVICE	5,645,666	5,645,666		<u> </u>	<u>0%</u>	5,645,666	<u>100%</u>
Total Expenditures, Other Uses							
& Debt Service	122,962,959	125,344,343		2,381,384	<u>2%</u>	203,977,942	<u>60%</u>
Net Increase(Decrease) in Available							
Fund Balance	\$ 16,097,440	\$ 13,434,788	\$ 2	2,662,652	<u>20%</u>	\$ 50,290,799	

BUDGET RECONCILIATION TO STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

Net Increase (decrease) in available fund balance per budgetary comparison schedule	\$ 16,097,440
Adjustments needed to reconcile to the changes	
in net position in the Statement of Revenues,	
Expenses and Changes in Net Position	
Subtract depreciation expense	(24,458)
Add back capital asset acquisitions	23,144
Add back principal payments on debt	 5,630,000
Change in Net Position	21,726,126

SILICON VALLEY CLEAN ENERGY AUTHORITY STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION October 1, 2017 through May 31, 2018

	October	November	December	January	February	March	April	May	June	July	y Au	igust	September	YTD
OPERATING REVENUES				•	•		•	•		•		•	•	
Electricity sales, net	\$ 22,523,034	\$ 15,426,854	\$ 17,324,129	\$ 15,778,435	\$ 14,921,265	\$ 16,117,978	\$ 15,156,265	\$ 21,182,416	\$ -	\$	- \$	-	\$ -	\$138,430,376
Green electricity premium	32,946	63,341	61,848	62,605	57,222	64,918	60,208	63,856						466,944
Other income	-	-	24,450	6,300	-	34,560	22,750	28,000						116,060
Total operating revenues	22,555,980	15,490,195	17,410,427	15,847,340	14,978,487	16,217,456	15,239,223	21,274,272	-	1	-	-	-	139,013,380
OPERATING EXPENSES														
Cost of electricity	15,195,616	12,859,048	16,034,462	12,228,493	14,232,977	15,707,933	13,126,160	11,533,566						110,918,255
Staff compensation and benefits	196,743	168,026	197,149	161,974	209,855	228,403	200,838	242,800						1,605,788
Data manager	276,838	277,564	277,114	281,602	275,000	287,603	281,378	269,300						2,226,399
Service fees - PG&E	920	200,000	104,290	120,027	101,645	81,816	84,000	88,886						781,584
Consultants and o her professional fees	78,816	90,373	106,105	141,733	1,900	159,302	334,755	196,776						1,109,760
General and administration	55,285	66,571	110,236	62,956	59,744	168,407	74,931	54,233						652,363
Depreciation	2,762	2,762	3,001	3,059	3,058	3,153	3,299	3,364						24,458
Total operating expenses	15,806,980	13,664,344	16,832,357	12,999,844	14,884,179	16,636,617	14,105,361	12,388,925			-	-	-	117,318,607
Operating income (loss)	6,749,000	1,825,851	578,070	2,847,496	94,308	(419,161)	1,133,862	8,885,347	-		-	-	-	21,694,773
NONOPERATING REVENUES (EXPENSES)														
Interest income	-	-	-	-	-	3,452	20,727	22,840						47,019
Interest and related expense	(7,442)	(8,224)	-	-	-	-	-	-			-	-		(15,666)
Total nonoperating revenues (expenses)	(7,442)	(8,224)	-	-	-	3,452	20,727	22,840			-	-	-	31,353
CHANGE IN NET POSITION	\$ 6,741,558	\$ 1,817,627	\$ 578,070	\$ 2,847,496	\$ 94,308	\$ (415,709)	\$ 1,154,589	\$ 8,908,187	\$ -	\$	- \$	-	\$ -	\$ 21,726,126

PERSONNEL REPORT

HEAD	COUNT		
Position Account Representative I	Budget 1	Actual 1	Variance 0
Account Representative II	1	0	1
Account Services Manager	1	1	0
Administrative Analyst	1	1	0
Administrative Assistant	1	1	0
Associate Legislative Analyst	1	0	1
Board Clerk/Executive Assistant	1	1	0
Chief Executive Officer	1	1	0
Community Outreach Manager	1	1	0
Community Outreach Specialist	1	1	0
Director of Finance and Administration	1	1	0
Director of Customer Care	1	1	0
Director of Decarbonization and Grid Innovation Programs	1	0	1
Director of Power Resources	1	1	0
IT Analyst	1	1	0
Manager of Regulatory & Legislative Effectiveness	1	1	0
Power Contracts & Compliance Manager	1	1	0
Power Settlements & Compliance Analyst	1	1	0
Senior Regulatory Analyst	1	<u>0</u>	1
Total*	<u>19</u>	<u>15</u>	<u>4</u>

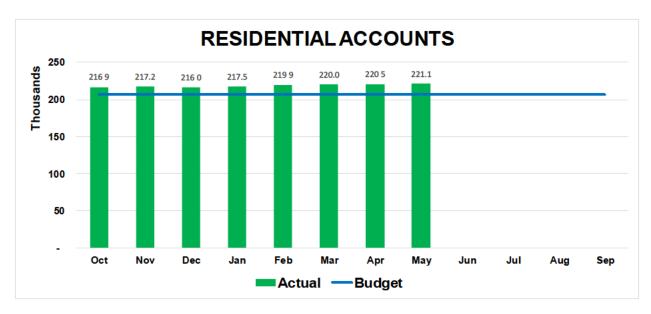
^{*}Note: There are 21 total positions approved but 2 positions have yet to be defined.

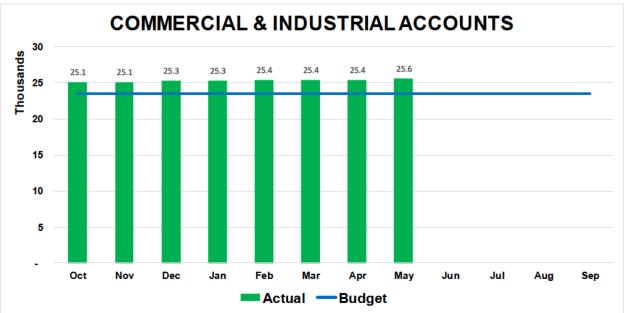
CONTINGENT POSITIONS							
	Posi	Positions					
	FY2017-18	FY2017-18					
Position	Budget	Actual	Variance				
Climate Fellows / Temporary	4	4	-				

SILICON VALLEY CLEAN ENERGY AUTHORITY INVESTMENTS SUMMARY October 1, 2017 through May 31, 2018

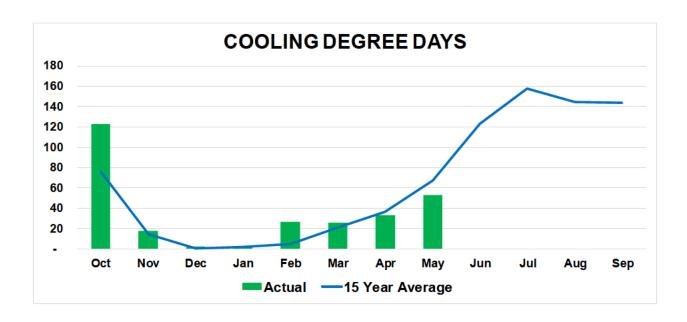
					,	,	•						VTD
Return on Investments Money Market	<u>Oct</u> \$0	Nov \$0	<u>Dec</u> \$0	<u>Jan</u> \$0	<u>Feb</u> \$0	<u>Mar</u> \$3,452	<u>Apr</u> \$20,727	<u>May</u> \$22,840	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	YTD <u>Total</u> <u>\$47,019</u>
Portfolio Invested Average daily portfolio available to invest							37,850,501						
Average daily portfolio invested						\$20,003,452	20,004,143	20,024,915					
% of average daily portfolio invested						54.4%	52.9%	57.5%					
Detail of Portfolio													
- Money Market - River City Bank	Purchased Rate % 1.26%	_	Maturity Rate % 1.26%	-	Carrying Value \$20,024,179								

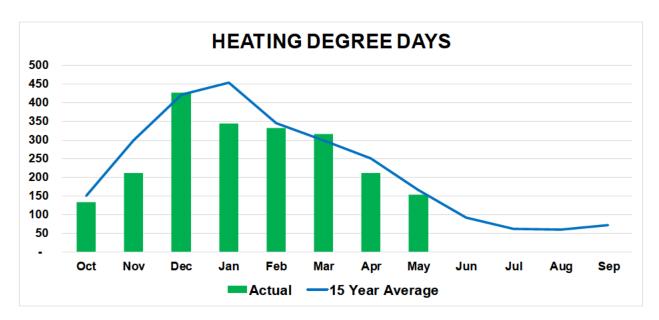
CUSTOMER ACCOUNTS





WEATHER STATISTICS





SILICON VALLEY CLEAN ENERGY AUTHORITY ACCOUNTS RECEIVABLE AGING REPORT

		Days						
	Total	0-30	31-60	61-90	90-120	Over 120		
Accounts Receivable	\$15,254,822	\$13,756,840	\$649,756	\$231,992	\$172,845	\$443,389		
Period %	100%	90.2%	4.3%	1.5%	1.1%	2.9%		