

### TREASURER REPORT

Fiscal Year to Date As of December 31, 2018

(Preliminary & Unaudited)

Issue Date: March 13, 2019

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### SILICON VALLEY CLEAN ENERGY AUTHORITY Financial Statement Highlights (\$ in 000's)

#### Financial Highlights for the month of December 2018:

Note: The financial audit for FY 2017-18 is complete and is posted on SVCE's website.

PG&E declared bankruptcy in late January 2019. SVCE expects no impact in the short-term as daily customer receipts are being received.

- SVCE operations resulted in positive change in net position for the month of \$2.0 million and year-to-date change in net position of \$11.0 million.
  - December revenue of \$20.4 million accounted for 354 GWh in net retail consumption.
  - Year-to-date operating margin is \$13.5 million with year-to-date performance \$2.6 million below budget.
  - SVCE is above the minimum cash reserve target.
- Retail GWh sales for the month came in 4.0% above budget for the month and 1.4% below budget year-to-date.
  - Weather is has been close to the 15 year average. December's higher than expected usage lowered the variance year-to-date.
- Power Supply
  - 0 Year-to-date power supply is on target compared to budget.

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- December brown power prices spiked. Unhedged power was procured at a premium.
- Staff presented an update to the Risk Management Policy at the January Board of Directors meeting. Staff is developing risk management guidelines.

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- Programs/Capital
  - A Programs Roadmap was be presented to the Board of Directors in December 2018.
- Investing/Financing

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Retail Sales Actual

Retail Sales Budget

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- SVCE executed a \$20 million line of credit with River City Bank in October and exploring expansion of the line of credit.
- SVCE increased investment balances in the money market fund with River City Bank.

Change in Net Position	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget
Actual	8,092	953	1,947	-	-	-	-	-	-	-	-	-	10,992	29,541
Power Supply Costs	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget
Energy & REC's	14,735	13,930	12,890										41,554	
Capacity	985	912	1,082										2,979	
CAISO Charges	798	1,043	438										2,279	
NEM Expense	74	(82)	(242)										(250)	
Charge/Credit (IST/Net Rev)	569	1,089	3,383										5,042	
Net Power Costs	17,161	16,892	17,551	-	-	-	-	-	-	-	-	-	51,604	211,815
Other	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget
Capital Expenditures	2	-	6										8	150
Energy Programs	37	3	-										40	5,177
Load Statistics - GWh	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget

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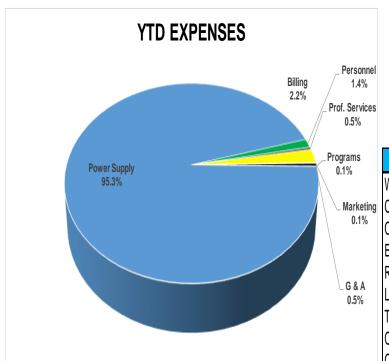
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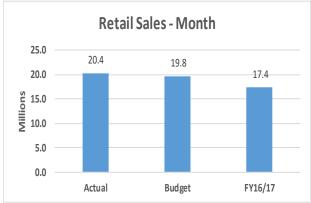
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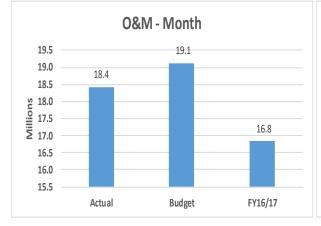
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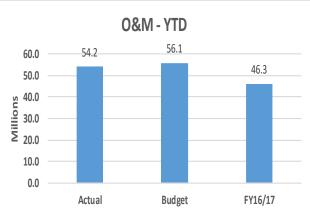


	Other Statistics and Ratios	
	Working Capital	\$86,117,336
j	Current Ratio	4.0
	Operating Margin	21%
	Expense Coverage Days	113
	Return on Assets	9%
	Long-Term Debt	\$0
	Total Accounts	268,181
	Opt-Out Accounts	9,497
	Opt-Up Accounts	3,104









# STATEMENT OF NET POSITION As of December 31, 2018

### **ASSETS**

Current Assets	
Cash & Cash Equivalents	\$ 72,318,260
Accounts Receivable, net of allowance	15,830,330
Accrued Revenue	12,908,332
Other Receivables	23,587
Prepaid Expenses	1,244,382
Deposits	8,055,770
Restricted cash - lockbox	4,000,000
Total Current Assets	114,380,661
Noncurrent assets	
Capital assets, net of depreciation	179,396
Deposits	3,129,560
Total Noncurrent Assets	3,308,956
Total Assets	117,689,617
LIABILITIES	
Current Liabilities	
Accounts Payable	624,469
Accrued Cost of Electricity	25,542,634
Accrued Payroll & Benefits	254,473
Other accrued liabilities	362,740
User Taxes and Energy Surcharges due to other gov'ts	865,689
Supplier Security Deposits	 613,320
Total Current Liabilities	28,263,325
NET POSITION	
Net investment in capital assets	179,396
Restricted for security collateral	4,000,000
Unrestricted (deficit)	 85,246,896
Total Net Position	\$ 89,426,292

# STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION October 1, 2018 through December 31, 2018

OPERATING REVENUES  Electricity Sales, Net  GreenPrime electricity premium  TOTAL OPERATING REVENUES	\$ 64,898,488 210,031 <b>65,108,519</b>
OPERATING EXPENSES	
Cost of Electricity	51,604,388
Staff Compensation and benefits	758,446
Data Management	903,535
Service Fees - PG&E	282,656
Consultants and Other Professional Fees	243,676
Legal	56,372
Communications & Noticing	75,467
General & Administrative	244,087
Depreciation	12,693
TOTAL OPERATING EXPENSES	54,181,320
OPERATING INCOME(LOSS)	10,927,199
NONOPERATING REVENUES (EXPENSES)	
Interest Income	120,229
Financing costs	(55,856)
TOTAL NONOPERATING EXPENSES	64,373
CHANGE IN NET POSITION	10,991,572
Net Position at beginning of period	78,434,720
Net Position at end of period	\$ 89,426,292

### STATEMENT OF CASH FLOWS October 1, 2018 through December 31, 2018

CASH FLOWS FROM OPERATING ACTIVITIES		
Receipts from electricity sales	\$	76,878,598
Receipts from wholesale sales		362,740
Supplier security deposits		28,320
Tax and surcharge receipts from customers		1,424,321
Energy settlements received		223,732
Deposits and collateral received		3,000,500
Payments to purchase electricity		(60,520,795)
Payments for staff compensation and benefits		(771,679)
Payments for data manager fees		(903,761)
Payments for PG&E service fees		(188,367)
Payments for consultants and other professional services		(271,093)
Payments for legal fees		(96,877)
Payments for communications and noticing		(107,997)
Payments for general and administrative		(269, 198)
Payments of deposits and collateral		(500)
Tax and surcharge payments to other governments	_	(1,495,251)
Net cash provided (used) by operating activities	_	17,292,693
CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES		
Interest and related expense payments		(55,856)
Net cash provided (used) by non-capital financing activities	_	(55,856)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES		
Acquisition of capital assets	_	(2,146)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES		

Interest income received

Net change in cash and cash equivalents

Cash and cash equivalents at beginning of year

Cash and cash equivalents at end of period

120,229

17,354,920

58,963,340

76,318,260

### STATEMENT OF CASH FLOWS (Continued) October 1, 2018 through December 31, 2018

## RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES

Operating Income (loss) \$ 10,927,199

## Adjustments to reconcile operating income to net cash provided (used) by operating activities

Net cash provided (used) by operating activities	\$ 17,292,693
Increase (decrease) in supplier security deposits	28,320
Increase (decrease) in taxes and surcharges due to other governments	(154,696)
Increase (decrease) in accrued liabilities	362,740
Increase (decrease) in accrued cost of electricity	(9,973,205)
Increase (decrease) in energy settlements payable	1,332,166
Increase (decrease) in accrued payroll & benefits	63,184
Increase (decrease) in accounts payable	(101,692)
(Increase) decrease in current deposits	3,000,000
(Increase) decrease in prepaid expenses	(120,536)
(Increase) decrease in accrued revenue	4,023,029
(Increase) decrease in other receivables	62,674
(Increase) decrease in net accounts receivable	7,503,638
Revenue reduced for uncollectible accounts	327,179
Depreciation expense	12,693
provided (access, a.) operations	

### SILICON VALLEY CLEAN ENERGY BUDGETARY COMPARISON SCHEDULE

October 1, 2018 through December 31, 2018

	FYTD	FYTD	<u>Variance</u>		FY 2018-19	% Budget
REVENUES & OTHER SOURCES	Actual	Budget	<u>\$</u>	<u>%</u>	Budget	<u>Spent</u>
Energy Sales	\$ 64,898,488	\$ 67,330,450	\$ (2,431,962)	-4%	\$ 258,831,695	
Green Prime Premium Other Income	210,031	153,423	56,608	37% -100%	613,691	
Investment Income	- 120,229	25,000 125,000	(25,000) (4,771)	-100% <u>0%</u>	100,000 500,000	
TOTAL REVENUES & OTHER SOURCES	65,228,748	67,633,873	(2,405,125)	<u>0%</u> -4%	<u>260,045,386</u>	
TOTAL REVENUES & OTHER SOURCES	03,220,740	<u>07,033,073</u>	(2,403,123)	<del>-4</del> /6	200,043,300	
EXPENDITURES & OTHER USES						
CURRENT EXPENDITURES						
Power Supply	51,604,388	51,399,655	(204,733)	0%	211,815,189	24%
Data Management	903,535	843,825	(59,710)	-7%	3,375,301	27%
PG&E Fees	282,656	268,490	(14,166)	-5%	1,073,960	26%
Salaries & Benefits	758,446	1,208,374	449,928	37%	4,833,494	16%
Professional Services	259,569	457,513	197,944	43%	1,830,051	14%
Marketing & Promotions	63,992	275,625	211,633	77%	1,102,500	6%
Notifications	11,475	38,750	27,275	70%	155,000	7%
Lease	79,549	79,908	359	0%	326,040	24%
General & Administrative	164,538	159,040	(5,498)	<u>-3%</u>	636,160	<u>26%</u>
TOTAL CURRENT EXPENDITURES	54,128,148	54,731,179	603,031	<u>1%</u>	225,147,694	<u>24%</u>
OTHER USES						
Customer Programs	40,479	1,346,609	1,306,130	0%	5,176,634	1%
Office Equipment	7,770	37,500	29.730	79%	150,000	5%
Financial Security Requirement	-	147,000	147,000	100%	147,000	
Refund of Bond	-	(100,000)	(100,000)	100%	(100,000)	
TOTAL OTHER USES	48,249	1,431,109	1,382,860	97%	5,373,634	<u>1%</u>
DEBT SERVICE						
Financing	55,856	-	(55,856)		30,000	186%
TOTAL DEBT SERVICE	55,856		(55,856)		30,000	<u>186%</u>
Total Expenditures, Other Uses						
& Debt Service	54,232,253	56,162,288	1,930,035	<u>3%</u>	230,551,328	<u>24%</u>
Net Increase(Decrease) in Available						
Fund Balance						

## BUDGET RECONCILIATION TO STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

Net Increase (decrease) in available fund balance	
per budgetary comparison schedule	\$ 10,996,495
Adjustments needed to reconcile to the changes in net position in the Statement of Revenues, Expenses and Changes in Net Position	
Subtract depreciation expense	(12,693)
Add back capital asset acquisitions	7,770
Change in Net Position	 10,991,572

### SILICON VALLEY CLEAN ENERGY AUTHORITY STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

October 1, 2018 through December 31, 2018

	October	November	December	January	February	March	April	May	June	July	August	September	YTD
OPERATING REVENUES				·	•		•	•		•	•	•	
Electricity sales, net	\$ 26,013,308	\$ 18,589,640	\$ 20,295,540										\$ 64,898,488
Green electricity premium	76,005	66,459	67,567										210,031
Other income		-	-										-
Total operating revenues	26,089,313	18,656,099	20,363,107			-	-		•	•	-	-	65,108,519
OPERATING EXPENSES													
Cost of electricity	17,160,575	16,892,744	17,551,069										51,604,388
Staff compensation and benefits	236,907	256,926	264,613										758,446
Data manager	301,479	300,856	301,200										903,535
Service fees - PG&E	94,279	94,000	94,377										282,656
Consultants and other professional fees	130,737	114,869	129,909										375,515
General and administration	99,316	70,743	74,028										244,087
Depreciation	4,179	4,179	4,335										12,693
Total operating expenses	18,027,472	17,734,317	18,419,531		-	-	-	-		-	-	-	54,181,320
Operating income (loss)	8,061,841	921,782	1,943,576	-	•	-	-	•	•	-	•	-	10,927,199
NONOPERATING REVENUES (EXPENSES)													
Interest income	30,474	30,758	58,997										120,229
Interest and related expense			(55,856)										(55,856)
Total nonoperating revenues (expenses)	30,474	30,758	3,141			•		•			-		64,373
CHANGE IN NET POSITION	\$ 8,092,315	\$ 952,540	\$ 1,946,717	<b>;</b> -	\$ -	\$ -	\$ - \$	5 - \$	- \$	- (		\$ -	\$ 10,991,572

### PERSONNEL REPORT FOR DECEMBER 2018

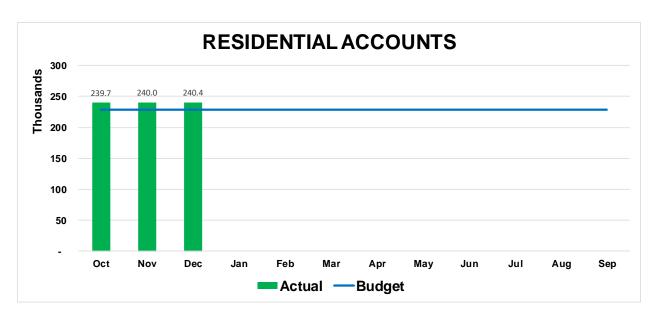
HEADCO	UNT		
Position Director of Account Services and Community Relations	Budget 1	<u>Actual</u> 1	<b>Variance</b> 0
Account Services Manager	1	1	0
Energy Consultant	2	1	1
Energy Associate	2	0	2
Communications Manager	1	1	0
Community Outreach Specialist	1	1	0
Communications Specialist	1	1	0
Board Clerk/Executive Assistant	1	1	0
Chief Executive Officer	1	1	0
Director of Finance and Administration	1	1	0
Administrative Services Manager	1	0	1
Management Analyst	1	1	0
Administrative Analyst	1	1	0
Administrative Assistant	1	0	1
Director of Power Resources	1	1	0
Power Resources Manager	1	0	1
Power Resources Planner	1	0	1
Power Settlements & Compliance Analyst	1	1	0
Manager of Regulatory and Legislative Affairs	1	1	0
Senior Regulatory Analyst	1	1	0
Director of Decarboniation and Grid Innovation	1	1	0
Data Analyst	1	0	1
Analyst	<u>1</u>	<u>1</u>	<u>0</u>
Total*	<u>25</u>	<u>17</u>	<u>8</u>

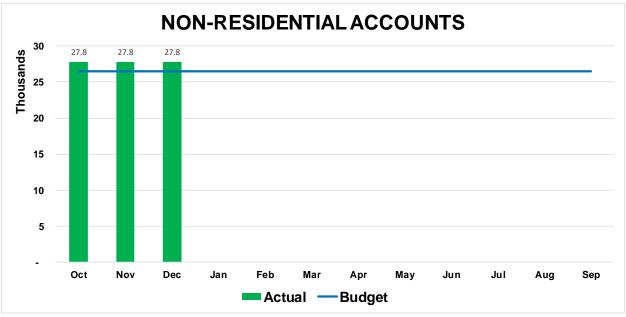
# SILICON VALLEY CLEAN ENERGY AUTHORITY INVESTMENTS SUMMARY October 1, 2018 through December 31, 2018

Return on Investments Money Market	Oct \$30,474	<u>Nov</u> \$30,758	<u>Dec</u> \$58,997	<u>Jan</u> <u>Feb</u> \$0 \$	<u><b>Mar</b></u> 0 \$0	<b>Apr</b> \$0	<u>May</u> \$0	<u>Jun</u> \$0	<u>Jul</u> \$0	<u>Aug</u> \$0	<b>Sep</b> \$0	YTD <u>Total</u> <u>\$120,229</u>
Portfolio Invested  Average daily portfolio available to invest*	55,148,395	63,583,109	62,254,625									
Average daily portfolio invested	20,154,823	20,185,339	35,700,846									
% of average daily portfolio invested	36.5%	31.7%	57.3%									
Detail of Portfolio												
	Opening Rate %		Current Rate %	Carrying Value								
Money Market - River City Bank	1.26%		1.98%	\$60,274,07	0							

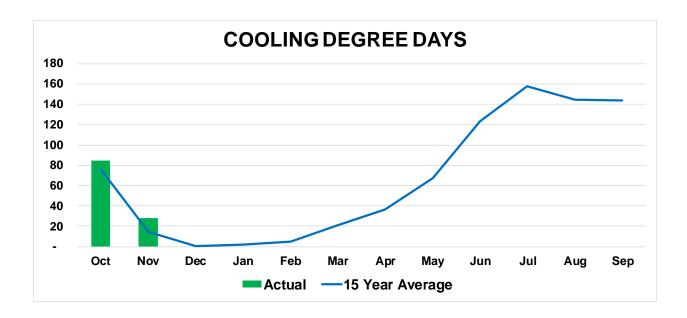
<sup>\*</sup> Note: Balance available to invest does not funds in the lockbox or deposits for power supply.

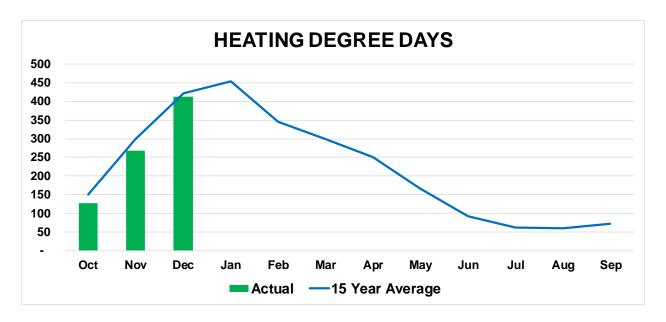
### **CUSTOMER ACCOUNTS**





### **WEATHER STATISTICS**





# SILICON VALLEY CLEAN ENERGY AUTHORITY ACCOUNTS RECEIVABLE AGING REPORT

		Days				
Accounts Receivable	Total \$19,055,600	<b>0-30</b> \$16,556,912	<b>31-60</b> \$1,280,980	<b>61-90</b> \$366,483	<b>90-120</b> \$271,405	<b>Over 120*</b> \$579,820

<sup>\*</sup>Note: A portion of accounts that are 120 days old have been sent back to PG&E, however the receivable remains outstanding until PG&E writes the account off.