

TREASURER REPORT

Fiscal Year to Date As of April 30, 2019

(Preliminary & Unaudited)

Issue Date: June 12, 2019

Table of Contents

	<u>Page</u>
Summary	2-3
Statement of Net Position	4
Statement of Revenues, Expenses & Changes in Net Position	5
Statement of Cash Flows	6-7
Actuals to Budget Report	8-9
Monthly Change in Net Position	10
Personnel Report	11
Investments Report	12
Customer Accounts	13
Weather Statistics	14
Accounts Receivable Aging Report	15

SILICON VALLEY CLEAN ENERGY AUTHORITY Financial Statement Highlights (\$ in 000's)

Financial Highlights for the month of April 2019:

Note: At the April Board meeting, a 3% rates increase was approved and effective May 1st. The 3% adjustment was in response to PG&E raising their generation rates by 3%. Currently, SVCE has a 9% discount to PG&E and the rates adjustment is to restore the 6% discount. An incremental \$3 million in revenues is projected.

During May, SVCE issued \$0.6 million to over 2,200 customers in NEM year-end cash outs.

- > SVCE operations resulted in a positive change in net position for the month of \$4.7 million and year-to-date change in net position of \$14.3 million.
 - o April revenue of \$18.3 million accounted for 307 GWh in net retail consumption.
 - o Year-to-date operating margin is \$20.2 million and \$7.0 million above budget.
 - SVCE is above the minimum cash reserve target and financially stable.
- > Retail GWh sales for the month were 1 GWh below budget and 1% below budget year-to-date.
 - o April weather was near normal.
 - o The Mid-Year Budget trued up actuals to budget for October through January.
- > Power Supply costs are 9% below budget year-to-date.
 - o Favorable adjustments for December through February power supply costs were recognized based on updated settlements from CAISO.
 - o A cost sharing agreement focused on Resource Adequacy procurement between SVCE and other 4 other CCAs was approved by the Board in April.
 - o Updates to the energy risk management policy are expected at the June Board meeting.
- > Programs/Capital
 - The Programs Roadmap was approved by the Board of Directors in December 2018.
- > Investing/Financing

37

Capital Expenditures

Energy Programs

SVCE currently has a \$35 million line of credit.

Change in Net Position	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget
Actual	8,092	953	1,947	(4,819)	(523)	4,026	4,650	-	-	-	-	-	14,325	29,584
														Amended
Power Supply Costs	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Budget
Energy & REC's	14,735	13,930	12,890	18,224	14,103	12,080	12,019						97,981	
Capacity	985	912	1,082	1,554	1,596	1,308	1,484						8,921	
CAISO Charges	798	1,043	438	1,768	917	(804)	(1,036)						3,125	
NEM Expense	74	(82)	(242)	(287)	(146)	(81)	(154)						(917)	
Charge/Credit (IST/Net Rev)	569	1,089	3,383	2,064	497	516	455						8,573	
Net Power Costs	17,161	16,892	17,551	23,323	16,968	13,019	12,769	-	-	-	-	-	117,682	234,330
														Amended
Other	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Mav	June	July	Aug	Sept	Total	Budget

Load Statistics - GWh	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Total	Amended Budget
Retail Sales Actual	323	318	354	336	299	311	307						2,248	
Retail Sales Budget	323	318	354	336	322	302	308	310	328	353	345	337	3,936	3,936

16

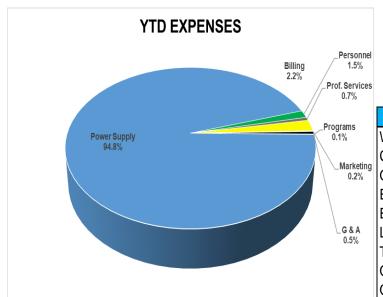
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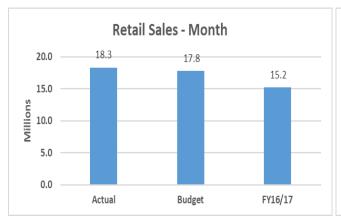
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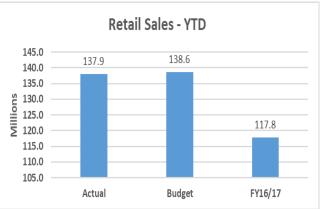
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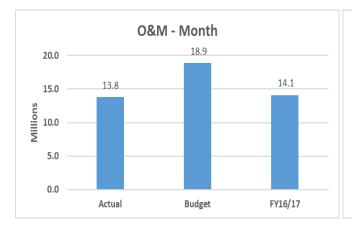
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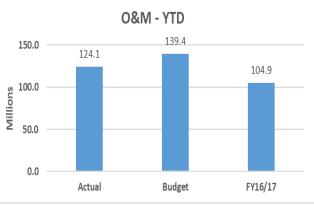


	Other Statistics and Rat	ios
	Working Capital	\$89,464,274
	Current Ratio	4.5
,	Operating Margin	15%
	Expense Coverage Days	103
	Expense Coverage Days with LOC	149
	Long-Term Debt	\$0
	Total Accounts	269,227
	Opt-Out Accounts	9,881
	Opt-Up Accounts	3,136









STATEMENT OF NET POSITION As of April 30, 2019

ASSETS

7.002.10	
Current Assets	
Cash & Cash Equivalents	\$ 77,349,523
Accounts Receivable, net of allowance	14,904,970
Energy Settlements Receivable	1,258,043
Accrued Revenue	11,747,583
Other Receivables	310,987
Prepaid Expenses	1,177,364
Deposits	4,417,232
Restricted cash - lockbox	 4,000,000
Total Current Assets	115,165,702
Noncurrent assets	
Capital assets, net of depreciation	165,933
Deposits	3,129,060
Total Noncurrent Assets	3,294,993
Total Assets	118,460,695
LIABILITIES	
Current Liabilities	
Accounts Payable	620,237
Accrued Cost of Electricity	23,626,769
Accrued Payroll & Benefits	238,411
Other accrued liabilities	589,140
User Taxes and Energy Surcharges due to other gov'ts	598,551
Supplier Security Deposits	 28,320
Total Current Liabilities	25,701,428
NET POSITION	
Net investment in capital assets	165,933
Restricted for security collateral	4,000,000
Unrestricted (deficit)	 88,593,334
Total Net Position	\$ 92,759,267

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION October 1, 2018 through April 30, 2019

OPERATING REVENUES		
Electricity Sales, Net	\$	137,429,752
GreenPrime electricity premium		486,154
TOTAL OPERATING REVENUES		<u>137,915,906</u>
OPERATING EXPENSES		
Cost of Electricity		117,681,381
Staff Compensation and benefits		1,841,914
Data Management		2,112,026
Service Fees - PG&E		665,285
Consultants and Other Professional Fees		728,401
Legal		214,452
Communications & Noticing		204,635
General & Administrative		620,646
Depreciation		29,345
TOTAL OPERATING EXPENSES	_	124,098,085
OPERATING INCOME(LOSS)	_	13,817,821
NONOPERATING REVENUES (EXPENSES)		
Interest Income		562,582
Financing costs		(55,856)
TOTAL NONOPERATING EXPENSES	_	506,726
CHANGE IN NET POSITION		14,324,547
Net Position at beginning of period		78,434,720
Net Position at end of period	\$	92,759,267

STATEMENT OF CASH FLOWS October 1, 2018 through April 30, 2019

CASH FLOWS FROM OPERATING ACTIVITIES	
Receipts from electricity sales	\$ 151,729,589
Receipts from wholesale sales	394,740
Supplier security deposits	28,320
Tax and surcharge receipts from customers	2,952,396
Energy settlements received	2,750,722
Deposits and collateral received	8,003,987
Payments to purchase electricity	(132,430,447)
Payments for staff compensation and benefits	(1,871,209)
Payments for data manager fees	(2,110,198)
Payments for PG&E service fees	(570,760)
Payments for consultants and other professional services	(653,729)
Payments for legal fees	(204,618)
Payments for communications and noticing	(234,085)
Payments for general and administrative	(696,388)
Payments of deposits and collateral	(1,364,949)
Return of security deposits to suppliers	(585,000)
Tax and surcharge payments to other governments	(3,247,958)
Net cash provided (used) by operating activities	21,890,413
CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES	
Interest and related expense payments	(55,860)
Net cash provided (used) by non-capital financing activities	(55,860)
CASH FLOWS FROM CAPITAL AND RELATED	
FINANCING ACTIVITIES	
Acquisition of capital assets	(10,956)
CASH FLOWS FROM CAPITAL AND RELATED	
FINANCING ACTIVITIES	
Interest income received	562,582
Net change in cash and cash equivalents	22,386,179
Cash and cash equivalents at beginning of year	58,963,340
Cash and cash equivalents at end of period	\$ 81,349,519
· •	

STATEMENT OF CASH FLOWS (Continued) October 1, 2018 through April 30, 2019

RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES

Operating Income (loss)

Increase (decrease) in accrued liabilities

Increase (decrease) in supplier security deposits

Adjustments to reconcile operating income to net cash provided (used) by operating activities Depreciation expense 29,345 Revenue reduced for uncollectible accounts 693,043 (Increase) decrease in net accounts receivable 8,063,132 (Increase) decrease in energy settlements receivable (1,258,043)(Increase) decrease in other receivables (224,726)(Increase) decrease in accrued revenue 5,183,778 (Increase) decrease in prepaid expenses (53,518)(Increase) decrease in current deposits 6,639,038 Increase (decrease) in accounts payable (100,301)Increase (decrease) in accrued payroll & benefits 47,122 Increase (decrease) in energy settlements payable (134,409)Increase (decrease) in accrued cost of electricity (10,422,495)

Increase (decrease) in taxes and surcharges due to other governments

13,817,821

589,140

(421,834)

(556,680)

SILICON VALLEY CLEAN ENERGY BUDGETARY COMPARISON SCHEDULE October 1, 2018 through April 30, 2019

		FYTD	FY 2018-19			
	FYTD	Amended	<u>Variance</u>	Amended	% Budget	
REVENUES & OTHER SOURCES	<u>Actual</u>	<u>Budget</u>	<u>\$</u>	<u>%</u> <u>Budget</u>	<u>Spent</u>	
Energy Sales	\$ 137,429,752	\$ 138,150,653	\$ (720,901)	-1% \$ 281,890,000		
Green Prime Premium	486,154	413,722	72,432	18% 630,000		
Other Income	-	37,500	(37,500)	-100% 100,000		
Investment Income	562,582	474,577	88,005	<u>0%</u> <u>850,000</u>		
TOTAL REVENUES & OTHER SOURCES	<u>138,478,488</u>	139,076,452	(597,964)	<u>0</u> % <u>283,470,000</u>		
EXPENDITURES & OTHER USES						
CURRENT EXPENDITURES						
Power Supply	117,681,381	129,998,869	12,317,488	9% 234,330,000	50%	
Data Management	2,112,026	2,086,297	(25,729)	-1% 3,560,000	59%	
PG&E Fees	665,285	657,094	(8,191)	-1% 1,120,000	59%	
Salaries & Benefits	1,841,914	2,255,034	413,120	18% 4,300,000	43%	
Professional Services	823,919	1,170,421	346,502	30% 2,290,000	36%	
Marketing & Promotions	175,828	388,362	212,534	55% 910,000	19%	
Notifications	28,807	69,642	40,835	59% 160,000	18%	
Lease	187,953	190,039	2,086	1% 330,000	57%	
General & Administrative	432,693	445,840	13,147	<u>3%</u> <u>836,000</u>	<u>52%</u>	
TOTAL CURRENT EXPENDITURES	123,949,806	137,261,597	13,311,791	<u>10</u> % <u>247,836,000</u>	<u>50%</u>	
OTHER USES						
Customer Programs	118,934	2,140,299	2,021,365	94% 5,640,000	2%	
Office Equipment	16,719	88,889	72,170	81% 200,000	8%	
Financial Security Requirement	-	-	-	0% 147,000		
Refund of Bond	_	_	_	0% (100,000)		
TOTAL OTHER USES	135,653	2,229,188	2,093,535	94% 5,887,000	<u>2%</u>	
DEBT SERVICE	55.050	00.000	40.004	400/	2007	
Financing	55,856	68,660	12,804	19% 90,000	62%	
Interest	-	45,000	45,000	100% 120,000	0%	
TOTAL DEBT SERVICE	55,856	113,660	57,804	<u>51</u> % <u>210,000</u>	<u>27%</u>	
Total Expenditures, Other Uses						
& Debt Service	124,141,315	139,604,445	15,463,130	<u>11</u> % <u>253,933,000</u>	<u>49%</u>	
Net Increase(Decrease) in Available						
Fund Balance	\$ 14,337,173	<u>\$ (527,994)</u>	\$ 14,865,167	<u>+2815%</u> \$ 29,537,000	,	

BUDGET RECONCILIATION TO STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

Net Increase (decrease) in available fund balance	
per budgetary comparison schedule	\$ 14,337,173
Adjustments needed to reconcile to the changes in net position in the Statement of Revenues, Expenses and Changes in Net Position	
Subtract depreciation expense	(29,345)
Add back capital asset acquisitions	 16,719
Change in Net Position	14,324,547

SILICON VALLEY CLEAN ENERGY AUTHORITY STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

October 1, 2018 through April 30, 2019

	October	November	December	January	February	March	April	May	June	July	August	September	YTD
OPERATING REVENUES													
Electricity sales, net	\$ 26,013,308	\$ 18,589,640	\$ 20,295,540	\$ 19,278,907	\$ 17,206,905	\$ 17,794,266	\$ 18,251,186						\$ 137,429,752
Green electricity premium	76,005	66,459	67,567	73,924	61,034	69,967	71,198						486,154
Other income	-	-	-	-	-	-	-						-
Total operating revenues	26,089,313	18,656,099	20,363,107	19,352,831	17,267,939	17,864,233	18,322,384	-	-	-	-	-	137,915,906
OPERATING EXPENSES													
Cost of electricity	17,160,575	16,892,744	17,551,069	23,433,656	16,893,908	12,980,824	12,768,605						117,681,381
Staff compensation and benefits	236,907	256,926	264,613	269,608	250,743	287,282	275,835						1,841,914
Data manager	301,479	300,856	301,200	301,385	301,626	302,227	303,253						2,112,026
Service fees - PG&E	94,279	94,000	94,377	94,000	99,753	94,263	94,613						665,285
Consultants and other professional fees	130,737	114,869	129,909	123,353	230,634	161,132	256,854						1,147,488
General and administration	99,316	70,743	74,028	73,621	106,969	117,599	78,370						620,646
Depreciation	4,179	4,179	4,335	4,393	3,969	4,160	4,130						29,345
Total operating expenses	18,027,472	17,734,317	18,419,531	24,300,016	17,887,602	13,947,487	13,781,660	-	-	-	-	-	124,098,085
Operating income (loss)	8,061,841	921,782	1,943,576	(4,947,185)	(619,663)	3,916,746	4,540,724	-	-	-	-	-	13,817,821
NONOPERATING REVENUES (EXPENSES)													
Interest income	30,474	30,758	58,997	128,308	96,180	109,063	108,802						562,582
Interest and related expense	-	-	(55,856)	-	-	-	-						(55,856)
Total nonoperating revenues (expenses)	30,474	30,758	3,141	128,308	96,180	109,063	108,802	-	-	-	-	-	506,726
CHANGE IN NET POSITION	\$ 8,092,315	\$ 952,540	\$ 1,946,717	\$ (4,818,877)	\$ (523,483)	\$ 4,025,809	\$ 4,649,526	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 14,324,547

PERSONNEL REPORT FOR APRIL 2019

HEAD	COUNT		
Position Director of Account Services and Community Relations	<u>Budget</u> 1	<u>Actual</u> 1	<u>Variance</u> 0
Account Services Manager	1	1	0
Energy Consultant	2	1	1
Energy Associate	2	0	2
Communications Manager	1	1	0
Community Outreach Specialist	1	1	0
Communications Specialist	1	1	0
Board Clerk/Executive Assistant	1	1	0
Chief Executive Officer	1	1	0
Director of Finance and Administration	1	1	0
Administrative Services Manager	1	0	1
Management Analyst	1	1	0
Administrative Analyst	1	1	0
Administrative Assistant	1	1	0
Director of Power Resources	1	1	0
Power Resources Manager	1	0	1
Power Resources Planner	1	1	0
Power Settlements & Compliance Analyst	1	1	0
Manager of Regulatory and Legislative Affairs	1	1	0
Senior Regulatory Analyst	1	1	0
Director of Decarboniation and Grid Innovation	1	1	0
Data Analyst	1	0	1
Analyst	1	<u>1</u>	<u>o</u>
Total*	<u>25</u>	<u>19</u>	<u>6</u>

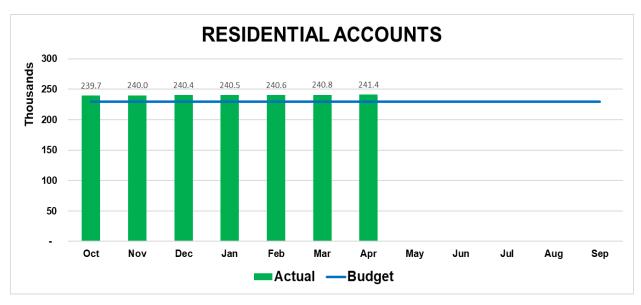
SILICON VALLEY CLEAN ENERGY AUTHORITY INVESTMENTS SUMMARY

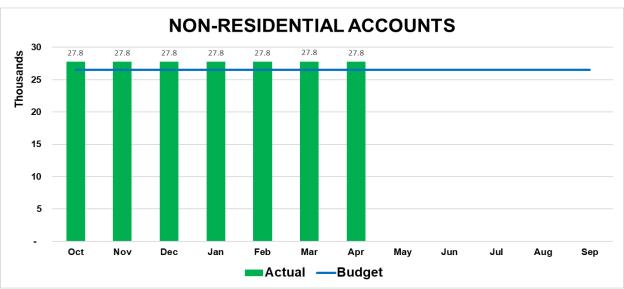
October 1, 2018 through April 30, 2019

Return on Investments Money Market	<u>Oct</u> \$30,474	<u>Nov</u> \$30,758	<u>Dec</u> \$58,997	<u>Jan</u> \$128,308	<u>Feb</u> \$96,180	<u>Mar</u> \$109,063	<u>Apr</u> \$108,802	May \$0	<u>Jun</u> \$0	<u>Jul</u> \$0	Aug \$0	Sep \$0	YTD <u>Total</u> <u>\$562,582</u>
Portfolio Invested Average daily portfolio available to invest*	55,148,395	63,583,109	62,254,625	69,135,839	70,770,817	\$71,496,022	71,216,494						
Average daily portfolio invested	20,154,823	20,185,339	35,700,846	60,277,386	60,380,303	\$60,476,566	60,585,707						
% of average daily portfolio invested	36.5%	31.7%	57.3%	87.2%	85.3%	84.6%	85.1%						
Detail of Portfolio													
	Opening Rate %		Current Rate %	<u>-</u>	Carrying Value								
Money Market - River City Bank	1.26%		2.14%		\$60,690,007								

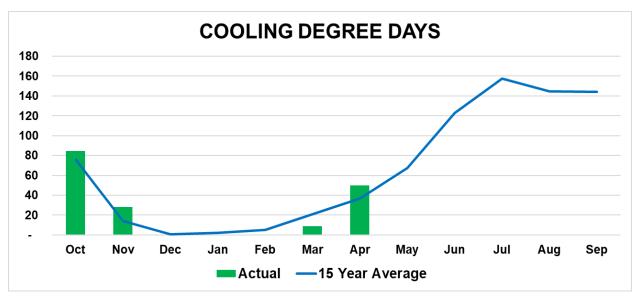
^{*} Note: Balance available to invest does not lockbox or debt serve reserve funds.

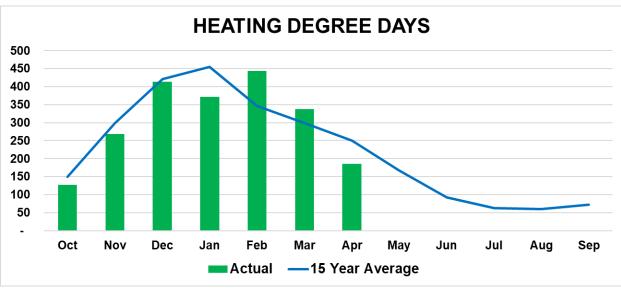
CUSTOMER ACCOUNTS





WEATHER STATISTICS





SILICON VALLEY CLEAN ENERGY AUTHORITY ACCOUNTS RECEIVABLE AGING REPORT

		Days				
	Total	0-30	31-60	61-90	90-120*	Over 120*
Accounts Receivable	\$17,326,029	\$15,024,688	\$605,685	\$299,278	\$668,676	\$727,702
Period %	100%	86.7%	3.5%	1.7%	3.9%	4.2%

^{*}Note: A portion of accounts that are greater than 90 days old have been sent back to PG&E, however the receivable remains outstanding until PG&E writes the account off.