Item 3 PRESENTATION

## **Stress Test Analyses**

Amrit Singh Finance and Administration Committee May 12, 2023



### Purpose

Present findings of the stress test analyses

### Presentation Highlights

- Recap of ERM Framework
- Construction of Stress Test
   Scenario
- Overview of Modeled Price
   Collapse
- Results and Implied Reserve Targets
- Next Steps



## Recap of the ERM Framework

Comprehensive organization-wide assessment of risks

#### Optimally manage enterprise risks to achieve the organization's mission and goals.

- 1. Risk Register
  - Record of organization's risks
  - Lists current and additional risk mitigations
  - Identifies a risk owner
- 2. Risk Matrix
  - Assess the likelihood and consequence of risk
  - Calibrate risks
  - Identify risk tolerance levels
- 3. Stress Tests
  - An essential component of ERM
  - Model scenarios of interrelated risks that are extreme but plausible
  - Important for commodity trading portfolios because of the inherent weakness of market risk measures in assessing black swans, such as disruptions in markets

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#### Impact/Consequence

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		Risk Easily		Moderate Erosion	Significant	
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requency/		Day Operations	Impact on Mission	on Mission	on Mission	Existence
Certain	>90% chance	High (1)	High (2)	Extreme (3)	Extreme (4)	Extreme (5)
Likely	50%- 90% Chance	Moderate (6)	High (7)	High (8)	Extreme (9)	Extreme (10
Moderate	10%-50% Chance	Low (11)	Moderate (12)	High (13)	Extreme (14)	Extreme (15
Unlikely but Plausible	5%-10% Chance	Low (16)	Low (17)	Moderate (18)	High (19)	Extreme (20
Rare	<=5% Chance	Low (21)	Low (22)	Moderate (23)	High (24)	High (25)

Additional review slides are in the appendix (20-23).

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**Stress Test** 

Extreme but plausible scenarios that can deplete reserves and make SVCE uncompetitive.

#### Insight from 2022 analyses

- Last year, SVCE conducted five stress test scenarios – four of them were impacted by market price uncertainties
- Among them, the price collapse scenario was the most consequential
- Price collapse scenario under an economic recession remains as one of the most significant risks

### Stress Test Scenarios

Extreme but plausible scenarios that can deplete reserves and make SVCE uncompetitive.

- Ensure adequacy of reserves and organizational resiliency
- Guide development of strategic plan
- Shape FY 22-23 budget and reserve targets
- Price uncertainty Drives the first 4 scenarios

Stress Scenarios for CY 2023 to CY2027 (five-year horizon):

- 1. Significant drop in energy prices including REC
  - Higher PCIA and lower PG&E Gen Rate
- 2. Insufficient financial liquidity
  - Price collapse triggers credit downgrade
  - Collateral calls from counterparties and CAISO
  - Increase in POLR (Provider of Last Resort) funding (called FSR Financial Security Requirement)
- 3. PPAs default, renegotiate for higher prices, and/or delay start
  - RPS non-compliance penalty
  - Replacement at higher prices
- 4. Load loss due to direct access and distributed load
- 5. Threat to Public Services or Facilities

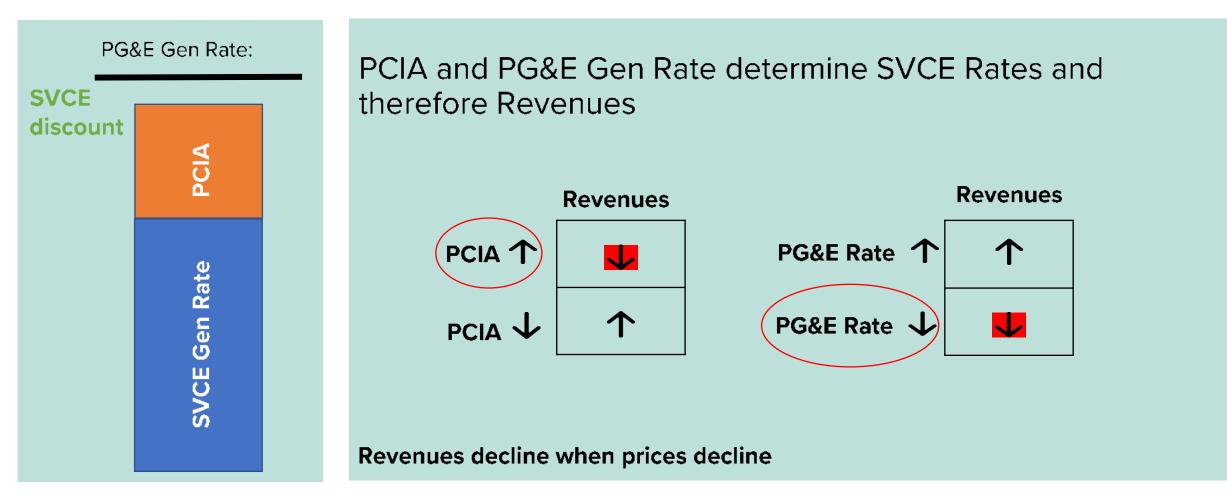
# **2023 Stress Test Scenario Description**

### **Economic Recession**

- Forward Energy Prices Collapse to the one percentile level
- Economic Recession Creates Load Loss
- Customer Uncollectables Increase
- Additional Financial Liquidity Stress
  - Increase in POLR (Provider of Last Resort) funding (called FSR Financial Security Requirement)
  - Large Counterparty Collateral Postings
  - MTM Losses on Investments



Biggest contributor to risk: PCIA and PG&E Generation Rate Uncertainty.



## 🕐 Key Takeaways – Price Uncertainty – Cont'd

Big contributor to PCIA and PG&E Generation Rate Uncertainty is Market Prices.

Next Year's PCIA & PG&E Gen Rate



Current Year's actual realized Prices



Forecast of Next Year's Market Prices



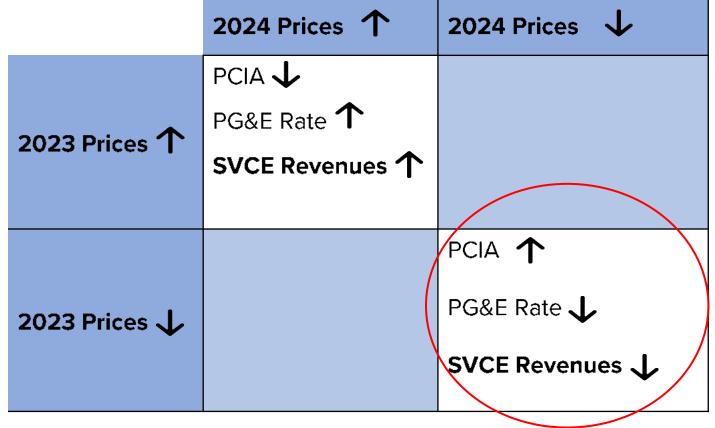
#### Can't fully bank the current year's margin

- Deviations between actual and forecast costs are tracked in balancing accounts and trued up next year
- If prices drop, then there can be a substantial draw from reserves
- PCIA<sub>2023</sub> = PCIA Balancing Account<sub>2022</sub> + Forecast Balance
  - Balancing Account = (Prior Year's Forecast Prices<sub>2022</sub> Actual Prices<sub>2022</sub>)\* PCIA Portfolio
  - Forecast Balance = (Legacy Contract Costs Forecast Prices<sub>2023</sub>)\* PCIA Portfolio
- PG&E Gen Rate Set Similarly
  - PG&E Gen Rate = ERRA Balancing Account + Forecast Costs
- \* Simplified representation of concepts



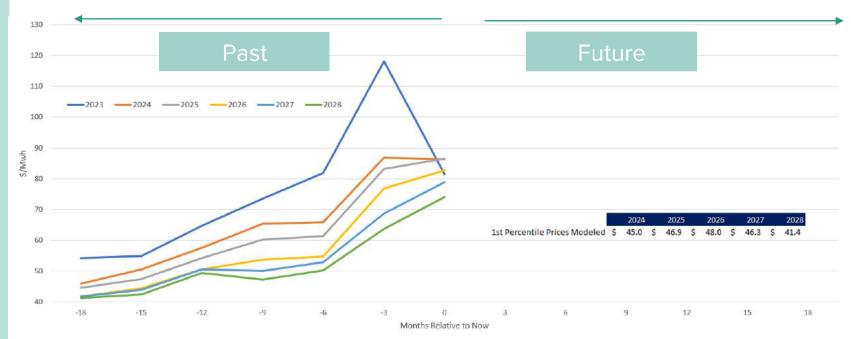
Price collapse poses biggest financial risk.

- Revenues drop significantly
- Loss of revenues far exceed savings from lower power procurement costs
  - Power procurement savings dampened by existing hedges



## Past, Current, and Stress Case Modeled Commodity Prices

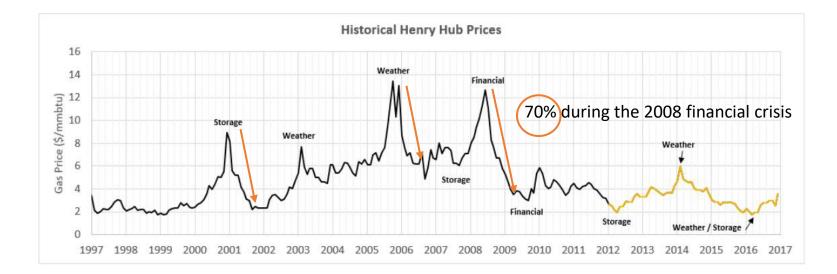
- Forward prices are at all time high.
  - Extreme case of runup in prices
- Can't predict future but price trends could reverse, and prices could drop equally or more.
- Prices were trading closer to the modeled stress test levels as recently as 15 to 18 months ago.



## **Modeled Price Collapse Comparison to Past Prices**

Volatility in Natural Gas Markets Translates to Volatility in Electricity Markets

- 2008 financial crisis natural gas prices dropped ~70% with a corresponding drop in power prices
- Stress test modeled price drop from base case to the one percentile level is about a 44%
  - Depended on assessment of current market volatility



Source: <u>http://epis.com/powermarketinsights/index.php/2017/05/18/how-good-is-the-eia-at-predicting-henry-hub/</u>

## Base Case versus Stress Scenario

#### **Base Case**

- High forward prices result in low PCIA and high PG&E Gen rates resulting in healthy SVCE Margins
- If current forward prices are realized and other model assumptions prevail:
  - Significant growth in reserves from FY2023 level of \$219 million to \$390 million at the end of FY2024
  - Continued strong growth in margins over the next 5 years

#### Caveats:

- PCIA and PG&E Gen Rate portfolio assumptions based on public data as best modeled by NewGen Consultants
- PG&E's portfolio management strategy and portfolio contents may change from those modeled
- CPUC may moderate rate impacts
- Uncertainty increases further out in time

## Focus on delta of the base case to stress test results

#### Stress Case

- If the modeled stress scenario were to occur, reserves would drop from \$224 million at the end of FY2023 to only \$39 million at the end of FY2025 (A drawdown of \$185 Million from our reserves)
- Projected Days Cash on hand will also be below the minimum target of 120 DCH



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# **()** Risk Mitigations

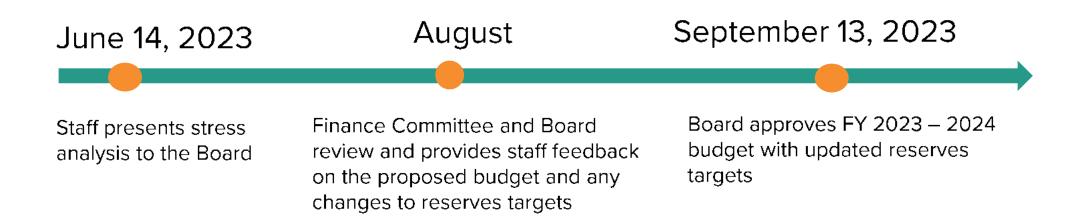
- Best Mitigation
  - Hold Sufficient Reserves
- Other Mitigations
  - Revisit the current energy hedging strategy
    - Allow for loss in revenues from price collapse to be mitigated by a reduction in power supply costs
    - Challenge: Determining the level of hedging given the uncertainty in modeling PCIA and PG&E Generation Rates
    - SVCE is spearheading analysis jointly with CalCCA consultant, NewGen Strategies

- Use the results of these analyses to propose a reserve target for the next fiscal year's budget
- Build reserves such that if the stress scenario were to occur, reserves do not fall below the minimum reserve threshold of holding 120 DCOH over the next 2 years and 90 DCOH over the years 3 to 5

	Current	Illustrative New Targets
Minimum	120	120
Goal (Target)	285	270
Maximum (Upper Target)	490	390

• The stress test analysis will be updated using prices consistent with those used to construct next year's fiscal budget. The above table will then be revised and will be used to update the targets in the reserves policy.





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## Appendix



# **O** Stress Test Scenario Construction -2023

#### Economic Recession

- Price Drop
- Increase in POLR
- Resource Adequacy (RA) reform and market uncertainties, along with increased procurement targets and potential penalties, increase procurement costs
- Bad Debt @ 1%
- Potential Load Loss
- Large Counterparty Collateral Postings
- MTM Losses on Investments

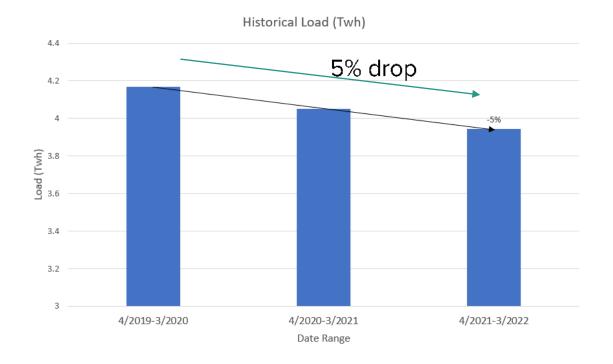
#### Scenario Construction (revenue side)

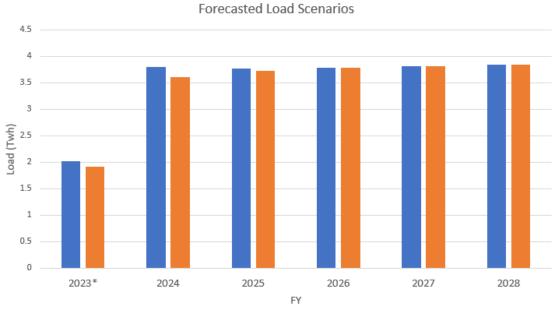
- Bad Debt @ 1%
- 4% Discount until Dec 2023 and 1% thereafter
- 5% Load Loss
- 10% modeling error adjustment to NewGen model forecast based on past trends

#### Scenario Construction (cost side)

- Energy: Statistical 1 percentile low case prices (extreme but plausible scenario)
- RA : Fundamental Forecast based
- Term : Balance of fiscal year 2023 to FY2028 (5+years)
- Price drops for all forward months to the 1 percentile level taking into account current forward prices
- Hedges and MTR executed per ERM thresholds (hedge to max targets)
- Evaluation of Collateral postings at stress price levels







\*balance of FY Forecasted Load (Twh)

Forecasted Load (Twh, with 5% Load Loss)

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### SVCE Target Days on Hand is 285

CCA	Published Targets
SCP	280
MCE	240
3CE	183
EBCE	183
PCE	180
SJCA	180

## **Summary of Base Case Results**

#### High forward prices result in low PCIA and high PG&E Gen Rates resulting in healthy SVCE Margins.

Base Case \$ millions	Fisca	l Year (	BY)									
		2023		2024		2025		2026	2027		2028	
Revenues	\$	251	\$	573	\$	574	\$	525	\$ 498	\$	471	
Power Supply Cost	\$	212	\$	364	\$	377	\$	387	\$ 379	\$	372	
Operating Margin	\$	39	\$	210	\$	196	\$	138	\$ 119	\$	98	
Other Costs	\$	29	\$	39	\$	32	\$	32	\$ 32	\$	33	
Net Contribution to Reserves	\$	10	\$	170	\$	164	\$	106	\$ 86	\$	66	
Reserve Balance	\$	219	\$	390	\$	554	\$	660	\$ 746	\$	812	
Days Cash on Hand				353		494		575	662		732	
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Constructed for stress analysis. Does not account for <u>additional</u> expenditures for programs and customer discounts beyond the 1 % level.

More uncertainty

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# **O** Summary of Stress Test Results

Base Case	Fisca	al Year (B	BY)					
		2023		2024	2025	2026	2027	2028
Revenues	\$	251	\$	573	\$ 574	\$ 525	\$ 498	\$ 471
Power Supply Cost	\$	212	\$	364	\$ 377	\$ 387	\$ 379	\$ 372
Operating Margin	\$	39	\$	210	\$ 196	\$ 138	\$ 119	\$ 98
Other Costs	\$	29	\$	39	\$ 32	\$ 32	\$ 32	\$ 33
Net Contribution to Reserves	\$	10	\$	170	\$ 164	\$ 106	\$ 86	\$ 66
Reserve Balance	\$	219	\$	390	\$ 554	\$ 660	\$ 746	\$ 812
Days Cash on Hand				353	494	575	662	732

Stress Case	P1						
	BY 2	023	2024	2025	2026	2027	2028
Revenues	\$	242	\$ 333 \$	228 \$	289 \$	294 \$	280
Power Supply Cost	\$	198	\$ 322 \$	313 \$	308 \$	306 \$	303
Operating Margin	\$	44	\$ 11 \$	(85) \$	(19) \$	(12) \$	(23)
Other Costs	\$	29	\$ 39 \$	32 \$	32 \$	32 \$	33
Net Contribution to Reserves	\$	15	\$ (29) \$	(117) \$	(51) \$	(45) \$	(55)
Reserve Balance	\$	224	\$ 196 \$	79 \$	27 \$	(18) \$	(73)
Reserve Balance after POLR Adjustment	\$	224	\$ 156 \$	39 \$	(13) \$	(58) \$	(113)
Days Cash on Hand			157	41	(14)	(62)	(123)

## V Key Components of our ERM Framework

- Risk Rubric. Assess the likelihood and consequence of risk events
  - Calibrate risks
- **Risk Matrix** Identify risk tolerance level of acceptance

- Record of organization's risks
- Identify current and additional planned mitigations
- Identify risk owner

Risk

Register

Stress

Tests

- Model scenarios (financial position, systems, and processes) of interrelated risks that are extreme but plausible
- Develop appropriate risk management strategies, including the adequacy of reserves

#### Impact/Consequence

		Insignificant	Minor	Moderate	Major	Catastrophic
		Risk Easily		Moderate Erosion	Significant	
		Mitigated	Risk is	of	Erosion of	
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Certain	>90% chance	High (1)	High (2)	Extreme (3)	Extreme (4)	Extreme (5)
Likely	50%- 90% Chance	Moderate (6)	High (7)	High (8)	Extreme (9)	Extreme (10)
Moderate	10%-50% Chance	Low (11)	Moderate (12)	High (13)	Extreme (14)	Extreme (15)
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- Assess the likelihood (frequency of occurrence) and consequence (impact)
- Calibrate risks and optimally direct resources
- Identify risk tolerance or acceptable level of risk
- Most risks assessed based on the subject matter expert's (SME) judgment
- Will continue to refine further and attempt to quantify risks
- Significant financial risks will be explicitly quantified and used for reserve planning, like last year's stress test analyses

#### Impact/Consequence

		Insignificant	Minor	Moderate	Major	Catastrophic
		Risk Easily		Moderate Erosion	Significant	
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Rare	<=5% Chance	Low (21)	Low (22)	Moderate (23)	High (24)	High (25)

# **Risk Register**

- Risk Register:
  - Record of risks
  - Briefly describes each risk
  - Lists existing and planned mitigations
  - Ranks risks
  - Identifies risk owner
- Cross-functional teams brainstormed and identified an initial set of critical risks
- Bucketed the risks into the following initial categories:
  - Financial
  - Regulatory and Compliance
  - Reputational
  - Operational and Business Continuity

#### Draft and illustrative

						Risk Matrix I	Placement (Impact	over 5-years)
Risk ID	Risk Category	Risk Description	Risk Owner	Current Mitigations	Additional Planned ' Mitigations	Unmitigated	With Current Mitigations	With Additiona Mitigations
1	Financial	Prices Collapse; PCIA Increases; Revenues Decrease	Amrit	Reserves to withstand the shocks; Stress Tests, Cashflow modeling	Reassess reserve adequacy	Extreme (15)	Extreme (14)	High (13)
7	Financial	Significant Number of PPAs Default/Delay/Renegotiate for higher prices	Monica	Supplier & Technology Diversity; Plan for Contingencies; Contractual language for delay damages and default provisions		Moderate (14)	Moderate (12)	Moderate (12)
			1					
13	Regulatory/Compliance	POLR Proceeding - Large Tie Up of Financial Reserves	Amrit	Hold Adequate Reserves	Manage and shape regulatory proceeding	Extreme (14)	High (13)	Moderate (18)
	1	1	1	1			1	
26	Reputational	Ineffective or sluggish spending of approved program dollars	Justin	Program plans developed with stakeholders, ongoing feedback during design/management, increased staff/resources, and emphasizing larger-scale programs.	Additional staffing, new supporting systems, and public reporting on impacts.	Moderate (23)	Moderate (23)	Moderate (23)
29	Reputational	Major disruption of the T&D/Grid operator, Grid Reliability - affects our mission	Girish	Shape Regulatory and Legislative Initiatives		Moderate (18)	Moderate (18)	Moderate (18)
30	Operational and Business Continuity	Natural Disaster Recovery (Earthquake, flooding) - Cover key business functions (procurement, scheduling, collateral calls)	Monica	System backups and desk procedures	Add'l Desk Procedures and Continuity Plans	Low (22)	Low (22)	Low (22)
35	Operational and Business Continuity	Calpine system failure	Adam			Moderate (23)	Moderate (23)	Moderate (23)

#### Proposed Stress Tests (Modeled Scenarios)

 (					
Economic Recession (Price Collapse -1 percentile) Coupled with		Additional Reserves;			
Adverse Regulatory Outcomes (POLR); Increase RA/procurement	Reserves; Strong Advocacy	Revist Hedging	Extreme (20)	High(19)	Moderate (18)
costs; MTM Losses on Investments		Strategy			

#### Draft and illustrative

	Risk Category	Risk Description	Risk Owner	r Current Mitigations	Additional Planned Mitigations	Risk Matrix Placement (Impact over 5-years)			
Risk ID						Unmitigated	With Current Mitigations	With Additional Mitigations	
1	Financial	Prices Collapse; PCIA Increases; Revenues Decrease	Amrit	Reserves to withstand the shocks; Stress Tests, Cashflow modeling	Reassess reserve adequacy	Extreme (15)	Extreme (14)	High (13)	
	Financial	<u>Significant Number of</u> PPAs Default/Delay/Renegotiate for higher prices	Monica	Supplier & Technology Diversity; Plan for Contingencies; Contractual language for delay damages and default provisions		Moderate (14)	Moderate (12)	Moderate (12)	
			1						
13	Regulatory/Compliance	POLR Proceeding - Large Tie Up of Financial Reserves	Amrit	Hold Adequate Reserves	Manage and shape regulatory proceeding	Extreme (14)	High (13)	Moderate (18)	
				•					
26	Reputational	Ineffective or sluggish spending of approved program dollars	Justin	Program plans developed with stakeholders, ongoing feedback during design/management, increased staff/resources, and emphasizing larger-scale programs.	Additional staffing, new supporting systems, and public reporting on impacts.	Moderate (23)	Moderate (23)	Moderate (23)	
29	Reputational	Major disruption of the T&D/Grid operator, Grid Reliability - affects our mission	Girish	Shape Regulatory and Legislative Initiatives		Moderate (18)	Moderate (18)	Moderate (18)	
			T	1					
30	Operational and Business Continuity	Natural Disaster Recovery (Earthquake, flooding) - Cover key business functions (procurement, scheduling, collateral calls)	Monica	System backups and desk procedures	Add'l Desk Procedures and Continuity Plans	Low (22)	Low (22)	Low (22)	
	On such and such								
35	Operational and Business Continuity	Calpine system failure	Adam			Moderate (23)	Moderate (23)	Moderate (23)	

#### Proposed Stress Tests (Modeled Scenarios)

Economic Recession (Price Collapse -1 percentile) Coupled with Adverse		Additional Reserves;			
Regulatory Outcomes (POLR); Increase RA/procurement costs; MTM	Reserves; Strong Advocacy	Revist Hedging	Extreme (20)	High(19)	Moderate (18)
Losses on Investments		Strategy			

Item 3 PRESENTATION

Item 4 PRESENTATION

## FY 23-24 Budget Framework

Amrit Singh Finance and Administration Committee May 12, 2023

SILICON VALLEY CLEAN ENERGY

### Purpose

#### **Discuss Budget Framework**

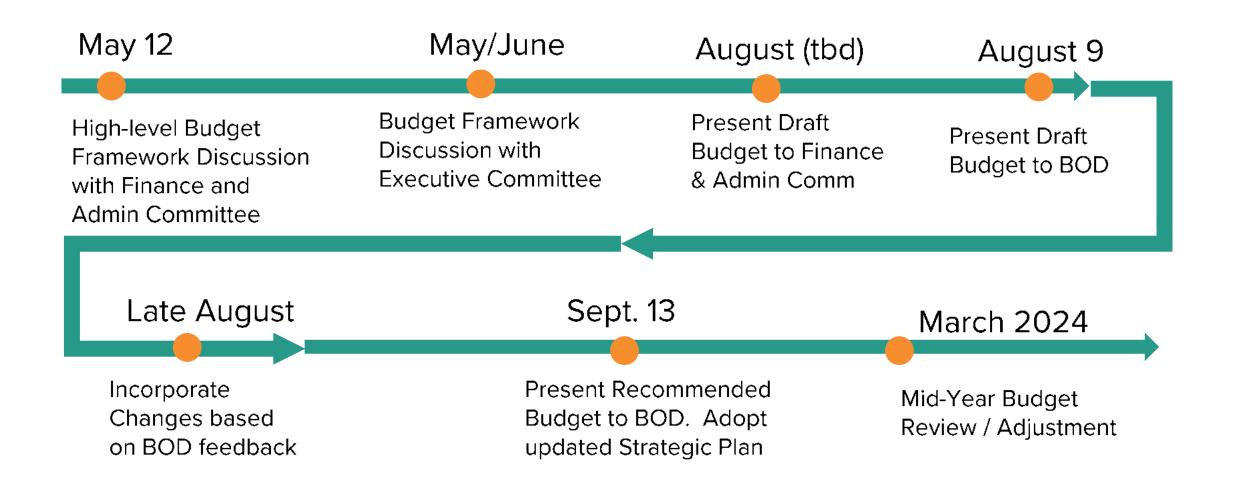
- Seeking high-level feedback/validation on principles and assumptions
- Budget numbers to be computed in July based on feedback
- Methodology could be tweaked if results from actual numbers in July do not align with expectations

### Main Areas of Discussion

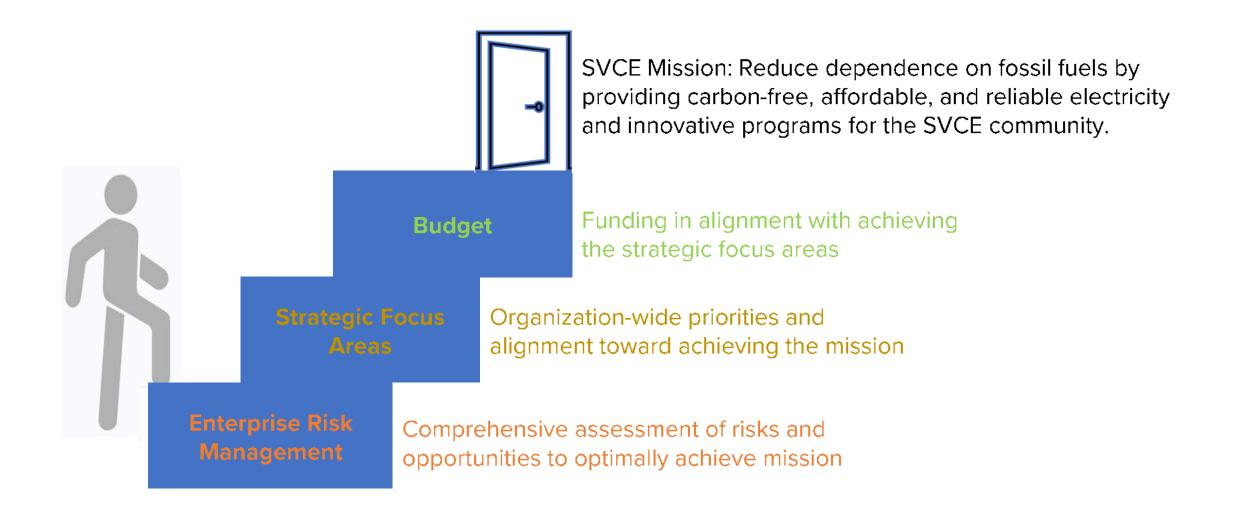
- 1. Revenue Modeling
  - PCIA and PG&E Gen Rate
     Uncertainty
- 2. Reserve Targets
- Customer Discount Rate, Additional Funding for Programs and Set Aside for Reserves
- 4. Power Supply Costs
- 5. Other Cost Drivers
  - Personnel, Business Process Optimization, Cybersecurity



## **Solution** FY23-24 Budget will be ready for Discussion in August



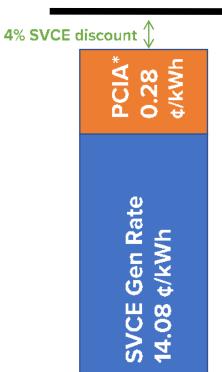
# **SVCE** Planning & Budgeting Process



PRESENTATION

## Revenue Forecast Depends on PG&E Generation and PCIA Rates

PG&E Generation Rate: 14.96 ¢/kWh



\* Power Charge Indifference Adjustment (PCIA) is a charge our customers pay to PG&E such that they can recover commitments made on behalf of the customer when they were part of PG&E's portfolio.

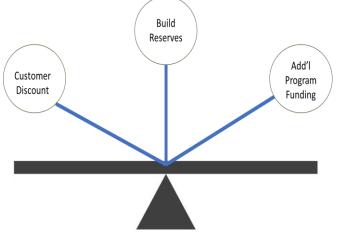
Issue: Rate Uncertainty	Staff Recommendation	Implications/Reasons
<ul> <li>PG&amp;E is expected to issue the 2023 ERRA forecast on May 15 with preliminary <u>2024</u> PG&amp;E generation and PCIA rate forecasts</li> </ul>	<ul> <li>Use latest market data in Cal-CCA NewGen model after calibrating the NewGen model to PG&amp;E's forecasted rates</li> </ul>	<ul> <li>Likely aligns revenues closer to rates that PG&amp;E will update in October</li> <li>Better aligns revenues with power supply costs</li> </ul>
<ul> <li>PG&amp;E will update this forecast in the fall. CPUC normally adopts the rate in December based on this update</li> </ul>		<ul> <li>Primarily for budget setting purposes</li> <li>Additional expenditures based on headroom projections can be made</li> </ul>
<ul> <li>Given the high volatility in power prices, when staff prepares the Budget in July, the PG&amp;E estimate may be outdated</li> </ul>		by the Board in December when actual PG&E and PCIA rates are known

Item 4

# **Reserve Targets**

Issue: Update Reserve Targets	Staff Recommendation	Implications/Reasons
Ensure SVCE maintains sufficient     reserves to manage risks such as those     modeled under the Stress Test analyses	<u>Target</u> to keep reserves above 120 Days Cash On Hand (DCOH) for FY 2023- 2024 and FY 2024-2025	<ul> <li>FY 24 margins not guaranteed given true-up in 2023 for PCIA and PG&amp;E Gen rate</li> </ul>
<ul> <li>Staff will update the stress test analyses in July using market prices consistent with those used to develop the annual budget</li> </ul>	Reset <u>Upper</u> Reserve Target such that over the next 5 fiscal years reserves do not fall below 90 DCOH	<ul> <li>If adverse conditions materialize, need 120 days to reshape strategy and secure additional liquidity</li> <li>Increase upper reserve target to take advantage of good margin years to manage risks over 5-year period</li> </ul>

## Additional Funding for Programs, Customer Discounts, and Building Reserves



- 1% customer discount over 12 months of 2024 is ~\$5 million\*
- 1% discount over 9 months (Jan Sep 2024) ~\$3.5 million\*
- Monthly Average Bill Savings of 1%\* Discount:
  - Residential ~\$0.67
  - Small Commercial ~\$2.41
  - Medium Commercial -~\*\$26.58

Issue: Balancing Priorities	Staff Recommendation	Implications/Reasons		
<ul> <li>Continue to provide competitively-priced and high-valued services to SVCE customers</li> <li>Funds not needed to cover cost-of-service flow to customers via lower SVCE rates (discount to comparable PG&amp;E rates)</li> <li>Cost-of-service includes funds needed to cover operations, meet reserve targets, and fund decarbonization programs</li> </ul>	<ul> <li>To be developed later after completing the budget analysis <ul> <li>Likely to keep current discount through the end of this year</li> <li>Set a preliminary discount for next year</li> </ul> </li> <li>Board can change the budgeted discount rate once actual PG&amp;E rates are known towards the end of the year</li> <li>Staff plans to present several options to the Board on different levels of discount rates, additional spending on programs, and set aside for reserves</li> </ul>	<ul> <li>Reaching new target reserve levels ensures SVCE can withstand adverse risk scenarios</li> <li>Keeping the discount rate to a reasonable level         <ul> <li>Enables additional funding for valued customer programs such as decarbonization efforts</li> <li>Ensures there's more organizational resiliency to respond to risks over the 5-yr planning horizon</li> </ul> </li> </ul>		

Item 4

### **Power Supply Expenses** (>90% of Expenses)

#### **Issue: Volatile Power Prices**

- Power prices are near record high levels and are very volatile
- In addition to PG&E Gen Rate and PCIA uncertainty, power price volatility makes budget projections highly uncertain
  - Budget will be developed based on a snapshot of market prices in July
  - Currently hedged "79%
  - Remaining 21% exposed to volatile market prices
- Contract delays/renegotiations further add uncertainty
- Resource adequacy requirements are changing, and costs are high, but more hedged next year

Staff Re	

- Continue hedging to current ERM (Energy Risk Management) targets
- Continue with SVCE's 100% clean policy

#### Implications/Reasons

- Maintain a high customer value proposition with 100% clean energy and serve SVCE's mission
- Furthers SVCE focus toward 24x7 clean energy goal



#### Status

- Review and assess staffing in all areas of the organization
  - 10 new budgeted positions added in FY22-23 budget
  - 11 new staff hired since Sept 2022
  - 4 remaining vacancies
- Adjust employee salaries for cost-of-adjustment and merit/promotions
- Review existing employee benefits to remain competitive with peer CCAs
- Decarb Programs continue to ramp – quantity of rebates / scope of outreach

#### **Staff Recommendation**

- Current budgeted headcount of 49
  - Directors will be surveyed for future staffing needs during budget development process
- Adjustment for COLA
  - Consider basing on 6-month (Jan June 2023) rolling average of SF Bay Area CPI – current trailing 6-mo average is 5.48%
  - CEO discretion applied depending on employee pay relative to market range, performance, and date of hire
- Any additional increases for merit and promotions based on CEO discretion
- Employee benefits to be reviewed/ updated during budget process

#### Implications/Reasons

- Evaluate staff levels needed to:
  - Scale up programs team
  - Reduce high level of existing employee workload
  - Advance strategic focus area goals
  - Create organizational depth for business continuity
- Sustained investments in cybersecurity preparedness and business process optimization projects



- Discussion of the budget framework with the Executive Committee
- Analyze PG&E's forecast of 2024 generation and PCIA rates
- Staff to develop recommendations with some options for:
  - Customer Discount Levels
  - Additional funding for Programs
  - Set aside for Reserves
  - Staffing Needs
  - Employee Cost of Living, Merit, and Benefits adjustments
- Present draft budget for Finance Committee review in early August and then to the Board
- Board adopts the budget in September



Item 4 PRESENTATION

## Thank you! / Questions?

Item 4 PRESENTATION

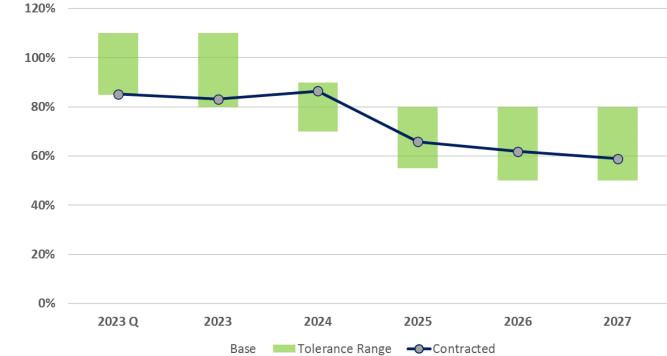
## **C** Typical Customer Bill Savings (Current Rates)

	Resid	ential	Small Co	mmercial	Medium Co	ommercial	Large Co	mmercial
	SVCE	PG&E	SVCE	PG&E	SVCE	PG&E	SVCE	PG&E
Rate Schedule (eff. Jan 1, 2023)	E-TOUC	E-TOUC	B-1	B-1	B-10	B-10	B-19S	B-19S
Average Usage (kWh/month)	491	491	1,851	1,851	19,390	19,390	148,625	148,625
Annual Peak Demand (kW)							499	499
PG&E Electric Delivery	\$ 93.36	\$ 93.36	\$ 334.88	\$ 334.88	\$ 3,484.91	\$3 <i>,</i> 484.91	\$18,457.74	\$18,457.74
Electric Generation	\$ 71.63	\$ 76.66	\$ 258.55	\$ 276.71	\$ 3,319.99	\$3 <i>,</i> 550.05	\$20,835.80	\$22,292.26
PG&E Added Fees (PCIA, Franchise)	\$ 1.96	\$-	\$ 7.09	\$-	\$ 91.06	\$-	\$ 564.78	\$-
Average Total Cost	\$ 166.95	\$ 170.02	\$ 600.52	\$ 611.59	\$ 6,895.96	\$7,034.96	\$39,858.32	\$40,750.00
Average Monthly Savings	\$ 3.07		\$ 11.07		\$ 139.00		\$ 891.68	

# **Current Energy Hedge Levels**

### Hedged 79% for FY24

**Net Open Position Tolerance and Positions** 



#### **Table 1 Calendar Year Energy NOP Tolerance Bands**

Period*	Minimum	Maximum
	Tolerance	Tolerance
Prompt Quarter	85%	110%
Current Balance	80%	110%
of Year		
Year 2	70%	90%
Year 3	55%	80%
Year 4	50%	80%
Year 5	50%	80%

Item 4

PRESENTATION

### 2022-2023 Mid-Year Operating Budget

MY 2022-23 OPERATING BUDGET (\$ in thousands)	
DESCRIPTION	MY 2022-23 ADJUSTED BUDGET
ENERGY REVENUES	
Energy Sales	522,853
Green Prime	1,055
Other Income TOTAL ENERGY REVENUES	50
TOTAL ENERGY REVENUES	523,958
ENERGY EXPENSES	
Power Supply	392,436
OPERATING MARGIN	<u>131,522</u>
OPERATING EXPENSES	
Data Management	3,413
PG&E Fees	1,470
Salaries and Retirement	11,285
Professional Services	8,016
Marketing & Promotions	862
Notifications	131 525
Lease General & Administrative	1,857
TOTAL OPERATING EXPENSES	27,559
OPERATING INCOME (LOSS)	103,963
NON-OPERATING REVENUES	
Interest Income Grant Income	3,870
TOTAL NON-OPERATING REVENUES	0 3,870
NON-OPERATING EXPENSES	_
Financing	3
Interest TOTAL NON-OPERATING EXPENSES	0 3
	-
	0.007
(EXPENSES)	<u>3,867</u>
CHANGE IN NET POSITION	<u>107,830</u>
CAPITAL EXPENDITURES, INTERFUND	
TRANSFERS & OTHER	
Capital Outlay	200
Transfer to CRCR Fund	0
Transfer to Program Fund	9,765
Nuclear Allocation	1,900
Multi Family Direct Install Program	9,500
Electrification Discount Program Customer Bill Relief	9,500 3,600
Other	3,600
TOTAL CAPITAL EXPENDITURES, INTERFUND	0
TRANSFERS & OTHER	<u>\$34,465</u>
BALANCE AVAILABLE FOR RESERVES	\$73,365

### Item 4 PRESENTATION

Item 5 PRESENTATION

# Treasurers Report Format Changes

Amrit Singh Aidas Baublys Finance and Administration Committee May 12, 2023

SILICON VALLEY CLEAN ENERGY

### Purpose

Discuss Proposed Changes to the Monthly Treasurers Report

Staff is revising the monthly Treasurers report to more concisely and informatively represent financials

### **Main Areas of Discussion**

**Review Changes to Report:** 

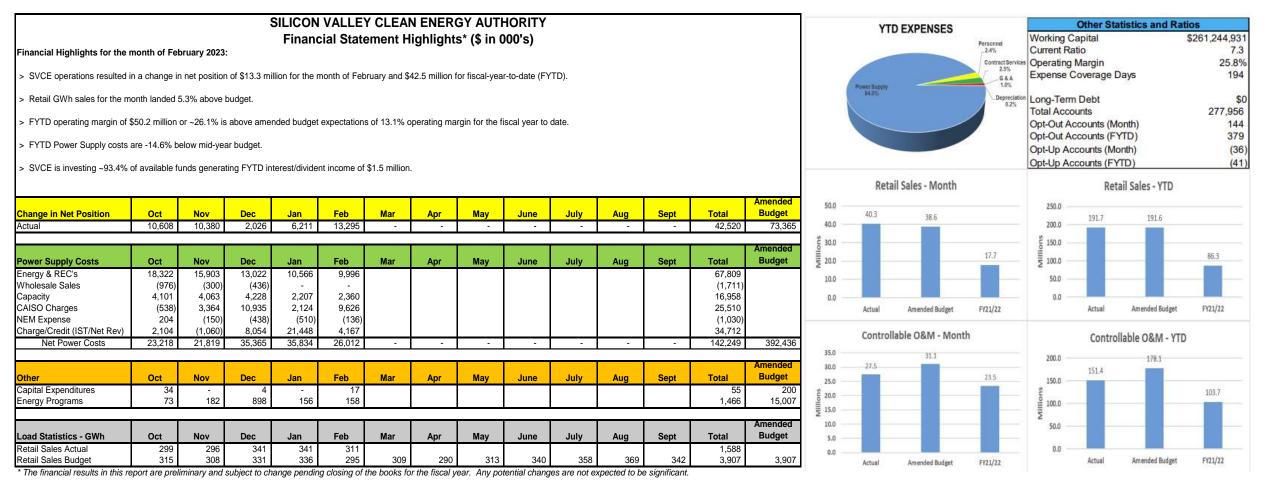
- Summary Pages
- Investment Summary Reports
- Customer Data



# Old Reporting vs New

<u>Old Format:</u>		<u>New Format:</u>
Summary	Redesigned	Summary
<ul> <li>FYTD Financial Statements:         <ul> <li>Statement of Net Position</li> <li>FYTD Statement of Revenues / Expenses</li> <li>FYTD Statement of Cash Flows</li> </ul> </li> <li>Budgetary Comparisons:         <ul> <li>Statement of Revenues / Expenses</li> <li>Program Funding / Expenses</li> </ul> </li> <li>Monthly Statement of Revenues / Expenses</li> </ul>	Unchanged	<ul> <li>FYTD Financial Statements:         <ul> <li>Statement of Net Position</li> <li>FYTD Statement of Revenues / Expenses</li> <li>FYTD Statement of Cash Flows</li> </ul> </li> <li>Budgetary Comparisons:         <ul> <li>Statement of Revenues / Expenses</li> <li>Program Funding / Expenses</li> </ul> </li> <li>Monthly Statement of Revenues / Expenses</li> </ul>
Investment Summary	Redesigned	Investment Summary
<ul> <li>Number of Customer Accounts</li> <li>Accounts Receivable Aging Report</li> </ul>	Redesigned	Retail Load Statistics: Sales, Number of Accounts, Participation, Receivable Aging 3

## Current Report - Summary Pages 1 & 2



### **New Report -Summary Page 1**

- **Balance Sheet** • Highlights
- Change in Net • Position
- **Days Cash on Hand** • (DCOH)
- Investment Account • Summary
- Investment • Breakdown
- Investment Portfolio • performance vs **Benchmark**

### Illustrative Report - not necessarily based on actual numbers

#### **Balance Sheet Highlights:**

SVCE Yield-bearing Accounts:

otal Interest/Div Earned FYTD

Average Return On Investmens\*

\*\* Average annualized Yield for the current month

Combined Ending Balance

> SVCE operations resulted in a change in net position of \$13.3 million for the month of February and \$42.5 million for fiscal-year-to-date (FYTD).

Money Market

Account (RCB)

7%

Collateral

Account (RCB)

0%

Insured Cash Sweep Account

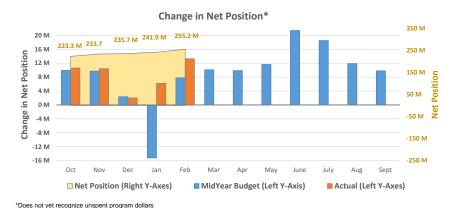
> (RCB) 6%

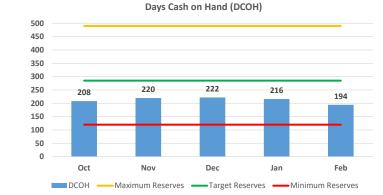
SILICON VALLEY CLEAN ENERGY AUTHORITY

Financial Statement Highlights\* (\$ in millions)

X Month, 2023

- > Net position increased further to \$255.2 M
- > SVCE is investing ~93.4% of available funds generating FYTD interest/divident income of \$1.5 million.



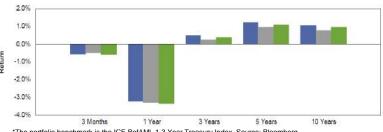


Investment Income \$ 1,600 K \$ 1.471.8 K \$ 1.400 K \$ 1,200 K \$ 1,000 K Ś 800 K \$ 549.1 K \$ 547.0 K \$ 600 K \$ 400 K ¥ \$ 111.4 K\$ 172.9 K Ś 200 K ŚOK Oct Nov Dec lan Feb Mar Apr May lune

Actual Cumulative Budget Actual

Portfolio Performance

Portfolio Benchmark Net of Fees



\*The portfolio benchmark is the ICE BofAML 1-3 Year Treasury Index. Source: Bloomberg

Item 5 PRESENTATION

Page 1

Some numbers in this slide are fictitious and used for illustrative purposes only.

161.7 N

\* Includes River City Bank (RCB) accounts - Money Market, Collateral and ICS; CAMP; PFM Portfolio

**California Asset** 

Management Program

(CAMP)

87%

1.4 M

3.8%

**SVCE Yield-Bearing Accounts** 

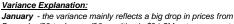
### **New Report -**Summary Page 2

- Actual Results vs . **Budget**
- **Breakdown** of • **Operating Expenses**
- Key Operating • Numbers vs Budget (for the Month and FYTD)
- Summary of • **Customer Load and Account Statistics**
- **Program Funding and** • **Expenses**

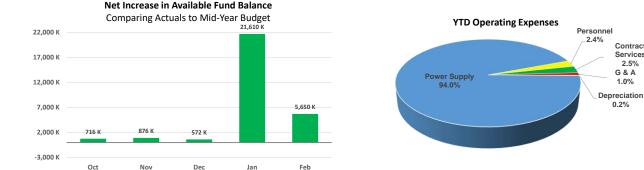
### Illustrative Report - not necessarily based on actual numbers

Summary of Actual Results vs. Budget (includes alocated but unspent program dollars):

- > FYTD operating margin of \$50.2 million or ~26.1% is above amended budget expectations of 13.1% operating margin for the fiscal year to date.
- > FYTD Power Supply costs are -14.6% below mid-year budget.
- > Retail GWh sales for the month landed 5.3% above budget.



December'22 to January'23 resulting in \$21.5M net power cost savings compading to MY Budget estimations February - mainly reflects the below budget net power suply cost and saving in all categories of other operating expences.



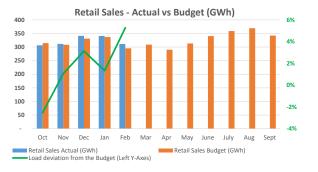
		February			Fiscal YTD		
\$ in thousands	Actual	Budget	% Dif	Actual	Budget	% Dif	Main Drivers:
Revenue	40.3 M	38.6 M	4.2%	192.5 M	191.6 M	0.5%	Higher than projected load levels for December-February.
Power Suply Cost	26.0 M	28.8 M	-9.8%	142.2 M	166.5 M	-14.6%	<ul> <li>\$14M higher CAISO cost due to neutralities and September adjustment</li> </ul>
Operating Margin	14.2 M	9.8 M	45.4%	50.2 M	25.0 M	100.5%	
Operating Expences (ex Power)	1.3 M	2.3 M	-42.4%	7.6 M	11.6 M	-33.9%	<ul> <li>Staffing vacancies, underrunning professional services, lower marketing expenses and PG&amp;E fees</li> </ul>
Other Non-Operating Items	-0.5 M	-0.3 M	73.3%	50.2 M	25.0 M	100.5%	<ul> <li>Reflects Interest Income and \$19M transfer to Program Funds in December and \$3.6M CRCR alocation in January</li> </ul>
Net Increase in Available Fund Balance	13.4 M	7.8 M	72.5%	9.7 M	-19.7 M	-149.3%	Additional \$19M Alocated to Program Funds

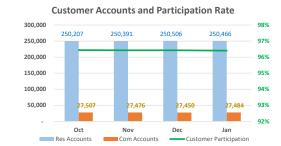
SILICON VALLEY CLEAN ENERGY AUTHORITY

Financial Statement Highlights\* (\$ in millions)

X Month, 2023

#### Customer Load Statistics





Total Accounts	277,956
Opt-Out Accounts (Month)	144
Opt-Out Accounts (FYTD)	379
Opt-Up Accounts (Month)	(36)
Opt-Up Accounts (FYTD)	(41)

#### Program Funds

	Beginning Balance	End Balance	YTD Contributions	YTD Expenditures
General Program Fund	\$ 28,536,229	\$ 48,234,931	\$ 21,165,000	\$ 1,466,298
CRCR Fund**	\$ 7,982,993	\$ 11,582,993	\$ 3,600,000	\$ -
Electrification Discount Fund	\$ -	\$ 9,500,000	\$ 9,500,000	\$ -

\*\* Customer Relief and Community Resilience Fund

\* The financial results in this report are preliminary and subject to change pending closing of the books for the fiscal year. Any potential changes are not expected to be significant.

#### Some numbers in this slide are fictitious and used for illustrative purposes only.

Item 5 PRESENTATION

Page 2

Contract

Services

2.5%

G & A

1.0%

0.2%

### Current Report - Investment Summary PRESENTATION

Portfolio Invested Average daily portfolio available to invest*172,316,490194,339,856206,387,935204,912,664186,285,344Average daily portfolio invested159,489,912182,240,450193,643,770187,505,697173,917,058% of average daily portfolio invested92.6%93.8%93.8%91.5%93.4%	D <u>tal</u> 171.800
% of average daily portfolio invested 92.6% 93.8% 93.8% 91.5% 93.4%	
Detail of Portfolio	
Annualized Yield Carrying Value Interest Earned	
Money Market - River City Bank 1.07% \$10,567,974 \$19,106	
ICS Account** 2.32% \$10,022,948 \$17,597	
CAMP Account*** 4.73% \$140,996,992 \$510,145	

\* Note: Balance available to invest does not include lockbox funds.

\*\* IntraFi Cash Service Account (ICS) - River City Bank

\*\*\* California Asset Management Program (CAMP)

Item 5

### **New Report -**Investment **Summary**

- Balances of SVCE • Accounts
- Breakdown of • **Annualized Returns** on Investments
- Interest Earned •
- **CAMP** Portfolio • **Statistics**
- **PFM** Portfolio • **Statistics**

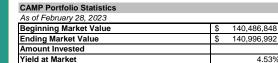
### Illustrative Report - not necessarily based on actual numbers

4.53%

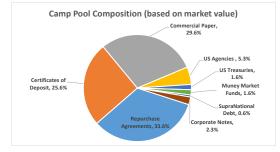
28

#### SILICON VALLEY CLEAN ENERGY AUTHORITY INVESTMENTS SUMMARY October 1, 2022 through February 28, 2023

Ending Balance of SVCE Accounts:	Oct	Nov	Dec		<u>Jan</u>	Fe	2	Mar		Apr	May	Jun	Jul	Aug	Sep
Checking Account (RCB)	\$ 6,269,889	\$ 9,104,028 \$	41,068,791 \$	\$	23,271,450	\$ 45,7	4,475 \$		-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Money Market Account (RCB)	\$ 190,073,783	\$ 205,159,899 \$	181,299,497 \$	\$	30,548,868	\$ 10,5	67,974 \$		-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pledgor Account (RCB)	\$ 11,610,937	\$ 7,115,513 \$	4,631,418 \$	\$	6,205,439	\$	- \$		-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Collateral Account (RCB)	\$ 162,083	\$ 162,159 \$	162,277 \$	\$	162,415	\$ 1	32,553 \$		-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Insured Cash Sweep Account (RCB)	\$ -	\$ - \$	- \$	\$	10,005,352	\$ 10,0	2,948 \$		-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
California Asset Management Program (CAMP)	\$ -	\$ - \$	- \$	\$1	140,486,848	\$ 140,9	96,992 \$		-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
PFM Asset Management Investment Portfolio	\$ -	\$ - \$	- \$	\$	-	\$	- \$		-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Ending Balance	\$ 208,116,692	\$ 221,541,600 \$	227,161,983 \$	\$2	210,680,372	\$ 207,4	64,943 \$		-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Return On Investments:															
Annual % Yield	0.04	Max	Dee		lan	Га		Max		A	Max	lum.	Ind	A	Com
	Oct	Nov	Dec		<u>Jan</u>	<u>Fe</u>		Mar		<u>Apr</u>	May	<u>Jun</u>	<u>Jul</u>	Aug	<u>Sep</u>
Money Market Account (RCB)	0.50%	0.58%	0.85%		1.01%		1.07%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Collateral Account (RCB)	0.50%	0.58%	0.86%		1.00%		1.11%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
IntraFi Cash Service Account ("ICS")	0.00%	0.00%	0.00%		2.19%		2.32%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
California Asset Management Program (CAMP)	0.00%	0.00%	0.00%		4.53%		4.73%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
PFM Asset Management Investment Portfolio	0.00%	0.00%	0.00%		0.00%		0.00%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Average Return On Investmens:	0.51%	0.57%	0.87%		3.46%		3.77%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
			-			_									
Interest Earned	Oct	Nov	Dec		<u>Jan</u>	Fe		Mar		Apr	May	Jun	<u>Jul</u>	Aug	<u>Sep</u>
Money Market Account (RCB)	\$ 67,742	\$ 86,116 \$	139,598 \$	\$	49,401	\$	9,106 \$		-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Collateral Account (RCB)	\$ 69	\$ 77 \$	118 \$	\$	138	\$	138 \$		-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
IntraFi Cash Service Account ("ICS")	\$ -	\$ - \$	- \$	\$	5,352	\$	7,597 \$		-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
California Asset Management Program (CAMP)	\$ -	\$ - \$	- \$	\$	486,848	\$ 5	0,145 \$		-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
PFM Asset Management Investment Portfolio	\$ -	\$ - \$	- \$	\$	-	\$	- \$		-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Interest/Div Earned	\$ 67,811	\$ 86,193 \$	139,716 \$	\$	541,738	\$ 5	6,985 \$		-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -



Weighted Average Maturity (days)

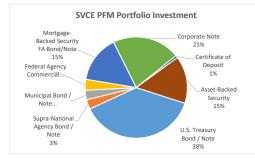


#### Comparison to Banchmark Chart will be included once we have 3 Months return data with PFM

#### **PFM Portfolio Statistics**

SVCE Invetment Policy:

Portfolio Par Value	
Portfolio Market Value	
Amount Invested	
Yield at Cost	
Yield at Market	
Benchmark Yield	
Weighted Average Maturity (days)	



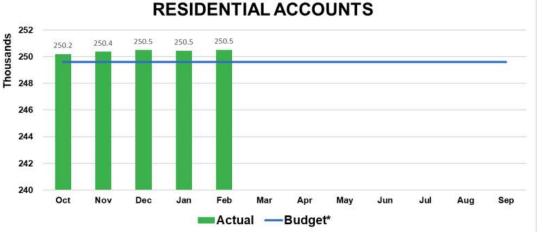


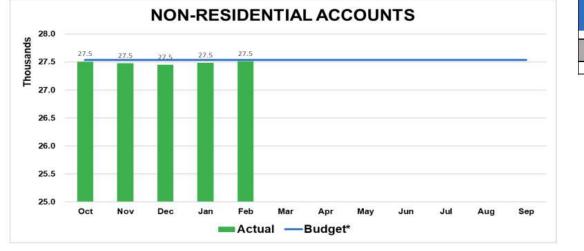
**Comparison to Banchmark** Chart will be included once we have 3 Months return data with PFM

https://svcleanenergy.org/wp-content/uploads/2018/10/FP-08\_Investments-Policy-F.pdf

# Current Report – Customer Accounts & Receivables

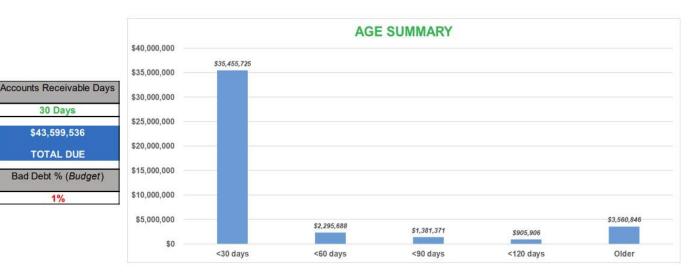
### **CUSTOMER ACCOUNTS**





### SILICON VALLEY CLEAN ENERGY AUTHORITY ACCOUNTS RECEIVABLE AGING REPORT

	October	November	December	January	February	March	April	May	June	July	August	September
0 to 30 days	77.4%	76.1%	80.5%	82.3%	81.3%					-	-	
31 to 60 days	7.6%	7.9%	5.1%	4.8%	5.3%							
61 to 90 days	4.6%	4.8%	4.0%	2.7%	3.2%							
91 to 120 days	3.4%	2.9%	2.3%	2.5%	2.1%							
Over 120 days	7.0%	8.3%	8.1%	7.8%	8.2%							



### SILICON VALLEY CLEAN ENERGY AUTHORITY RETAIL SALES, CUSTOMER ACCOUNTS AND AGING REPORT

Item 5 PRESENTATION

### Illustrative Report - not necessarily based on actual numbers

	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Мау	June	July	Aug	Sept	YTD
Retail Sales Actual (GWh)	307	311	341	341	311								1,611
Retail Sales Budget (GWh)	315	308	331	336	295	309	290	313	340	358	369	342	1,290
Load deviation from the Budget (Let	-2.5%	1.1%	3.1%	1.3%	5.3%								24.9%
Customer Participation Rate Res	96.4%	96.4%	96.4%	96.4%	96.4%								
Customer Participation Rate Com	96.7%	96.7%	96.7%	96.7%	96.7%								
Total Accounts	277,714	277,867	277,956	277,956	277,956								
Opt-Out Accounts	74	62	99	144	144								523
Opt-Up Accounts	-3	4	-6	-36	-36								-77

0.08 30.37



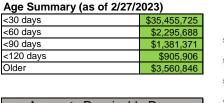
**New Report -**

Account

**Statistics** 

Customer Load /

- Customer
   Participation Rate
- Number of Accounts
- Opt-Outs & Opt-Ups
- Receivable Aging
   Summary
- Customer
   Delinquency
   Information

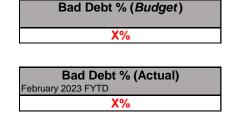


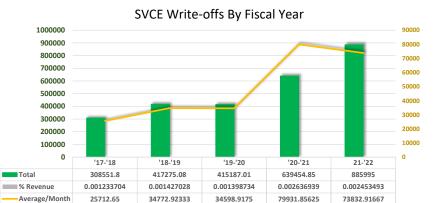




	Date	Amount
High	11/29/2021	\$7.99M
Low	4/17/2020	\$2.54M
Current	1/30/2023	\$7.45M

- Green arrow indicates receipt of \$1.3M in Federal CAPP funds
- An additional \$717k in CAPP funding provided winter '23
- Growth at red arrow indicates shortterm PG&E billing-hold issue in fall<sub>21</sub> '22 that was quickly resolved.





### SVCEs Arrearage Total for customers 31+ days late, 120+ days late

Item 5 PRESENTATION

## Thank you! / Questions?