

City	Tuition	In Lieu	Wellness
Campbell	\$3000/year	\$945 cap	
Los Gatos	\$1500/year	\$400 per month	
Los Altos		\$350 per month	
Monte Sereno			
Los Altos Hills			
Gilroy	\$1000/year	\$500 per month	
Morgan Hill	\$1500/year	\$250 per month	
Milpitas	1400/\$2000	\$125 per month	The City of Milpitas agrees to provide to the employees a fitness program that allows employees the opportunity to participate in City-sponsored sports and fitness programs at no cost during the employee's non-working hours.
Sunnyvale	\$1500/year	Employee Only - \$38 per pay period	
		Employee +1 - \$76 per pay period	
		Employee +family - \$98 per pay period	
Cupertino	\$2000/year	\$375 per month	\$400 per year in REC bucks and a membership to Cupertino Sports Center
Santa Clara	\$2000/year	\$699.00	
Mountain View	\$2000/year	none	
Saratoga	\$2500/year	\$350.00	
MBCP	\$100k for professional development	\$500 per month	\$1000/year to be used towards gym memberships, Consultants and programs, indoor/outdoor exercise
MCE	\$1600-4000/per person annually	\$500 per month	none
PCE		none	none
SCP		\$525 per month	\$60/month - employees use it for yoga, surfboards, gym memberships, relaxation apps for phones and a slew of other things



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Opportunities to
Improve Your
Lifestyle



FY 2019/20 MBCP Health & Wellness Program



Gym Membership

- Annual /Monthly Memberships
- Group Class Passes
- Athletic Club Memberships



Indoor Exercise Equipment

- Exercise Machines
- Free Weights
- Yoga Equipment



Consultants and Programs

- Nutrition Consult
- Personal Training Sessions
- Wellness Consult



Outdoor Exercise Equipment

- Electric Bike
- Bike
- In-line Skates
- Kayak

The 2019/20 Program offers each employee up to \$1000 to be reimbursed in any one or combination of the above categories. Not limited to the suggestions listed above. The Health and Wellness Reimbursement form can be found on SharePoint in AD-510.



Request for Proposals

for

Energy Prepayment Program

Response Deadline: December 5, 2019 by 3:00 PDT

East Bay Community Energy Silicon Valley Clean Energy

Request for Proposals Energy Prepayment Program

Purpose of Request

East Bay Community Energy (EBCE) and Silicon Valley Clean Energy (SVCE), and potentially other CCAs in the near future (the “CCA Group”) are interested in exploring an energy prepayment transaction. EBCE and SVCE are mutually interested in a prepayment transaction and may contract jointly or separately on this structure depending on the benefits and risks upon further assessment.

The prepayment structure would target existing and new renewable power purchase agreements as well as market energy. To help the CCA Group’s evaluation efforts we are distributing this request to address 1) firm qualifications and 2) core terms of your firm’s transaction structure.

We welcome your response if your firm is capable of providing a structure that addresses the primary desire of the CCA Group to prepay existing PPAs. The CCA Group intends to use this solicitation to establish a short list of firms to invite for interviews. Firms are free to respond in the format most convenient (e.g. Word, PowerPoint or a combination thereof), but thoroughly addresses the questions below.

For purposes of your response, please use the following assumptions:

- 200MW renewable contract for both EBCE and SVCE (2 200MW contracts)
- 20 year term
- Flat price of \$20/MWh
- Well known developer
- Expected avg. annual production of 500,000 MWhs

Questions

A. Organization of Firm(s)/Contacts

1. Provide the name, address, telephone number and fax number of the principal contact(s) from your firm(s). (Resumes may be included as an appendix.) List the other members of your team. Briefly describe their proposed role in serving the CCA Group and briefly describe their relevant experience.

B. Underwriting Experience/Approach

1. Describe your firm's CCA experience and/or familiarity.
2. Describe your firm's public power and gas utility finance presence both nationally and within California specifically. Please highlight recent experiences in financing prepayment programs.
3. Provide a list of all completed gas/energy prepayment transactions for your proposed team in the last 5 years as well as one or two case study(s) that demonstrates your firm's ability to serve the CCA Group in this capacity.

C. Prepayment Structure

1. How does a prepayment structure function and derive value for a tax exempt entity?
2. Describe your proposed structure for an energy prepayment program targeted at existing PPAs for the CCA Group. Summarize why your structure is the best structure and optimal. Discuss considerations, including timing, structure, tax and/or policy issues. Please discuss the risks inherent in your proposed structure of which the CCA Group should be aware and how your structure mitigates such risk.
3. Can the prepayment structure allow flexibility to novate renewable energy and brown power PPAs? Are there any limitations or pros/cons for novating these types of contracts?
4. Please share your thoughts regarding best approach to address who the issuer of the bonds should be for your structure.
5. Please discuss your view regarding EBCE and SVCE participating in a combined deal or individual deals.
6. Please describe the minimum and maximum notional values and expected rates and implied discount for various notional sizes if it differs.
7. Please discuss minimum and maximum durations. The CCA Group would be interested in thoughts regarding 10, 15, 20 and 30yr durations.
8. Discuss current industry issues specific to a prepayment program (e.g., level of interest rates or energy prices) and how these issues have shaped your proposed approach. Note any market considerations that are specific to energy or existing PPAs.

9. How does your firm optimize market timing to maximize the discount derived from this prepay structure? Can your firm identify historically times in which prepay transactions like this were particularly favorable and particularly unfavorable? How often do transactions like these fail or return less than desired results?

10. What do you anticipate will be the important credit considerations related to your proposed structure? The CCA Group desires to limit its credit exposure only to highly rated entities and/or structures. Are there any exposures beyond the supplier (and guarantor) and commodity swap provider? How does your approach impact the CCA Group? How does your approach impact the creditworthiness of the bonds to be sold?

11. Describe your approach to marketing your proposed structure, including any considerations specific to your structure.

C. Supplier's Experience/Approach

1. Describe your firm's CCA and municipal utility presence, both nationally and within California specifically, with respect to energy supply and trading. Please highlight all recent experiences in financing prepayment programs

2. Detail the supplier's recent experience, if any, in supplying or trading energy with the CCA Group.

3. The CCA Group is concerned that it could expend significant time, effort and financial resources and still be unable to complete a program. Do you envision this possibility as a real risk and why? What comfort can your firm provide that your structure is feasible and can be implemented successfully? Describe any other attributes that distinguish your firm from others offering similar services, that you believe would be helpful to the CCA Group in the selection process.

D. Compensation/Fees/Costs

1. Identify and detail how your team proposes to be compensated for your services. Include your not-to-exceed proposal for underwriters' spread for your proposed structure, specifying management fee, average takedown, and a detailed breakdown of expenses. Highlight any other areas or forms of compensation relative to this program. Please describe any circumstances whereby you would propose to increase your fee outlined herein. How do these fees compare with other recent prepayment transactions?

2. What compensation is guaranteed? What is the risk in underwriting and who bears the risk (firm or CCA Group)? What, if any, are the fees due in the event of a failure?
3. What, specifically, is the cost of execution?

E. Conflicts/Disclosure

1. Indicate any conflicts or potentially conflicting situations your firm might have in serving as an underwriter or supplier for a energy prepayment program for the CCA Group.
2. Is your firm involved in any SEC or comparable investigation regarding sales methods, security dealings, underwritings or other practices? Please disclose the status of such matters.

Submission Requirements

The response should be emailed on or before December 5th at 3:00 PDT to:

Mike Berwanger berwangerm@pfm.com

Jack Medall at medallj@pfm.com

EBCE and SVCE at PrepaymentRFP@ebce.org

CALENDAR OF EVENTS

	Action	Date
1.	Issuance of RFP	November 12 , 2019
2.	Deadline to submit proposals	December 5, 3:00 P.M. PDT
3.	Follow-up Questions/Phone Calls, if needed	Weeks of December 9 th and 16 th
4.	Interviews	Week of January 6 th

**SVCE Executive Committee
2020 PCIA Update
November 22, 2019**

2020 PCIA Significantly Higher than the 2019 PCIA, Tempered by a Cap [The Bad News]

- PG&E's 2020 PCIA is projected to be 72% higher than 2019 across all customer classes.
 - 10-15% of the increase is the change in the formula. This increase will not be seen in subsequent years.
 - Utility owned generation costs were much higher.
 - CAISO revenues much lower than expected.
- The rate forecast is high enough to apply the ½ cent / kWh cap that was implemented by the CPUC in its October 2018 PCIA Decision in order to provide rate stability.
- Even with the cap the 2020 PCIA rates are 21% higher than the 2019 rates.

Possibility of a mid-2020 PCIA Rate Increase That Would Sky-rocket [The Worse News]

- PG&E projects that in Q1 2020 there will be 10% shortfall between the actual revenue collection and the forecasted amount needed to meet the annual PCIA obligation.
- When this “undercollection” occurs, PG&E is required to file an advice letter for CPUC approval and typically within 60 days the PCIA is increased. As a result, PG&E projects that as early as May 1, the cap will be removed and the PCIA will increase by 2 cents/kWh.
- The revised PCIA rate is set through the end of the year, but will remain in place until a 2021 PCIA is approved. Thus, the extremely high PCIA could be in place well into 2021.

SVCE, Other CCAs and CalCCA are Mobilized to Reduce the 2020 PCIA, Mitigate Impacts and Develop Longer-term Solutions to PCIA Volatility [The Good News]

- CCA comments filed on 11/22 (SCE) and 12/6 (PG&E) will argue that the PCIA must be lower based on CCA analysis and that given the high PCIA even with the cap, the final rates must include options for CCAs to amortize payments or other means to manage the unexpected high costs.
- Soliciting Legislative support for the CCA positions is being considered.
- The team is preparing a petition to modify the October 2018 decision to clarify that the PCIA cannot be adjusted based on the unpaid balance of a capped PCIA.
- Options to fast track feasible options to prepay the PCIA are being discussed.

**PG&E 2020 PCIA Forecast (1 of 2)
as of November 8, 2019**

	Uncapped PCIA	Capped PCIA*	Mid-year Adjusted
Net SVCE Rate Impact	-30.5%	-13.6%	-33.1%
PG&E Generation Rate	-6.6%	-6.6%	-6.6%
Change in Load Weighted PCIA	71.9%	21.2%	79.6%

*The cap is set at \$0.005/kWh and represents a 70% payment of the PCIA.
The remaining 30% is added to the following year's PCIA.

2017 Vintage Customer Class	Actual 2018 PCIA	Actual 2019 PCIA	Forecast 2020 PCIA - Uncapped			Forecast 2020 PCIA - Capped		
			Forecast 2020 PCIA Uncapped	% change 2020 vs 2019	Load weighted % change 2020 vs 2019	Forecast 2020 PCIA Capped	% change 2020 vs 2019	Load weighted % change 2020 vs 2019
Residential (E1)	\$ 0.03346	\$ 0.02701	\$ 0.04730	75.1%	26.3%	\$ 0.03334	23.4%	8.2%
Small L&P (A1)	\$ 0.02466	\$ 0.02699	\$ 0.04531	67.9%	7.9%	\$ 0.03194	18.3%	2.1%
Medium L&P (A10)	\$ 0.02502	\$ 0.02810	\$ 0.04882	73.7%	11.0%	\$ 0.03441	22.4%	3.4%
Large Comm. (E19)	\$ 0.02104	\$ 0.02653	\$ 0.04473	68.6%	13.1%	\$ 0.03153	18.8%	3.6%
Streetlights	\$ 0.00589	\$ 0.02322	\$ 0.03770	62.4%	0.3%	\$ 0.02658	14.5%	0.1%
Standby	\$ 0.01196	\$ 0.02058	\$ 0.03418	66.1%	0.1%	\$ 0.02409	17.1%	0.0%
Agriculture	\$ 0.02463	\$ 0.02399	\$ 0.04228	76.2%	1.0%	\$ 0.02980	24.2%	0.3%
E20 T	\$ 0.01735	\$ 0.02259	\$ 0.03839	69.9%	5.2%	\$ 0.02706	19.8%	1.5%
E20 P	\$ 0.01888	\$ 0.02402	\$ 0.04137	72.2%	4.5%	\$ 0.02916	21.4%	1.3%
E20 S	\$ 0.02025	\$ 0.02561	\$ 0.04304	68.0%	2.4%	\$ 0.03033	18.4%	0.7%
			\$ 0.04231		71.9%	\$ 0.03170		21.2%

**PG&E 2020 PCIA Forecast (2 of 2)
as of November 8, 2019**

2017 Vintage Customer Class	Actual 2018 PCIA	Actual 2019 PCIA	Forecast 2020 PCIA Uncapped			Forecast 2020 PCIA Mid-Year Adjusted		
			Forecast 2020 PCIA Uncapped	% change 2020 vs 2019	Load weighted % change 2020 vs 2019	Forecast 2020 PCIA Mid- Year Adjusted	% change 2020 vs 2019	Load weighted % change 2020 vs 2019
Residential (E1)	\$ 0.03346	\$ 0.02701	\$ 0.04730	75.1%	26.3%	\$ 0.04941	82.9%	29.0%
Small L&P (A1)	\$ 0.02466	\$ 0.02699	\$ 0.04531	67.9%	7.9%	\$ 0.04733	75.4%	8.8%
Medium L&P (A10)	\$ 0.02502	\$ 0.02810	\$ 0.04882	73.7%	11.0%	\$ 0.05099	81.5%	12.2%
Large Comm. (E19)	\$ 0.02104	\$ 0.02653	\$ 0.04473	68.6%	13.1%	\$ 0.04673	76.1%	14.5%
Streetlights	\$ 0.00589	\$ 0.02322	\$ 0.03770	62.4%	0.3%	\$ 0.03939	69.6%	0.3%
Standby	\$ 0.01196	\$ 0.02058	\$ 0.03418	66.1%	0.1%	\$ 0.03570	73.5%	0.2%
Agriculture	\$ 0.02463	\$ 0.02399	\$ 0.04228	76.2%	1.0%	\$ 0.04416	84.1%	1.1%
E20 T	\$ 0.01735	\$ 0.02259	\$ 0.03839	69.9%	5.2%	\$ 0.04010	77.5%	5.8%
E20 P	\$ 0.01888	\$ 0.02402	\$ 0.04137	72.2%	4.5%	\$ 0.04321	79.9%	5.0%
E20 S	\$ 0.02025	\$ 0.02561	\$ 0.04304	68.0%	2.4%	\$ 0.04496	75.5%	2.7%
			\$ 0.04231		71.9%			79.6%