

TREASURER REPORT

Fiscal Year to Date As of April 30, 2020

(Preliminary & Unaudited)

Issue Date: August 12, 2020

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SILICON VALLEY CLEAN ENERGY AUTHORITY Financial Statement Highlights (\$ in 000's)

Financial Highlights for the month of April 2020:

Note: April represents the first full month of shelter-in-place orders in response to COVID-19 virus. Retail load landed 7% below budget.

Staff will present a Mid-Year Budget in May to reflect changes to assumptions based on Shelter-in-Place and rates.

The Board provided rates direction to maintain the 4% discount to PG&E and fund \$10 million of Customer Relief and Community Resilency programs at the April meeting.

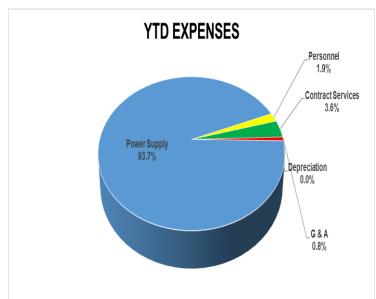
- > SVCE operations resulted in a positive change in net position for the month of \$4.8 million and year-to-date change in net position of \$24.1 million.
 - o April revenue of \$26.2 million accounted for 287 GWh in net retail consumption.
 - April revenue also includes \$6.6 million of liquidated damages related to the termination of a long-term PPA signed in 2018.
 - YTD operating margin of \$31.9 million or 20% is well ahead of budget.
- > Retail GWh sales for the month landed 7% below budget.
 - o Year-to-date retail load is 34 GWh's or 2% below budget.
 - o Retail load loss in April reflected the first full month of shelter-in-place.
 - April weather was normal compared to the 15-year average.
- > Power Supply costs are 3% below budget year-to-date.
 - o Much of the vintage 2019 REC's were invoiced in March and April lowering the variance to budget.
 - o Market prices have been stable and near budget.
 - o There are three remaining long-term PPA negotiations remaining from the 2019 RFO. Negotiations are expected to conclude by summer.
- > Decarbonization and Grid Innovations
 - Programs continue to ramp up.
- > Other
 - o SVCE is investing ~92% of available funds generating year-to-date investment income of \$1.3 million

Change in Net Position	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Adopted Budget
Actual	14,432	5,732	4,159	2,047	(326)	(6,757)	4,792						24,079	50,910
														Adopted

														Adopted
Power Supply Costs	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget
Energy & REC's	12,881	13,068	13,525	15,681	15,771	23,555	18,474						112,955	
Wholesale Sales	(807)	(9)	(10)	(21)	(46)	(106)	(34)						(1,034)	
Capacity	2,185	1,581	1,757	1,673	1,674	1,939	1,787						12,597	
CAISO Charges	451	400	763	678	715	1,211	408						4,625	
NEM Expense	155	(43)	(223)	(275)	(60)	5	(326)						(767)	
Charge/Credit (IST/Net Rev)	482	254	(224)	1,736	993	(417)	36						2,860	
Net Power Costs	15,347	15,251	15,588	19,473	19,047	26,186	20,344	-	-	-	-	-	131,236	245,340

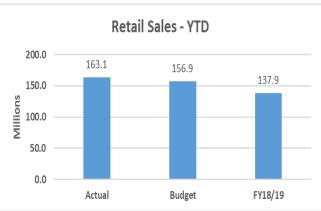
Other	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Adopted Budget
Capital Expenditures	-	6	6	2		-	-						14	400
Energy Programs	51	101	127	145	102	668	126						1,320	6,360

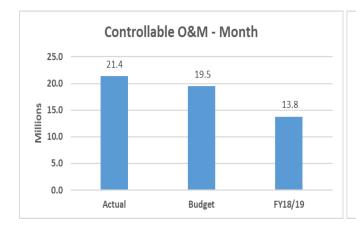
Load Statistics - GWh	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Adopted Budget
Retail Sales Actual	325	314	332	334	304	311	287						2,207	
Retail Sales Budget	325	318	335	329	311	316	308	307	321	360	348	339	3,916	3,916

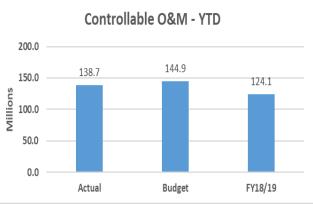


Other Statistics and Ratios	
Working Capital	\$166,797,666
Current Ratio	5.5
Operating Margin	20%
Expense Coverage Days	201
Expense Coverage Days with LOC	246
Long-Term Debt	\$0
Total Accounts	271,956
Opt-Out Accounts (Month)	44
Opt-Out Accounts (FYTD)	475
Opt-Up Accounts (Month)	16
Opt-Up Accounts (FYTD)	74









STATEMENT OF NET POSITION As of April 30, 2020

ASSETS

Current Assets		
Cash & Cash Equivalents	\$	164,464,913
Accounts Receivable, net of allowance		18,079,339
Market settlements receivable		421,914
Accrued Revenue		12,177,684
Other Receivables		134,619
Prepaid Expenses		2,642,918
Deposits		795,615
Restricted cash		5,000,000
Total Current Assets		203,717,002
Noncurrent assets		
Capital assets, net of depreciation		130,431
Deposits		145,630
Total Noncurrent Assets		276,061
Total Assets		203,993,063
LIABILITIES		
Current Liabilities		
Accounts Payable		890,779
Accrued Cost of Electricity		34,834,348
Accrued Payroll & Benefits		473,860
Other accrued liabilities		22,974
User Taxes and Energy Surcharges due to other gov'ts		669,055
Supplier Security Deposits		28,320
Total Current Liabilities		36,919,336
NET POSITION		400 404
Net investment in capital assets		130,431
Restricted for security collateral		5,000,000
Unrestricted (deficit)	_	161,943,296
Total Net Position	\$	167,073,727

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION October 1, 2019 through April 30, 2020

OPERATING REVENUES Electricity Sales, Net GreenPrime electricity premium Liquidated damages Other Income TOTAL OPERATING REVENUES	\$ 155,574,829 773,816 6,600,000 146,723 163,095,368
OPERATING EXPENSES Cost of Electricity Contract services Staff compensation and benefits General & Administrative Depreciation TOTAL OPERATING EXPENSES OPERATING INCOME(LOSS)	131,236,177 5,094,353 2,630,540 1,099,087 31,758 140,091,915 23,003,453
NONOPERATING REVENUES (EXPENSES) Interest Income Financing costs TOTAL NONOPERATING EXPENSES CHANGE IN NET POSITION Not Position at beginning of period	1,286,842 (211,525) 1,075,317 24,078,770
Net Position at beginning of period Net Position at end of period	142,994,957 \$ 167,073,727

STATEMENT OF CASH FLOWS October 1, 2019 through April 30, 2020

CASH FLOWS FROM OPERATING ACTIVITIES	
Receipts from customers	\$ 179,047,749
Liquidated Damages	\$ 6,600,000
Other operating receipts	2,023,545
Payments to suppliers for electricity	(130,832,825)
Payments for other goods and services	(6,359,216)
Payments for staff compensation and benefits	(2,511,872)
Tax and surcharge payments to other governments	(3,677,149)
Net cash provided (used) by operating activities	44,290,232
CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES	
Finance costs paid	(146,315)
Net cash provided (used) by non-capital financing activities	(146,315)
Not such provided (deed) by non suprial interioring delivities	(140,010)
CASH FLOWS FROM CAPITAL AND RELATED	
FINANCING ACTIVITIES	
Acquisition of capital assets	(14,152)
CASH FLOWS FROM CAPITAL AND RELATED	
FINANCING ACTIVITIES	
Interest income received	1,286,842
Net change in cash and cash equivalents	45,416,607
Cash and cash equivalents at beginning of year	124,048,306
Cash and cash equivalents at end of period	\$ 169,464,913

STATEMENT OF CASH FLOWS (Continued) October 1, 2019 through April 30, 2020

RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES

Operating Income (loss)	\$ 23,003,453
Adjustments to reconcile operating income to net cash	
provided (used) by operating activities	
Depreciation expense	31,758
Revenue reduced for uncollectible accounts	627,907
(Increase) decrease in net accounts receivable	11,569,569
(Increase) decrease in energy settlements receivable	(255,257)
(Increase) decrease in other receivables	(116,719)
(Increase) decrease in accrued revenue	7,394,416
(Increase) decrease in prepaid expenses	(1,374,213)
(Increase) decrease in current deposits	1,448,371
Increase (decrease) in accounts payable	(55,268)
Increase (decrease) in accrued payroll & benefits	118,668
Increase (decrease) in energy settlements payable	(472,313)
Increase (decrease) in accrued cost of electricity	3,174,352
Increase (decrease) in accrued liabilities	(234,556)
Increase (decrease) in taxes and surcharges due to other governments	(569,936)
Net cash provided (used) by operating activities	\$ 44,290,232

SILICON VALLEY CLEAN ENERGY AUTHORITY BUDGETARY COMPARISON SCHEDULE October 1, 2019 through April 30, 2020

	FYTD	FYTD	<u>Variance</u>		FY 2019-20	FY 2019-20
OPERATING REVENUES	<u>Actual</u>	<u>Budget</u>	<u>\$</u>	<u>%</u>	<u>Budget</u>	Remaining Budget
Energy Sales	\$155,574,829	\$156,316,774	-\$741,945	0%	\$317,230,000	\$161,655,171
Green Prime Premium	773,816	538,022	235,794	44%	940,000	166,184
Liquidated Damages	6,600,000	-	6,600,000		-	
Other Income	146,723	29,167	117,556	403%	50,000	(96,723)
TOTAL OPERATING REVENUES	163,095,368	156,883,963	6,211,405	4%	318,220,000	161,724,632
ENERGY EXPENSES						
Power Supply	131,236,177	135,031,653	(3,795,476)	-3%	245,340,000	114,103,823
Operating Margin	31,859,191	21,852,310	10,006,881	46%	72,880,000	
OPERATING EXPENSES						
Data Management	1,915,691	2,056,547	(140,856)	-7%	3,530,000	1,614,309
PG&E Fees	674,315	785,227	(110,912)	-14%	1,350,000	675,685
Salaries & Benefits	2,630,540	3,204,459	(573,919)	-18%	5,490,000	2,859,460
Professional Services	1,208,458	2,222,750	(1,014,292)	-46%	3,710,000	2,501,542
Marketing & Promotions	315,085	571,477	(256,392)	-45%	960,000	644,915
Notifications	34,353	41,000	(6,647)	-16%	160,000	125,647
Lease	194,451	350,000	(155,549)	-44%	600,000	405,549
General & Administrative	530,670	645,000	(114,330)	-18%	1,150,000	619,330
TOTAL OPERATING EXPENSES	7,503,563	9,876,460	(2,372,897)	-24%	16,950,000	9,446,437
OPERATING INCOME/(LOSS)	24,355,628	11,975,850	12,379,778	103%	55,930,000	31,574,372
NON-OPERATING REVENUES						
Investment Income	1,286,842	857,208	429,634	50%	1,470,000	183,158
Grant Income	-	94,792	(94,792)	-100%	160,000	160,000
TOTAL NON-OPERATING REVENUES	1,286,842	952,000	334,842	35%	1,630,000	343,158
NON-OPERATING EXPENSES						
Financing	211,525	141,628	69,897	49%	180,000	(31,525)
CAPITAL EXPENDITURES, TRANSFERS, & OTHER						
Capital Outlay	14,151	250,000	(235,849)	-94%	400,000	385,849
Refund of Bond (Cash Inflow)	, =	, -	· · · ·	0%	(100,000)	(100,000)
Financial Security Requirement	=	=	=	0%	147,000	147,000
Transfer to Program Fund	6,360,000	6,360,000	-	0%	6,360,000	, -
TOTAL OTHER USES	6,374,151	6,610,000	(235,849)	-4%	6,807,000	432,849
NET INCREASE(DECREASE) IN AVAILABLE						
FUND BALANCE	\$19,056,794	\$6,176,222	\$12,880,572	209%	\$50,573,000	_

SILICON VALLEY CLEAN ENERGY AUTHORITY PROGRAM FUND BUDGETARY COMPARISON SCHEDULE October 1, 2019 through April 30, 2020

REVENUE & OTHER SOURCES: Transfer from Operating Fund	BUDGET \$6,360,000	ACTUAL \$6,360,000	BUDGET REMAINING \$0	ACTUAL/ BUDGET 100%
EXPENDITURES & OTHER USES: Program expenditures	6,360,000	1,320,414	5,039,586	20.8%
Net increase (decrease) in fund balance Fund balance at beginning of period Fund balance at end of period	\$0	\$5,039,586 - \$5,039,586		

BUDGET RECONCILIATION TO STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

Change in Net Position	 24,078,770
Add back capital asset acquisition	 14,151
Add back transfer to Program fund	6,360,000
Subtract program expense not in operating budget	(1,320,414)
Subtract depreciation expense	(31,761)
Adjustments needed to reconcile to the changes in net position in the Statement of Revenues, Expenses and Changes in Net Position	
Net Increase (decrease) in available fund balance per budgetary comparison schedule	\$ 19,056,794

SILICON VALLEY CLEAN ENERGY AUTHORITY STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION October 1, 2019 through April 30, 2020

	October	November	December	January	February	March	April	May	June	July	August	September	YTD
OPERATING REVENUES													
Electricity sales, net	\$ 30,729,014	\$ 21,850,841	\$ 20,977,174	\$ 22,440,755	\$ 19,670,594	\$ 20,459,015	\$ 19,447,436						\$ 155,574,829
Green electricity premium	117,448	97,649	111,859	121,089	103,324	120,092	102,355						773,816
Liquidated damages	-	-	-	-	-	-	6,600,000						6,600,000
Other income	40,200	53,094	-	29,662	23,767	-	-						146,723
Total operating revenues	30,886,662	22,001,584	21,089,033	22,591,506	19,797,685	20,579,107	26,149,791	-	-	-	-		163,095,368
OPERATING EXPENSES													
Cost of electricity	15,346,608	15,251,256	15,587,871	19,473,377	19,046,944	26,186,358	20,343,763						131,236,177
Staff compensation and benefits	358,403	325,710	427,518	371,306	350,980	411,965	384,658						2,630,540
Data manager	291,256	290,953	291,025	260,475	261,133	261,253	259,596						1,915,691
Service fees - PG&E	96,070	95,877	95,882	95,000	96,846	96,840	97,800						674,315
Consultants and other professional fees	249,638	266,760	499,433	353,118	488,259	354,922	292,217						2,504,347
General and administration	153,979	210,400	211,420	183,108	30,495	199,289	110,396						1,099,087
Depreciation	4,375	4,375	4,560	4,612	4,612	4,612	4,612						31,758
Total operating expenses	16,500,329	16,445,331	17,117,709	20,740,996	20,279,269	27,515,239	21,493,042	-	-	-	-	-	140,091,915
Operating income (loss)	14,386,333	5,556,253	3,971,324	1,850,510	(481,584)	(6,936,132)	4,656,749	-	-	-	-	-	23,003,453
NONOPERATING REVENUES (EXPENSES)													
Interest income	180,933	184,968	196,888	206,014	185,526	188,324	144,189						1,286,842
Financing costs	(135,103)	(9,316)	(9,315)	(9,316)	(29,844)	(9,315)	(9,316)						(211,525)
Total nonoperating revenues (expenses)	45,830	175,652	187,573	196,698	155,682	179,009	134,873	-	-	-	-	-	1,075,317
CHANGE IN NET POSITION	\$ 14,432,163	\$ 5,731,905	\$ 4,158,897	\$ 2,047,208	\$ (325,902)	\$ (6,757,123)	\$ 4,791,622 \$	- \$	- \$	-	\$ -	\$ -	\$ 24,078,770

PERSONNEL REPORT FOR APRIL 2020

HE	ADCOUNT		
Position Director of Account Services and Community Relations	<u>Budget</u> 1	<u>Actual</u> 1	Variance 0
Account Services Manager	1	1	0
Sr. Energy Consultant	1	1	0
Energy Consultant	1	1	0
Associate Energy Consultant	2	1	1
Communications Manager	1	1	0
Community Outreach Specialist	1	1	0
Communications Specialist	1	1	0
Board Clerk/Executive Assistant	1	1	0
Chief Executive Officer	1	1	0
Director of Finance and Administration	1	1	0
Administrative Services Manager	1	1	0
Director of Legislative and Regulatory Policy	1	0	1
Management Analyst	1	1	0
Administrative Analyst	1	1	0
Administrative Assistant	1	1	0
Director of Power Resources	1	1	0
Power Resources Manager	1	1	0
Power Resources Planner	1	1	0
Power Settlements & Compliance Analyst	1	1	0
Manager of Regulatory and Legislative Affairs	1	1	0
Senior Regulatory Analyst	1	1	0
Director of Decarboniation and Grid Innovation	1	1	0
Associate Data Analyst	1	1	0
Analyst	2	<u>1</u>	<u>1</u>
Total	<u>27</u>	<u>24</u>	<u>3</u>

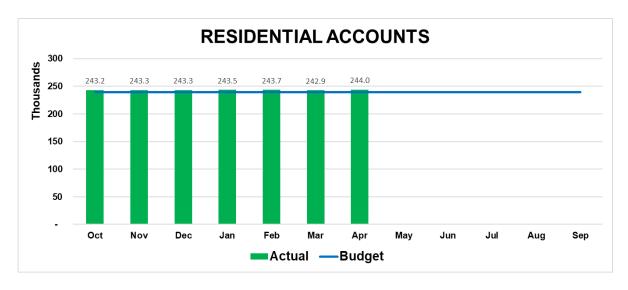
SILICON VALLEY CLEAN ENERGY AUTHORITY INVESTMENTS SUMMARY

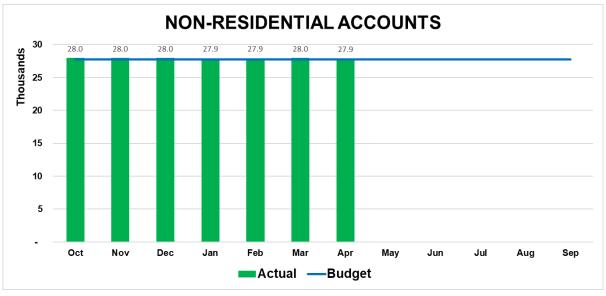
October 1, 2019 through April 30, 2020

Return on Investments Money Market	Oct \$180,933	<u>Nov</u> \$184,968	<u>Dec</u> \$196,888	<u>Jan</u> \$206,014	<u>Feb</u> \$185,526	<u>Mar</u> \$188,324	<u>Apr</u> \$144,189	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	YTD <u>Total</u> <u>\$1,286,842</u>
Portfolio Invested Average daily portfolio available to invest*	114,832,942	124,956,925	140,310,822	148,981,775	150,166,653	\$149,893,470	151,620,999						
Average daily portfolio invested	102,127,452	120,538,388	130,715,414	137,957,394	137,649,041	\$139,005,163	140,220,462						
% of average daily portfolio invested	88.9%	96.5%	93.2%	92.6%	91.7%	92.7%	92.5%						
Detail of Portfolio													
Money Market - River City Bank	Opening Rate 1.26%	-	April Rate 1.23%	-	Carrying Value \$150,026,059								

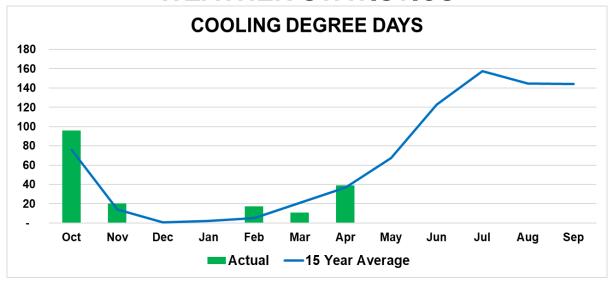
^{*} Note: Balance available to invest does not lockbox or debt serve reserve funds.

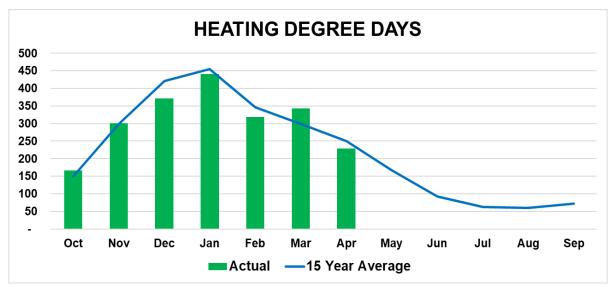
CUSTOMER ACCOUNTS





WEATHER STATISTICS





SILICON VALLEY CLEAN ENERGY AUTHORITY ACCOUNTS RECEIVABLE AGING REPORT

	November	December	January	February	March	April
0 to 30 days	88.3%	86.6%	84.7%	88.3%	87.9%	82.6%
31 to 60 days	5.8%	4.9%	5.1%	4.6%	4.1%	7.9%
61 to 90 days	1.3%	3.0%	2.4%	1.8%	1.8%	2.5%
91 to 120 days	0.6%	0.8%	1.6%	0.9%	1.3%	1.5%
Over 120 days	4.0%	4.7%	6.2%	4.4%	4.9%	5.6%

