

TREASURER REPORT

Fiscal Year to Date As of June 30, 2020

(Preliminary & Unaudited)

Issue Date: September 9, 2020

Statement of Net Position4Statement of Revenues, Expenses & Changes in Net Position5Statement of Cash Flows6-7Actuals to Budget Report8-10Monthly Change in Net Position11			
	Page		
Summary	2-3		
Statement of Net Position	4		
Statement of Revenues, Expenses & Changes in Net Position	5		
Statement of Cash Flows	6-7		
Actuals to Budget Report	8-10		
Monthly Change in Net Position	11		
Investments Report	12		
Customer Accounts	13		
Accounts Receivable Aging Report	14		

SILICON VALLEY CLEAN ENERGY AUTHORITY Financial Statement Highlights (\$ in 000's)

Financial Highlights for the month of June 2020:

> SVCE operations resulted in a positive change in net position for the month of \$5.1 million and year-to-date change in net position of \$31.3 million.

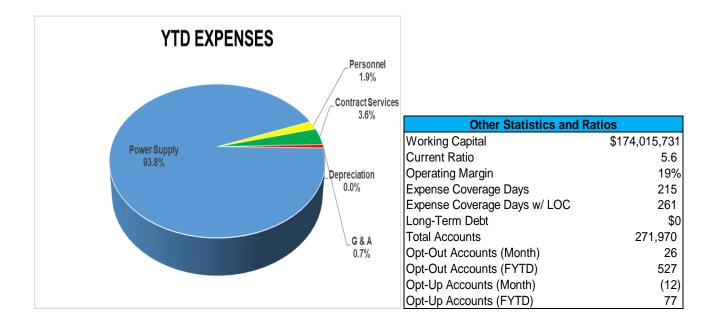
> Retail GWh sales for the month landed 2% above budget.

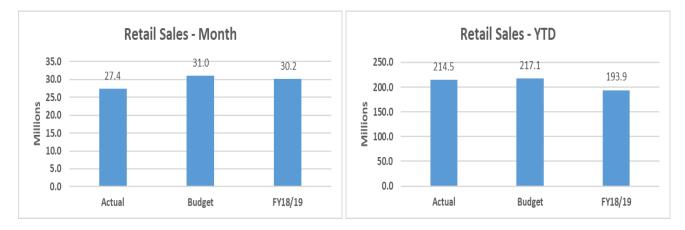
> YTD operating margin of \$41.4 million or 19.3% is slightly below budget expectations of a 20% operating margin at this point in the fiscal year.

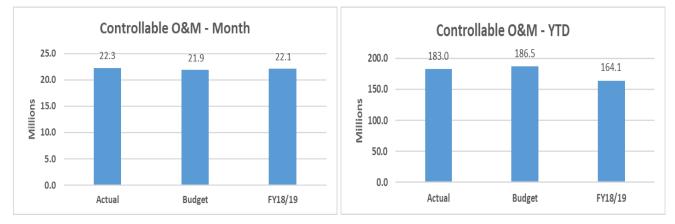
> Power Supply costs are 0.4% below budget year-to-date.

> SVCE is investing ~95% of available funds generating year-to-date investment income of \$1.5 million

Change in Net Position	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Adopted Budget
Actual	14,432	5,732	4,159	2,047	(326)	(6,757)	4,792	2,123	5,086	July	Aug	Sept	31,288	50,910
Actual	14,432	5,732	4,159	2,047	(320)	(0,757)	4,792	2,123	5,066				31,200	50,910
														Adopted
Power Supply Costs	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Мау	June	July	Aug	Sept	Total	Budget
Energy & REC's	12,881	13,068	13,525	15,681	15,771	23,555	18,474	16,876	17,160				146,991	
Wholesale Sales	(807)	(9)	(10)	(21)	(46)	(106)	(34)	(56)	(209)				(1,298)	
Capacity	2,185	1,581	1,757	1,673	1,674	1,939	1,787	1,804	2,822				17,223	
CAISO Charges	451	400	763	678	715	1,211	408	526	(234)				4,917	
NEM Expense	155	(43)	(223)	(275)	(60)	5	(326)	387	723				343	
Charge/Credit (IST/Net Rev)	482	254	(224)	1,736	993	(417)	36	1,179	865				4,904	
Net Power Costs	15,347	15,251	15,588	19,473	19,047	26,186	20,344	20,717	21,128	-	-	-	173,081	245,340
			·	- -		_	_				_	_		
														Adopted
Other	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget
Capital Expenditures	-	6	6	2	-	-	-	-	-				14	400
Energy Programs	51	101	127	145	102	668	126	202	(50)				1,421	6,360
	•			•					· · · ·					
														Adopted
Load Statistics - GWh	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget
Retail Sales Actual	325	314	332	334	304	311	287	318	328				2,853	
Retail Sales Budget	325	318	335	329	311	316	308	307	321	360	348	339	3,916	3,916







3

STATEMENT OF NET POSITION As of June 30, 2020

ASSETS

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Current Assets Cash & Cash Equivalents	\$	159,063,495
Accounts Receivable, net of allowance	·	25,042,652
Market settlements receivable		-
Accrued Revenue		17,536,984
Other Receivables		269,034
Prepaid Expenses		4,446,044
Deposits Restricted cash		885,826 5,000,000
Total Current Assets		212,244,035
Total Current Assets		212,244,035
Noncurrent assets		
Capital assets, net of depreciation		121,207
Deposits		145,630
Total Noncurrent Assets		266,837
Total Assets		212,510,872
	_	212,010,012
		212,010,012
LIABILITIES		212,010,012
LIABILITIES Current Liabilities		212,010,012
Current Liabilities Accounts Payable		1,094,628
Current Liabilities Accounts Payable Accrued Cost of Electricity		1,094,628 35,612,706
Current Liabilities Accounts Payable Accrued Cost of Electricity Accrued Payroll & Benefits		1,094,628 35,612,706 532,272
Current Liabilities Accounts Payable Accrued Cost of Electricity Accrued Payroll & Benefits Other accrued liabilities		1,094,628 35,612,706 532,272 7,373
Current Liabilities Accounts Payable Accrued Cost of Electricity Accrued Payroll & Benefits Other accrued liabilities User Taxes and Energy Surcharges due to other gov'ts		1,094,628 35,612,706 532,272 7,373 953,005
Current Liabilities Accounts Payable Accrued Cost of Electricity Accrued Payroll & Benefits Other accrued liabilities User Taxes and Energy Surcharges due to other gov'ts Supplier Security Deposits		1,094,628 35,612,706 532,272 7,373 953,005 28,320
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Current Liabilities Accounts Payable Accrued Cost of Electricity Accrued Payroll & Benefits Other accrued liabilities User Taxes and Energy Surcharges due to other gov'ts Supplier Security Deposits Total Current Liabilities NET POSITION Net investment in capital assets		1,094,628 35,612,706 532,272 7,373 953,005 28,320 38,228,304
Current Liabilities Accounts Payable Accrued Cost of Electricity Accrued Payroll & Benefits Other accrued liabilities User Taxes and Energy Surcharges due to other gov'ts Supplier Security Deposits Total Current Liabilities NET POSITION		1,094,628 35,612,706 532,272 7,373 953,005 28,320 38,228,304

Total Net Position

\$

174,282,568

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION October 1, 2019 through June 30, 2020

OPERATING REVENUES Electricity Sales, Net \$ 206,780,423 GreenPrime electricity premium 968,779 Liquidated damages 6,600,000 Other Income 169,629 <u>214,518,831</u> TOTAL OPERATING REVENUES **OPERATING EXPENSES** Cost of Electricity 173,079,682 **Contract services** 6,561,780 3,436,812 Staff compensation and benefits General & Administrative 1,337,556 Depreciation 40,982 TOTAL OPERATING EXPENSES 184,456,812 **OPERATING INCOME(LOSS)** 30,062,019 **NONOPERATING REVENUES (EXPENSES)** Interest Income 1,531,972 **Financing costs** (306, 380)TOTAL NONOPERATING EXPENSES 1,225,592 CHANGE IN NET POSITION 31,287,611 Net Position at beginning of period 142,994,957 \$ 174,282,568 Net Position at end of period

STATEMENT OF CASH FLOWS October 1, 2019 through June 30, 2020

CASH FLOWS FROM OPERATING ACTIVITIES	
Receipts from customers	\$ 218,985,489
Liquidated damages	6,600,000
Other operating receipts	2,400,105
Payments to suppliers for electricity	(173,929,770)
Payments for other goods and services	(7,804,560)
Payments for staff compensation and benefits	(3,259,732)
Tax and surcharge payments to other governments	(4,252,995)
Net cash provided (used) by operating activities	38,738,537
CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES	
Finance costs paid	(241,170)
Net cash provided (used) by non-capital financing activities	(241,170)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES	
Acquisition of capital assets	(14,150)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES	
Interest income received	1,531,972
Net change in cash and cash equivalents	40,015,189
Cash and cash equivalents at beginning of year	124,048,306
Cash and cash equivalents at end of period	<u>\$ 164,063,495</u>

STATEMENT OF CASH FLOWS (Continued) October 1, 2019 through June 30, 2020

RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES

Operating Income (loss)	\$ 30,062,019
Adjustments to reconcile operating income to net cash provided (used) by operating activities	
Depreciation expense	40,982
Revenue reduced for uncollectible accounts	834,317
(Increase) decrease in net accounts receivable	4,399,844
(Increase) decrease in energy settlements receivable	166,657
(Increase) decrease in other receivables	(251,134)
(Increase) decrease in accrued revenue	2,035,116
(Increase) decrease in prepaid expenses	(3,177,339)
(Increase) decrease in current deposits	1,358,160
Increase (decrease) in accounts payable	148,581
Increase (decrease) in accrued payroll & benefits	177,080
Increase (decrease) in energy settlements payable	(143,032)
Increase (decrease) in accrued cost of electricity	3,623,429
Increase (decrease) in accrued liabilities	(250,157)
Increase (decrease) in taxes and surcharges due to other governments	(285,986)
Net cash provided (used) by operating activities	\$ 38,738,537

SILICON VALLEY CLEAN ENERGY AUTHORITY BUDGETARY COMPARISON SCHEDULE October 1, 2019 through June 30, 2020

	FYTD	FYTD	Variance		FY 2019-20	FY 2019-20
OPERATING REVENUES	Actual	Budget	<u>\$</u>	<u>%</u>	Budget	Remaining Budget
Energy Sales	\$206,780,423	\$216,353,528	-\$9,573,105	-4%	\$317,230,000	\$110,449,577
Green Prime Premium	968,779	688,542	280,237	41%	940,000	(28,779)
Liquidated Damages	6,600,000	-	6,600,000		-	
Other Income	169,629	37,500	132,129	352%	50,000	(119,629)
TOTAL OPERATING REVENUES	214,518,831	217,079,570	(2,560,739)	-1%	318,220,000	110,301,169
ENERGY EXPENSES						
Power Supply	173,079,682	173,749,486	(669,804)	0%	245,340,000	72,260,318
Operating Margin	41,439,149	43,330,084	(1,890,935)	-4%	72,880,000	
OPERATING EXPENSES						
Data Management	2,437,769	2,644,132	(206,363)	-8%	3,530,000	1,092,231
PG&E Fees	866,641	1,009,578	(142,937)	-14%	1,350,000	483,359
Salaries & Benefits	3,436,812	4,120,019	(683,207)	-17%	5,490,000	2,053,188
Professional Services	1,729,337	2,849,250	(1,119,913)	-39%	3,710,000	1,980,663
Marketing & Promotions	405,036	724,886	(319,850)	-44%	960,000	554,964
Notifications	69,088	84,500	(15,412)	-18%	160,000	90,912
Lease	290,499	450,000	(159,501)	-35%	600,000	309,501
General & Administrative	650,691	835,000	(184,309)	-22%	1,150,000	499,309
TOTAL OPERATING EXPENSES	9,885,873	12,717,365	(2,831,492)	-22%	16,950,000	7,064,127
OPERATING INCOME/(LOSS)	31,553,276	30,612,719	940,557	3%	55,930,000	24,376,724
NON-OPERATING REVENUES						
Investment Income	1,531,972	1,102,125	429,847	39%	1,470,000	(61,972)
Grant Income	-	121,875	(121,875)	-100%	160,000	160,000
TOTAL NON-OPERATING REVENUES	1,531,972	1,224,000	307,972	25%	1,630,000	98,028
NON-OPERATING EXPENSES						
Financing	306,380	157,093	149,287	95%	180,000	(126,380)
CAPITAL EXPENDITURES, TRANSFERS, & OTHER						
Capital Outlay	14,151	350,000	(335,849)	-96%	400,000	385.849
Refund of Bond (Cash Inflow)	-	-		0%	(100,000)	(100,000)
Financial Security Requirement	-	-	-	0%	147,000	147,000
Transfer to Program Fund	6,360,000	6,360,000	-	0%	6,360,000	-
Transfer to CRCR Fund	8,500,000	8,500,000	-		8,500,000	-
TOTAL OTHER USES	14,874,151	15,210,000	(335,849)	-2%	15,307,000	432,849
NET INCREASE(DECREASE) IN AVAILABLE						
FUND BALANCE	\$17,904,717	\$16,469,626	\$1,435,091	9%	\$42,073,000	

SILICON VALLEY CLEAN ENERGY AUTHORITY PROGRAM FUND **BUDGETARY COMPARISON SCHEDULE** October 1, 2019 through June 30, 2020

REVENUE & OTHER SOURCES: Tranfer from Operating Fund	BUDGET \$6,360,000	<u>ACTUAL</u> \$6,360,000	BUDGET <u>REMAINING</u> \$0	ACTUAL/ <u>BUDGET</u> 100%
EXPENDITURES & OTHER USES: Program expenditures	6,360,000	1,420,506	4,939,494	22.3%
Net increase (decrease) in fund balance Fund balance at beginning of period Fund balance at end of period	\$0	\$4,939,494 - \$4,939,494		

CUSTOMER RELIEF & COMMUNITY RESILIENCY FUND BUDGETARY COMPARISON SCHEDULE October 1, 2019 through June 30, 2020

REVENUE & OTHER SOURCES: Tranfer from Operating Fund *	BUDGET \$8,500,000	ACTUAL \$8,500,000	REMAINING \$0	<u>BUDGET</u> 100%
EXPENDITURES & OTHER USES: Program expenditures *	8,500,000	29,766	8,470,234	0.4%
Net increase (decrease) in fund balance Fund balance at beginning of period Fund balance at end of period	\$0	\$8,470,234 - \$8,470,234		

*\$3.5M of Customer Relief & Community Resiliency efforts aimed at providing bill credits to customers is reflected as a reduction in sales revenue on the main Operating Fund budget. Accordingly, this amount is not reflected in the CRCR budget presented above.

BUDGET RECONCILIATION TO STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

Net Increase (decrease) in available fund balance per budgetary comparison schedule	\$ 17,904,717
Adjustments needed to reconcile to the changes	
in net position in the Statement of Revenues,	
Expenses and Changes in Net Position	
Subtract depreciation expense	(40,985)
Subract program expense not in operating budget	(1,420,506)
Subract CRCR expense not in operating budget	(29,766)
Add back transfer to Program fund	6,360,000
Add back transfer to Customer Relief & Community Resiliency fund	8,500,000
Add back capital asset acquisition	 14,151
Change in Net Position	 31,287,611

	October	November	December	January	February	March	April	Мау	June	July	August	September	YTD
OPERATING REVENUES													
Electricity sales, net	\$ 30,729,014	\$ 21,850,841	\$ 20,977,174	\$ 22,440,755	\$ 19,670,594	\$ 20,459,015	\$ 19,447,436	\$ 23,937,575	\$ 27,268,019				\$ 206,780,423
Green electricity premium	117,448	97,649	111,859	121,089	103,324	120,092	102,355	80,481	114,482				968,779
Liquidated damages	-	-	-	-	-	-	6,600,000	-	-				6,600,000
Other income	40,200	53,094	-	29,662	23,767	-	-	22,906	-				169,629
Total operating revenues	30,886,662	22,001,584	21,089,033	22,591,506	19,797,685	20,579,107	26,149,791	24,040,962	27,382,501	-	-		- 214,518,831
OPERATING EXPENSES													
Cost of electricity	15,346,608	15,251,256	15,587,871	19,473,377	19,046,944	26,186,358	20,343,763	20,716,921	21,126,584				173,079,682
Staff compensation and benefits	358,403	325,710	427,518	371,306	350,980	411,965	384,658	400,351	405,921				3,436,812
Data manager	291,256	290,953	291,025	260,475	261,133	261,253	259,596	260,000	262,078				2,437,769
Service fees - PG&E	96,070	95,877	95,882	95,000	96,846	96,840	97,800	96,020	96,306				866,641
Consultants and other professional fees	249,638	266,760	499,433	353,118	488,259	354,922	292,217	381,993	371,030				3,257,370
General and administration	153,979	210,400	211,420	183,108	30,495	199,289	110,396	103,391	135,078				1,337,556
Depreciation	4,375	4,375	4,560	4,612	4,612	4,612	4,612	4,612	4,612				40,982
Total operating expenses	16,500,329	16,445,331	17,117,709	20,740,996	20,279,269	27,515,239	21,493,042	21,963,288	22,401,609	-	-		- 184,456,812
Operating income (loss)	14,386,333	5,556,253	3,971,324	1,850,510	(481,584)	(6,936,132)	4,656,749	2,077,674	4,980,892	-	-	-	30,062,019
NONOPERATING REVENUES (EXPENSES)													
Interest income	180,933	184,968	196,888	206,014	185,526	188,324	144,189	140,441	104,689				1,531,972
Financing costs	(135,103)	(9,316)	(9,315)	(9,316)	(29,844)	(9,315)	(9,316)	(94,855)	-				(306,380)
Total nonoperating revenues (expenses)	45,830	175,652	187,573	196,698	155,682	179,009	134,873	45,586	104,689	-	-		- 1,225,592
CHANGE IN NET POSITION	\$ 14,432,163	\$ 5,731,905	\$ 4,158,897	\$ 2,047,208	\$ (325,902)	\$ (6,757,123)	\$ 4,791,622	\$ 2,123,260	\$ 5,085,581	\$-	\$-	\$-	\$ 31,287,611

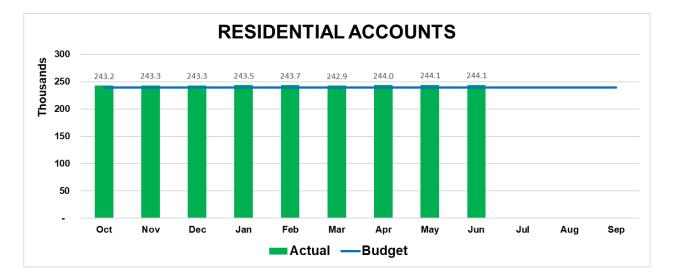
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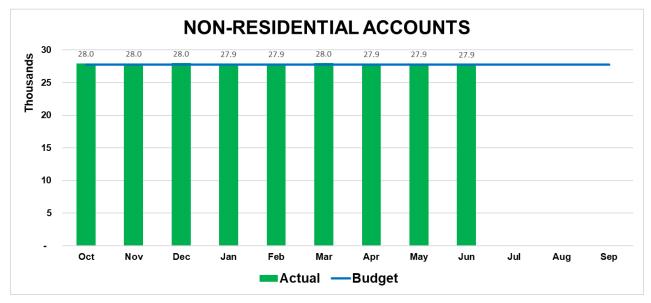
SILICON VALLEY CLEAN ENERGY AUTHORITY INVESTMENTS SUMMARY October 1, 2019 through June 30, 2020

Return on Investments Money Market	<u>Oct</u> \$180,933	<u>Nov</u> \$184,968	Dec \$196,888	<u>Jan</u> \$206,014	Feb \$185,526	<u>Mar</u> \$188,324	<u>Apr</u> \$144,189	<u>May</u> \$140,441	<u>Jun</u> \$104,689	<u>Jul</u>	\$0	Aug	\$0	<u>Sep</u>	\$0	YTD <u>Total</u> \$1,531,972
Portfolio Invested Average daily portfolio available to invest*	114,832,942	124,956,925	140,310,822	148,981,775	150,166,653	\$149,893,470	149,632,269	158,860,920	149,632,269							
Average daily portfolio invested	102,127,452	120,538,388	130,715,414	137,957,394	137,649,041	\$139,005,163	141,669,779	149,136,404	141,669,779							
% of average daily portfolio invested	88.9%	96.5%	93.2%	92.6%	91.7%	92.7%	94.7%	93.9%	94.7%							
Detail of Portfolio																
Money Market - River City Bank	Opening Rate 1.26%	-	June Rate 0.89%	-	Carrying Value \$138,270,979		Interest Earned \$104,689									

* Note: Balance available to invest does not include lockbox or debt serve reserve funds.

CUSTOMER ACCOUNTS





SILICON VALLEY CLEAN ENERGY AUTHORITY ACCOUNTS RECEIVABLE AGING REPORT

	December	January	February	March	April	Мау	June
0 to 30 days	86.6%	84.7%	88.3%	87.9%	82.6%	82.8%	83.7%
31 to 60 days	4.9%	5.1%	4.6%	4.1%	7.9%	6.2%	6.8%
61 to 90 days	3.0%	2.4%	1.8%	1.8%	2.5%	3.3%	2.7%
91 to 120 days	0.8%	1.6%	0.9%	1.3%	1.5%	2.1%	1.7%
Over 120 days	4.7%	6.2%	4.4%	4.9%	5.6%	5.6%	5.0%

